The Nature Conservancy

Type of Engagement: Annual Review

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Introduction

In March 2022, The Nature Conservancy ("TNC") issued green bonds ("The Nature Conservancy 3.957% Taxable Bonds", or the "2022 Green Bonds") to finance or refinance projects related to environmentally sustainable management of living natural resources and land use, sustainable water and wastewater management, climate change adaptation, terrestrial and aquatic biodiversity conservation, energy efficiency, and renewable energy. In 2024, TNC engaged Sustainalytics to review the projects financed with proceeds from the 2022 Green Bonds (the "Nominated Projects") and provide an assessment as to whether the Nominated Projects met the use of proceeds criteria and the reporting commitments outlined in the Nature Conservancy Green Bond Framework (the "Framework").¹ Sustainalytics provided a Second-Party Opinion on the Framework in February 2022.² This is Sustainalytics' second annual review of allocation and reporting of the instruments issued under the Framework, following a previous review in April 2023.³

Evaluation Criteria

Sustainalytics evaluated the Nominated Projects based on whether they:

- 1. Met the use of proceeds and eligibility criteria defined in the Framework; and
- Reported on at least one key performance indicator (KPI) for each use of proceeds category defined in the Framework.

Table 1: Use of Proceeds Categories, Eligibility Criteria and Associated KPIs

| Use of Proceeds Category | Eligibility Criteria |
|--|---|
| Environmentally Sustainable Management of Living Natural | i. Soil Health Practices: Promote the widespread adoption of farming practices that capture and store carbon in the ground and those that improve soil's ability to store and recycle water and nutrients. This includes using cover crops that can be planted after harvest of a primary crop to help slow soil erosion, enhance water availability, and increase biodiversity; reducing or eliminating tillage, the stirring and turning over of soil; and rotating crops between fields each season to help keep soils fertile, biologically active, and intact. Expenditures include costs for research, evaluation, trainings, and project implementation as well as grants and loans. |
| Resources and Land Use | ii. Sustainable Fisheries: Support fishery and aquaculture projects that reduce negative impacts and create benefits for biodiversity, reduce carbon emissions and generate livelihood improvements for fishers and farmers. This includes deploying on-board cameras and other technology on commercial fishing vessels to capture fishing activity to improve regulatory compliance and help managers set sustainable annual catch limits, as well as working with government partners to evaluate and recommend sustainable fishery practices and design sustainable fishery |

¹ TNC, "The Nature Conservancy Green Bond Framework", at:

 $[\]underline{\text{https://www.nature.org/content/dam/tnc/nature/en/documents/TNC_GreenBondFrameworkOverview_0218.pdf}$

² Sustainalytics, "Second-Party Opinion, TNC", (2022), at:

 $[\]underline{\text{https://www.nature.org/content/dam/tnc/nature/en/documents/TNC_GreenBondFramework_SecondPartyOpinion.pdf}$

³ Sustainalytics, "Annual Review, TNC", (2023), at:

https://www.nature.org/content/dam/tnc/nature/en/documents/TNC_Green_Bond_Annual_Review_2023.pdf

| | | management plans. Where projects involve certification, the products will be certified under Marine Stewardship Council (MSC), Best Aquaculture Practices (BAP) or Aquaculture Stewardship Council (ASC) standards. Expenditures include costs for research, evaluation, purchasing of sustainable fishery equipment and technologies, and project implementation as well as grants and loans. |
|--|------|---|
| | iii. | Sustainable Forestry: Restore and enhance ecological integrity of forests while promoting and protecting local jobs and timber economy through sustainable forest management. This includes repairing watersheds, reconnecting waterways, and obtaining third party certification through development of certified markets. Expenditures include costs for research, evaluation, land acquisition, and project implementation as well as grants and loans. |
| Sustainable Water and Wastewater Management | i. | Sustainable Rivers: Utilize science and monitoring equipment to determine flow requirements for rivers to support wildlife and then creating operating plans for dams, structures or water usage in order to achieve flows that support the environment (for example, scientific prescriptions for the timing, quantity and quality of water flow that must occur downstream and upstream of dams in order to revive and sustain critical ecological functions and habitat for species). Expenditures include costs for research, evaluation, education, and project implementation including water flow and quality monitoring equipment, as well as grants. |
| | ii. | Water Management: Engage in science modeling, provide technical capacity to local partners, and negotiate partnerships related to water usage and engage in watershed restoration in order to improve water quality and availability for consumption. Expenditures include costs for research, evaluation, project implementation, technology such as software for modeling and grants. |
| | i. | Natural Climate Solutions (NCS): A TNC led study found that NCS can provide one third of the emissions reductions needed to address the climate crisis. We are working to establish projects and influence policy in some of the highest emitting countries in the world to implement practices to promote conservation such as peatland restoration, landscape restoration, and Indigenous communities' stewardship programs. Expenditures include costs for research, outreach and education, evaluation, trainings, equipment required for restoration activities, project implementation, and grants. |
| Climate Change Adaptation | ii. | Restoring Habitats to Reduce Impacts of Climate Change: TNC works with NGO partners to protect and restore natural habitats, such as mangroves and coral reefs, that help reduce the impact of severe storms and floods. Projects include ecosystem-based disaster risk reduction measures that harness natural systems to prevent and reduce natural hazards and climate change impacts. For example, protecting and supporting the growth of coral reefs that provide cost-effective natural barriers from waves, storms and floods, or planting more mangrove trees, which grow roots that mitigate coastal erosion, provide food and other services, and store carbon. Expenditures include costs for research, evaluation and project implementation including purchasing materials for artificial reef structures and diving equipment, as well as grants |

