

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2011

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the **2011** calendar year, or tax year beginning **07/01**, **2011**, and ending **06/30**, **2012**

B Check if applicable:
 Address change
 Name change
 Initial return
 Terminated
 Amended return
 Application pending

C Name of organization **NATURE CONSERVANCY**
 Doing Business As
 Number and street (or P.O. box if mail is not delivered to street address) Room/suite
4245 North Fairfax Drive
 City or town, state or country, and ZIP + 4
Arlington, VA 22203-1606

D Employer identification number
53-0242652

E Telephone number
703-841-5300

F Name and address of principal officer: **Mark Tercek**
4245 North Fairfax Drive, Arlington, VA 22203

G Gross receipts \$ **2,969,810,912**

H(a) Is this a group return for affiliates? Yes No
H(b) Are all affiliates included? Yes No
 If "No," attach a list. (see instructions)

I Tax-exempt status: 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) or 527

J Website: ▶ **www.nature.org**

K Form of organization: Corporation Trust Association Other ▶

L Year of formation: **1951** **M** State of legal domicile: **DC**

H(c) Group exemption number ▶

Part I Summary		Prior Year	Current Year
Activities & Governance	1 Briefly describe the organization's mission or most significant activities: <u>The mission of The Nature Conservancy is to conserve the lands and waters on which all life depends.</u>		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	23
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	22
	5 Total number of individuals employed in calendar year 2011 (Part V, line 2a)	5	3,725
	6 Total number of volunteers (estimate if necessary)	6	16,000
	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	321,016
b Net unrelated business taxable income from Form 990-T, line 34	7b	202,412	
Revenue	8 Contributions and grants (Part VIII, line 1h)	653,451,355	685,668,095
	9 Program service revenue (Part VIII, line 2g)	232,038,350	151,038,082
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	100,604,554	98,797,014
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	10,943,504	13,629,115
	12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	997,037,763	949,132,306
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)	67,205,039	74,417,283
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0	0
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	271,377,342	285,256,034
	16a Professional fundraising fees (Part IX, column (A), line 11e)	5,605,856	8,663,013
	b Total fundraising expenses (Part IX, column (D), line 25) ▶ 83,348,329		
	17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	508,506,971	388,070,484
	18 Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	852,695,208	756,406,814
19 Revenue less expenses. Subtract line 18 from line 12	144,342,555	192,725,492	
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	Beginning of Current Year 6,013,579,638	End of Year 6,006,480,347
	21 Total liabilities (Part X, line 26)	833,020,912	785,374,442
	22 Net assets or fund balances. Subtract line 21 from line 20	5,180,558,726	5,221,105,905

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer: [Signature] Date: 2/25/13

Hank Hall, Director of Tax Services
Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name: _____ Preparer's signature: _____ Date: _____ Check if self-employed PTIN: _____

Firm's name ▶: _____ Firm's EIN ▶: _____

Firm's address ▶: _____ Phone no.: _____

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

*** Form 990 Online Filers: Please fax completed and signed form to 866-699-3916

Form **8453-EO**

Exempt Organization Declaration and Signature for Electronic Filing

OMB No. 1545-1879

For calendar year 2011, or tax year beginning 07/01, 2011, and ending 06/30, 20 12

2011

For use with Forms 990, 990-EZ, 990-PF, 1120-POL, and 8868

▶ See instructions on back.

Department of the Treasury
Internal Revenue Service

Name of exempt organization

Employer identification number

NATURE CONSERVANCY

53-0242652

Part I Type of Return and Return Information (Whole Dollars Only)

Check the box for the type of return being filed with Form 8453-EO and enter the applicable amount, if any, from the return. If you check the box on line 1a, 2a, 3a, 4a, or 5a below and the amount on that line of the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, or 5b, whichever is applicable, blank (do not enter -0-). If you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than one line in Part I.

