

John Lounds
President
Président

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5/27/03

May 16, 2003

Mr. Steve McCormick
President and Chief Executive Officer
The Nature Conservancy
4245 North Fairfax Drive, Suite 100
Arlington, VA 22203-1606
U.S.A.

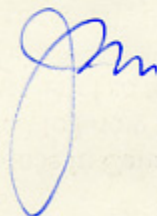
Dear Steve:

I'm writing on behalf of the Nature Conservancy of Canada to let you know how surprised we were by the one-sided nature of the series of articles published recently in the Washington Post. We were particularly disappointed to see how little attention was paid by the Post writers to the truly remarkable achievements and record of TNC over its 52-year history. I know that the effects of the articles must be posing serious challenges to you and your staff at this time.

We have been monitoring the response in Canada since the publication of the articles and thought you might be interested to know that, despite our common name and the challenges that this presents, we have not so far received any significant feedback from our donors or the general public. We'll keep you posted as we continue to assess the impact here in Canada and any potential spillover effect on the NCC brand.

In the meantime, please remind your staff of our appreciation for what TNC has achieved and continues to contribute to biodiversity conservation. TNC's many excellent projects, commitment to sound science and lead role as an innovator have done much to benefit the larger conservation community, including NCC and other organizations here in Canada.

Sincerely,



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c.c. Tony Grundhauser, Director, Canada/U.S. Partnership