Table 2: Key Performance Indicators

| Use of Proceeds | Key Pe | Key Performance Indicators | | | | |
|--|--------|---|--|--|--|--|
| Environmentally | i. | Land, freshwater and marine ecosystem protected (hectares) | | | | |
| Sustainable Management of Living Natural | ii. | Land, freshwater and marine ecosystem protected with improved management (hectares) | | | | |
| Resources and Land Use | iii. | River protected (km) | | | | |
| | i. | River protected (km) | | | | |
| Sustainable Water | ii. | People benefiting from nature to adapt to climate change (number of people) | | | | |
| and Wastewater Management | iii. | People with improved security of rights over natural resources, sustainable economic opportunity, or ability to participate in decision making about natural resources (number of people) | | | | |
| Climate Change Adaptation | i. | GHG emissions sequestered or avoided through emission reduction (metric tonne CO ₂ equivalent) | | | | |

Issuer's Responsibility

TNC is responsible for providing accurate information and documentation relating to the details of the funded projects, including description of projects, amounts allocated and project impact.

Independence and Quality Control

Sustainalytics, a leading provider of ESG research and ratings, conducted the verification of the use of proceeds from TNC's 2022 Green Bonds. The work undertaken as part of this engagement included collection of documentation from TNC and review of said documentation to assess conformance with the Framework.

Sustainalytics relied on the information and the facts presented by TNC. Sustainalytics is not responsible nor shall it be held liable for any inaccuracies in the opinions, findings or conclusions herein due to incorrect or incomplete data provided by TNC.

Sustainalytics made all efforts to ensure the highest quality and rigor during its assessment process and enlisted its Sustainability Bonds Review Committee to provide oversight of the review.

Conclusion

Based on the limited assurance procedures conducted,⁴ nothing has come to Sustainalytics' attention that causes us to believe that, in all material respects, the Nominated Projects do not conform with the use of proceeds criteria and reporting commitments in the Framework. TNC has disclosed to Sustainalytics that 65.6% of the proceeds from the 2022 Green Bonds were fully allocated as of February 2024. The remaining 34.4% of the proceeds are expected to be allocated by March 2025.

⁴ Sustainalytics limited assurance process includes reviewing the documentation relating to the details of the funded projects, including description of projects, their estimated and realized costs and impact, as provided by the issuing entity, which is responsible for providing accurate information. Sustainalytics has not conducted on-site visits to projects.

Detailed Findings

Table 3: Detailed Findings

| Framework Requirements | Procedure Performed | Factual Findings | Error or Exceptions Identified |
|--------------------------------|--|--|--------------------------------------|
| Use of Proceeds Criteria | Verification of the Nominated Projects funded with proceeds from the 2022 Green Bonds to determine if projects aligned with the use of proceeds criteria outlined in the Framework. | All projects reviewed complied with the use of proceeds criteria. | None |
| Reporting Criteria | Verification of the Nominated Projects funded with proceeds from the 2022 Green Bonds to determine if impact of projects was reported in line with the KPIs outlined in the Framework. | All projects reviewed reported on at least one KPI for applicable use of proceeds categories, contingent upon the availability of impact data. | None |

Appendix

In 2022, TNC issued a green bond and raised USD 350 million. As of February 2024, 26.3% of the proceeds were used to finance new projects, 39.3% to refinance existing projects, and 34.4% remain to be allocated by March 2025.