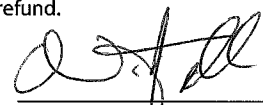
1a	Form 990 check here ▶	<input checked="" type="checkbox"/>	b Total revenue, if any (Form 990, Part VIII, column (A), line 12)	1b	<u>949,132,306</u>
2a	Form 990-EZ check here ▶	<input type="checkbox"/>	b Total revenue, if any (Form 990-EZ, line 9)	2b	
3a	Form 1120-POL check here ▶	<input type="checkbox"/>	b Total tax (Form 1120-POL, line 22).	3b	
4a	Form 990-PF check here ▶	<input type="checkbox"/>	b Tax based on investment income (Form 990-PF, Part VI, line 5)	4b	
5a	Form 8868 check here ▶	<input type="checkbox"/>	b Balance due (Form 8868, Part I, line 3c or Part II, line 8c)	5b	

Part II Declaration of Officer

6 I authorize the U.S. Treasury and its designated Financial Agent to initiate an Automated Clearing House (ACH) electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment.

If a copy of this return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I certify that I executed the electronic disclosure consent contained within this return allowing disclosure by the IRS of this Form 990/990-EZ/990-PF (as specifically identified in Part I above) to the selected state agency(ies).

Under penalties of perjury, I declare that I am an officer of the above named organization and that I have examined a copy of the organization's 2011 electronic return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund.


Sign Here ▶ 

12/25/13 ▶
Date

Hank Hall, Director of Tax Services
Title

Part III Declaration of Electronic Return Originator (ERO) and Paid Preparer (see instructions)

I declare that I have reviewed the above organization's return and that the entries on Form 8453-EO are complete and correct to the best of my knowledge. If I am only a collector, I am not responsible for reviewing the return and only declare that this form accurately reflects the data on the return. The organization officer will have signed this form before I submit the return. I will give the officer a copy of all forms and information to be filed with the IRS, and have followed all other requirements in Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns. If I am also the Paid Preparer, under penalties of perjury I declare that I have examined the above organization's return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. This Paid Preparer declaration is based on all information of which I have any knowledge.

ERO's Use Only	ERO's signature ▶ 	Date	Check if also paid preparer <input type="checkbox"/>	Check if self-employed <input type="checkbox"/>	ERO's SSN or PTIN
	Firm's name (or yours if self-employed), address, and ZIP code ▶				EIN
					Phone no.

Under penalties of perjury, I declare that I have examined the above return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. Declaration of preparer is based on all information of which the preparer has any knowledge.

Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check <input type="checkbox"/> if self-employed	PTIN
	Firm's name ▶				Firm's EIN ▶
	Firm's address ▶				

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

1 Briefly describe the organization's mission:
The mission of The Nature Conservancy is to conserve the lands and waters on which all life depends.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No
If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No
If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 558,787,835 including grants of \$ 74,417,283) (Revenue \$ 842,593,522)
General update on program accomplishments from Nature Conservancy President and CEO Mark Tercek: Thank you very much for your commitment to The Nature Conservancy this past year. I am very proud of what we accomplished together in 2012. We ensured the long-term protection of some of the world's most valuable lands and waters. We influenced important conservation policies, legislation and government investments that will strengthen the natural systems that underpin our prosperity and well-being. And we broadened support for conservation, developing new partnerships with the science community, business sector and general public around the world. Just as significant, everyone at the Conservancy staff, volunteer leaders and partners came together to agree on an ambitious but achievable plan for how we pursue our conservation mission in a rapidly changing world. Together we have committed to work at a whole new scale. You'll see this new framework reflected in "The Year in Conservation" achievements that follow, which highlight the broad solutions that will define our work. First, we protect and restore important natural areas. Second, we equip people, governments and businesses with the tools to make better, smarter, more cost-effective decisions about the way they treat and use nature. Finally, we will grow the constituency for conservation, demonstrating that
(Continued on Schedule O, Statement 1)

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe in Schedule O.)
(Expenses \$ 0 including grants of \$ 0) (Revenue \$ 0)

4e Total program service expenses ▶ 558,787,835

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
14a Did the organization maintain an office, employees, or agents outside of the United States?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV.</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If "Yes," complete Schedule F, Parts II and IV</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If "Yes," complete Schedule F, Parts III and IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I (see instructions)</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	<input type="checkbox"/>	<input type="checkbox"/>

Part IV Checklist of Required Schedules (continued)

	Yes	No
21 Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21 ✓	
22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22	✓
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23 ✓	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25</i>	24a ✓	
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	✓
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	✓
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	✓
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a	✓
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b	✓
26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26	✓
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27	✓
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a	✓
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b ✓	
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c	✓
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29 ✓	
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30 ✓	
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31	✓
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32	✓
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33 ✓	
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34 ✓	
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a ✓	
b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b ✓	
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36 ✓	
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37	✓
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38 ✓	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V

		Yes	No		
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	1809		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	✓		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	3725		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	✓		
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	✓		
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	✓		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	✓		
b	If "Yes," enter the name of the foreign country: See Schedule O, Statement 2 See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		✓	
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		✓	
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c			
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		✓	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b			
7	Organizations that may receive deductible contributions under section 170(c).				
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	✓		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	✓		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	✓		
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d	103		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		✓	
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		✓	
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	✓		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	✓		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		✓	
9	Sponsoring organizations maintaining donor advised funds.				
a	Did the organization make any taxable distributions under section 4966?	9a		✓	
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		✓	
10	Section 501(c)(7) organizations. Enter:				
a	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	Section 501(c)(12) organizations. Enter:				
a	Gross income from members or shareholders	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a			
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.				
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.	13a			
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b			
c	Enter the amount of reserves on hand	13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		✓	
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b			

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.
 Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.		
1b	Enter the number of voting members included in line 1a, above, who are independent		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		✓
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?		✓
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		✓
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		✓
6	Did the organization have members or stockholders?		✓
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		✓
7b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		✓
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
8a	The governing body?	✓	
8b	Each committee with authority to act on behalf of the governing body?	✓	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O.		✓

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	✓	
10b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	✓	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	✓	
11b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	✓	
12b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	✓	
12c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	✓	
13	Did the organization have a written whistleblower policy?	✓	
14	Did the organization have a written document retention and destruction policy?	✓	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
15a	The organization's CEO, Executive Director, or top management official	✓	
15b	Other officers or key employees of the organization	✓	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		✓
16b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed ► See Schedule O, Statement 3
- 18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 Own website Another's website Upon request
- 19** Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, physical address, and telephone number of the person who possesses the books and records of the organization: ► **The Nature Conservancy, (703)841-5300**

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
 - List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
 - List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
 - List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.
- List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Steven A Denning Co-Chairman (Part Year)	1	✓		✓				0	0	0
Roger Milliken Jr Chairman (Part Year)	1	✓		✓				0	0	0
James C Morgan Director	1	✓						0	0	0
Gordon Crawford Vice Chair	1	✓		✓				0	0	0
Gretchen C Daily Chair, Conservation Activities Review Committee	1	✓						0	0	0
Roberto Hernandez Ramirez Vice Chair	1	✓		✓				0	0	0
Teresa Beck Co-Chairman (Part Year)	1	✓		✓				0	0	0
Thomas S Middleton Director	1	✓						0	0	0
Thomas J Tierney Chair, Governance, Nominating and HR Committee	1	✓						0	0	0
Frank E Loy Secretary and Co-Chair Govt Relations Committee	1	✓		✓				0	0	0
John P Sall Director (Part Year)	1	✓						0	0	0
Muneer A Satter Treas. & Chair, Finance Committee	1	✓		✓				0	0	0
Shirley Young Chair, Strategic Philanthropy Committee	1	✓						0	0	0
Stephen Polasky Director	1	✓						0	0	0

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Cristian Samper Director (Part Year)	1	✓						0	0	0
Mark R Tercek Director and President	35	✓		✓				561,278	0	29,460
Jack Ma Director	1	✓						0	0	0
Thomas J Meredith Chair Audit Committee	1	✓						0	0	0
Moses Tsang Director	1	✓						0	0	0
David Blood Director	1	✓						0	0	0
Shona L Brown Director	1	✓						0	0	0
Craig O McCaw Director	1	✓						0	0	0
Margaret C Whitman Co-Chair, Government Relations Committee	1	✓						0	0	0
Jeremy Grantham Director (Part Year)	1	✓						0	0	0
James E Rogers Director (Part Year)	1	✓						0	0	0
Frances A Ulmer Director (Part Year)	1	✓						0	0	0
Stephen C Howell Chief Financial and Administrative Officer	35			✓				356,777	0	32,165
Philip Tabas General Counsel	35				✓			282,813	0	20,624