Table 4: Allocation and Reported Impact of completed projects from the 2022 Green Bonds

| Use of Proceeds Category | Projects | Eligibility Criteria per the Framework | Enviror | nmental Impact Reported ⁵ | Allocated Amount (USD) ⁶ |
|--|---|---|-------------------|--|-------------------------------------|
| _ | Lake Tanganyika Forever | | Not yet available | | 500,000 |
| | Palau Marine Sanctuary | | Not yet available | | 2,600,000 |
| | Zambia's Wild Heart | Sustainable Fisheries | Not yet available | | 800,000 |
| | FishKit | | Not yet available | | 1,743,890 |
| | Electronic Fisheries Monitoring in Latin America | | Not yet available | | 2,349,006 |
| Environmentally Sustainable Management of Living Natural Resources and Land Use | Keystone Woodlands - Oklahoma, USA | | i. | Land protected: 4,996 hectares | 4,375,000 |
| | Sandhills - North Carolina, USA | | i. | Land protected: 115 hectares | 1,996,568 |
| | Coosawhatchie River- South Carolina, USA | | i. ii. | Land protected: 161 hectares River protected: 1.4 km | 2,490,608 |
| | Onslow Bight - North Carolina, USA | | i. | Land protected: 108 hectares | 482,000 |
| | Onslow Bight/Holly Shelter - North Carolina, USA | | i. | Land protected: 654 hectares | 2,422,500 |
| | Patoka River NWR - Indiana, USA | | i. | Land protected: 692 hectares | 2,250,000 |
| | Loess Hills aka Broken Kettle Grasslands - Iowa, USA | | i. | Land protected: 144 hectares | 1,352,022 |

⁵ Sustainalytics notes that TNC has reported impacts of just the refinanced projects and certain new projects for which the impact data was available. TNC has communicated to Sustainalytics that it will report on the environmental impacts for the remaining projects upon the availability of primary data.

⁶ TNC has communicated to Sustainalytics that the nature of expenditures includes project implementation costs, grants, loans or other applicable expenditures per the criteria defined in the Framework.

| Sustainable Water and Wastewater Management | Little Blue River - Missouri, USA Gasconade River Hills - Missouri, USA Roanoke River North Carolina, USA Roanoke River North Carolina, USA Accelerating | Sustainable Rivers | i. Land protected: 110 hectares ii. River protected: 1.2 km i. Land protected: 243 hectares ii. River protected: 3.2 km i. Land protected: 380 hectares i. Land protected: 337 hectares | 1,768,000 1,581,956 1,714,706 1,762,986 |
|---|--|--|---|--|
| | Freshwater Outcomes | | Not yet available | 1,008,000 |
| | Resilient Watersheds: Providing Water, Food, and Climate Benefits at Scale in Kenya | Water Management | Not yet available | 2,200,000 |
| | Africa's Congo Forest and River Basin | Natural Climate | Not yet available | 250,000 |
| | North Carolina, USA Accelerating Asia-Pacific Freshwater Outcomes Resilient Watersheds: Providing Water, Food, and Climate Benefits at Scale in Kenya Africa's Congo Forest and River Basin Natural Climate Solutions Piedmont - South Carolina, USA Port Royal Sound - South Carolina, USA Port Royal Sound - South Carolina, USA Port Royal Sound - South Carolina, USA Restoring Habitats to Reduce Impacts of Climate Change Restoring Habitats to Reduce Impacts of Climate Change Restoring Habitats to Reduce Impacts of Climate Change ii. Lan hecked Change iii. Oce Reduce Impacts of Climate Change iii. River Reduce Iii. Oce Reduce Iii. Oce Reduce Iii. River Reduce Iiii. River Reduce Iiii. River Reduce III. River Reduce III | Not yet available | 1,392,000 | |
| Climate Change Adaptation | South Carolina, | Habitats to Reduce Impacts of Climate | hectares | 6,465,107 |
| | Tears - Illinois, | | i. Land protected: 77 hectares | 1,142,766 |
| | Sound - South | | hectares ii. Ocean protected: 466 hectares | 30,000,000 |
| | Southern Deltas - Alabama, USA | | i. Land protected: 3,212 hectares | 2,408,600 |
| | Asia Pacific Reforestation | | Not yet available | 1,490,000 |

| Proceeds Unallocated (USD) | 120,355,574 | | |
|---|--------------------------------------|------------------------|--|
| Proceeds Previously Allocated_(USD) | 144,895,000 ⁷ | | |
| Proceeds Allocated (USD) | | 84,749,426 | |
| Reducing Climate Risks to Conservation Investments Establishing Launching Pads for Adaptation in Africa and the Amazon | Not yet available Not yet available | 1,655,211 2,908,500 | |
| Delivering the 30x30 Target | Not yet available | 3,640,000 | |

 $^{^{7}\,\}mbox{The}$ noted amount was previously allocated to other eligible expenditures as of March 2022.

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