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Bruce Runnels Conservation Risk Officer	35				✓		✓	203,038	0	19,886
Karen Berky Division Director	35				✓			204,009	0	15,560
Robert Bendick Director of US Government Relations	35				✓		✓	184,986	0	18,543
Michael Andrews Vice President and Senior Conservation Fellow	35				✓		✓	103,339	0	16,582
Craig Neyman Vice President and Chief Investment Officer (Part V)	35				✓			208,090	0	23,409
William Ginn Chief Conservation Officer	35				✓			341,735	0	27,193
Robert McKim Division Director	35				✓			210,963	0	29,694
John Cook Division Director	35				✓			215,070	0	24,749
Michael Sweeney State Director	35				✓			206,169	0	24,875
Brian McPeck Chief Operations Officer	35				✓			324,684	0	29,093
Katherine Skinner State Director	35				✓		✓	139,520	0	15,833
Elizabeth D Ward Director Editorial and Strategic Development	35				✓		✓	177,787	0	25,464
Glenn Prickett Chief External Affairs Officer	35				✓			320,428	0	23,941
Angela Sosdian Chief Philanthropy Resources Officer	35				✓			253,980	0	29,356

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors
Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Peter Kareiva Chief Scientist	35				✓		210,918	0	11,665	
Katherine Imhoff State Director	35				✓	✓	122,786	0	17,911	
R Geoffrey Rochester Chief Marketing Officer	35				✓		275,302	0	8,556	
Rebecca Bowen Co-Director Principal Gifts (Part Year)	35				✓		202,722	0	9,511	
Mark Burget Executive VP and Regional Director (Part Year)	35				✓		0	0	0	
Catherine Nardone Co-Director, Principal Gifts (Part Year)	35				✓		244,858	0	21,272	
Karen Poiani Chief Conservation Strategy Officer (Part Year)	35				✓		201,567	0	19,277	
Addison Dana Vice President and Director of Investments (Part Y	35				✓		0	0	0	
Janine Wilkin Chief of Staff	35				✓		221,424	0	28,160	
Timothy Banks Regional Director	35					✓	273,687	0	22,570	
JeanLouis B Ecochard Chief Information Officer	35					✓	281,174	0	439	
Joseph J Keenan Regional Director	35					✓	431,141	0	33,815	
Charles Bedford Regional Director (Part Year)	35					✓	309,558	0	22,213	
Xingsheng Zhang Managing Director, North Asia	35					✓	305,006	0	825	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
1b Sub-total							7,374,809	0	602,641	
c Total from continuation sheets to Part VII, Section A										
d Total (add lines 1b and 1c)							7,374,809	0	602,641	

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **▶ 363**

	Yes	No
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual	✓	
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	✓	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person		✓

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
Cornerstone Partners, 1900 Arlington Boulevard, Charlottesville, VA 2290	Investment Management Ser	2,063,342
Donor Services Group LLC, 11500 Olympic Boulevard, Los Angeles, CA 90064	Fundraising Services	1,293,776
Grassroots Campaigns Inc, 59 Temple Place, Suite 402, Boston, MA 02111	Canvassing	1,833,859
Interwest Construction Inc, 609 North Hill Boulevard, Burlington, WA 982	Environmental Remediation	1,643,758
Coastal Environments Inc, 320 Carleton Avenue, Suite 6000, Islip, NY 117	Environmental Remediation	1,153,377

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **▶ 253**

Part VIII Statement of Revenue

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514	
Contributions, Gifts, Grants and Other Similar Amounts	1a Federated campaigns	1a	2,145,634				
	b Membership dues	1b	0				
	c Fundraising events	1c	3,098,408				
	d Related organizations	1d	0				
	e Government grants (contributions)	1e	149,744,370				
	f All other contributions, gifts, grants, and similar amounts not included above	1f	530,679,683				
	g Noncash contributions included in lines 1a-1f: \$		131,876,730				
	h Total. Add lines 1a-1f		685,668,095				
Program Service Revenue	Business Code						
	2a Activity Fees	900099	30,464,288	30,464,288	0	0	
	b Contract Fees	541900	6,573,647	6,573,647	0	0	
	c Land Sales to Government & Others	531390	105,740,337	105,740,337	0	0	
	d Fees and Contracts from Government Ag	541700	8,259,810	8,259,810	0	0	
	e						
	f All other program service revenue		0	0	0	0	
	g Total. Add lines 2a-2f		151,038,082				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)		30,407,026	0	0	30,407,026	
	4 Income from investment of tax-exempt bond proceeds		0	0	0	0	
	5 Royalties		66,202	0	0	66,202	
	6a Gross rents	(i) Real	1,210,570				
		(ii) Personal	0				
		b Less: rental expenses	917,460				
	c Rental income or (loss)	293,110					
	d Net rental income or (loss)		293,110	0	275,619	17,491	
	7a Gross amount from sales of assets other than inventory	(i) Securities	2,082,501,734				
		(ii) Other	4,632,266				
		b Less: cost or other basis and sales expenses	1,988,996,804	29,747,208			
		c Gain or (loss)	93,504,930	-25,114,942			
	d Net gain or (loss)		68,389,988	0	6,562	68,383,426	
	8a Gross income from fundraising events (not including \$ <u>3,098,408</u> of contributions reported on line 1c). See Part IV, line 18	a	722,124				
		b Less: direct expenses	896,440				
c Net income or (loss) from fundraising events			-174,316		0	-174,316	
9a Gross income from gaming activities. See Part IV, line 19	a						
	b Less: direct expenses						
	c Net income or (loss) from gaming activities						
10a Gross sales of inventory, less returns and allowances	a	6,008,039					
	b Less: cost of goods sold	120,694					
	c Net income or (loss) from sales of inventory		5,887,345	5,887,345	0	0	
Miscellaneous Revenue		Business Code					
11a Membership List Rental	511140	77,766	0	0	77,766		
b Cause Related Marketing	900099	7,479,008	0	38,835	7,440,173		
c							
d All other revenue		0	0	0	0		
e Total. Add lines 11a-11d		7,556,774					
12 Total revenue. See instructions.		949,132,306	156,925,427	321,016	106,217,768		

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21	37,123,406	37,123,406		
2	Grants and other assistance to individuals in the United States. See Part IV, line 22	0	0		
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16	37,293,877	37,293,877		
4	Benefits paid to or for members	0	0		
5	Compensation of current officers, directors, trustees, and key employees	7,977,450	5,331,022	1,647,150	999,278
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0	0	0	0
7	Other salaries and wages	223,238,109	132,149,323	51,095,779	39,993,007
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	14,103,474	8,340,197	3,213,453	2,549,824
9	Other employee benefits	21,556,907	12,268,220	5,070,336	4,218,351
10	Payroll taxes	18,380,094	10,730,367	4,617,783	3,031,944
11	Fees for services (non-employees):				
a	Management	0	0	0	0
b	Legal	2,049,319	1,568,157	453,702	27,460
c	Accounting	1,363,546	184,880	1,178,666	0
d	Lobbying	1,102,990	1,102,990	0	0
e	Professional fundraising services. See Part IV, line 17	8,663,013			8,663,013
f	Investment management fees	8,513,281	0	8,513,281	0
g	Other	63,700,996	56,556,261	7,144,735	0
12	Advertising and promotion	0	0	0	0
13	Office expenses	37,544,826	16,646,262	5,244,005	15,654,559
14	Information technology	6,429,398	5,003,597	1,219,390	206,411
15	Royalties	0	0	0	0
16	Occupancy	10,557,872	1,398,319	9,068,719	90,834
17	Travel	21,355,077	15,239,126	2,923,465	3,192,486
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	5,880	5,880	0	0
19	Conferences, conventions, and meetings	10,042,945	6,475,200	1,927,584	1,640,161
20	Interest	19,193,583	19,194,167	-584	0
21	Payments to affiliates	0	0	0	0
22	Depreciation, depletion, and amortization	7,242,688	5,114,797	1,672,756	455,135
23	Insurance	3,075,906	1,869,252	1,147,660	58,994
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a	Book Value of Conservation Land Sold or	166,067,602	166,067,602	0	0
b	Repairs, Maintenance and Construction	9,561,016	7,184,153	2,144,845	232,018
c	Real Estate Taxes	5,680,757	4,780,039	875,051	25,667
d	Equipment	2,288,218	2,133,243	123,050	31,925
e	All other expenses	12,294,584	5,027,498	4,989,824	2,277,262
25	Total functional expenses. Add lines 1 through 24e	756,406,814	558,787,835	114,270,650	83,348,329
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

		(A)		(B)
		Beginning of year		End of year
Assets	1 Cash—non-interest-bearing	32,700,200	1	25,630,865
	2 Savings and temporary cash investments	46,397,554	2	47,418,632
	3 Pledges and grants receivable, net	172,268,638	3	204,778,510
	4 Accounts receivable, net	2,677,850	4	2,274,155
	5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L	0	5	0
	6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions)	0	6	0
	7 Notes and loans receivable, net	15,753,071	7	2,257,594
	8 Inventories for sale or use	0	8	0
	9 Prepaid expenses and deferred charges	13,356,449	9	9,457,142
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 3,865,754,121		
	b Less: accumulated depreciation	10b 52,955,724	3,728,765,807	10c 3,812,798,397
	11 Investments—publicly traded securities	1,397,973,875	11	1,400,106,386
	12 Investments—other securities. See Part IV, line 11	501,055,121	12	449,992,510
	13 Investments—program-related. See Part IV, line 11	1,378,936	13	1,290,766
	14 Intangible assets	1,683,030	14	2,443,387
	15 Other assets. See Part IV, line 11	99,569,107	15	48,032,003
16 Total assets. Add lines 1 through 15 (must equal line 34)	6,013,579,638	16	6,006,480,347	
Liabilities	17 Accounts payable and accrued expenses	12,774,862	17	13,740,081
	18 Grants payable	0	18	0
	19 Deferred revenue	35,545,925	19	36,707,343
	20 Tax-exempt bond liabilities	112,498,000	20	159,627,000
	21 Escrow or custodial account liability. Complete Part IV of Schedule D	0	21	0
	22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L	0	22	0
	23 Secured mortgages and notes payable to unrelated third parties	0	23	0
	24 Unsecured notes and loans payable to unrelated third parties	298,799,895	24	229,413,238
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	373,402,230	25	345,886,780
	26 Total liabilities. Add lines 17 through 25	833,020,912	26	785,374,442
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	4,304,470,124	27	4,323,977,370
	28 Temporarily restricted net assets	574,995,654	28	588,550,348
	29 Permanently restricted net assets	301,092,948	29	308,578,187
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
33 Total net assets or fund balances	5,180,558,726	33	5,221,105,905	
34 Total liabilities and net assets/fund balances	6,013,579,638	34	6,006,480,347	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	949,132,306
2	Total expenses (must equal Part IX, column (A), line 25)	2	756,406,814
3	Revenue less expenses. Subtract line 2 from line 1	3	192,725,492
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	5,180,558,726
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-152,178,313
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	5,221,105,905

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

- 1** Accounting method used to prepare the Form 990: Cash Accrual Other _____
 If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
- 2a** Were the organization's financial statements compiled or reviewed by an independent accountant?
- b** Were the organization's financial statements audited by an independent accountant?
- c** If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.
- d** If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- 3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
- b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

	Yes	No
2a		✓
2b	✓	
2c	✓	
3a	✓	
3b	✓	

SCHEDULE A
(Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No. 1545-0047

2011

Open to Public Inspection

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Department of the Treasury
Internal Revenue Service

Name of the organization

Employer identification number

NATURE CONSERVANCY

53-0242652

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E.)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: _____
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 10 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h.
 - a Type I b Type II c Type III—Functionally integrated d Type III—Other
 - e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).
 - f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box
 - g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

	Yes	No
(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?	11g(i)	
(ii) A family member of a person described in (i) above?	11g(ii)	
(iii) A 35% controlled entity of a person described in (i) or (ii) above?	11g(iii)	
 - h Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–9 above or IRC section (see instructions))	(iv) Is the organization in col. (i) listed in your governing document?		(v) Did you notify the organization in col. (i) of your support?		(vi) Is the organization in col. (i) organized in the U.S.?		(vii) Amount of support
			Yes	No	Yes	No	Yes	No	
(A)									
(B)									
(C)									
(D)									
(E)									
Total									

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
 (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	868,882,731	637,305,514	649,461,084	653,451,355	685,668,095	3,494,768,779
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf	0	0		0	0	0
3 The value of services or facilities furnished by a governmental unit to the organization without charge	0	0		0	0	0
4 Total. Add lines 1 through 3	868,882,731	637,305,514	649,461,084	653,451,355	685,668,095	3,494,768,779
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						0
6 Public support. Subtract line 5 from line 4.						3,494,768,779

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7 Amounts from line 4	868,882,731	637,305,514	649,461,084	653,451,355	685,668,095	3,494,768,779
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	52,196,419	36,389,866	21,695,023	20,703,795	30,844,104	161,829,207
9 Net income from unrelated business activities, whether or not the business is regularly carried on	1,050,609	1,141,373	354,138	120,751	321,016	2,987,887
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	4,215,075	2,788,212	8,290,064	8,886,660	12,871,021	37,051,032
11 Total support. Add lines 7 through 10						3,696,636,905
12 Gross receipts from related activities, etc. (see instructions)					12	151,038,082
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2011 (line 6, column (f) divided by line 11, column (f))	14	94.54 %
15 Public support percentage from 2010 Schedule A, Part II, line 14	15	94.08 %
16a 33 1/3% support test—2011. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input checked="" type="checkbox"/>
b 33 1/3% support test—2010. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
17a 10%-facts-and-circumstances test—2011. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
b 10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		<input type="checkbox"/>

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15 Public support percentage for 2011 (line 8, column (f) divided by line 13, column (f))	15	%
16 Public support percentage from 2010 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2011 (line 10c, column (f) divided by line 13, column (f))	17	%
18 Investment income percentage from 2010 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33 1/3% support tests—2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

General Explanation - Other income includes: Cause Related Marketing Revenue, Sales of Inventory and Net Income from Special Events.

Area with horizontal dashed lines for providing supplemental information.

SCHEDULE C
(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

OMB No. 1545-0047

2011

Open to Public Inspection

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ **Complete if the organization is described below.** ▶ **Attach to Form 990 or Form 990-EZ.**
▶ **See separate instructions.**

Department of the Treasury
Internal Revenue Service

If the organization answered "Yes" to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes" to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes" to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization NATURE CONSERVANCY	Employer identification number 53-0242652
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Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.
- 2 Political expenditures ▶ \$ _____
- 3 Volunteer hours _____

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$ _____
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$ _____
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Yes No
- 4a Was a correction made? Yes No
- b If "Yes," describe in Part IV.

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$ _____
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$ _____
- 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b ▶ \$ _____
- 4 Did the filing organization file **Form 1120-POL** for this year? Yes No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-.	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-.
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A** Check if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).
- B** Check if the filing organization checked box A and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)	(a) Filing organization's totals	(b) Affiliated group totals												
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)														
b Total lobbying expenditures to influence a legislative body (direct lobbying)														
c Total lobbying expenditures (add lines 1a and 1b)														
d Other exempt purpose expenditures														
e Total exempt purpose expenditures (add lines 1c and 1d)														
f Lobbying nontaxable amount. Enter the amount from the following table in both columns.														
<table border="1" style="width:100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">If the amount on line 1e, column (a) or (b) is:</th> <th style="text-align: left;">The lobbying nontaxable amount is:</th> </tr> </thead> <tbody> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 1e.</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000.</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000.</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000.</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000.</td> </tr> </tbody> </table>	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e.	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.	Over \$17,000,000	\$1,000,000.		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:													
Not over \$500,000	20% of the amount on line 1e.													
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.													
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.													
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.													
Over \$17,000,000	\$1,000,000.													
g Grassroots nontaxable amount (enter 25% of line 1f)														
h Subtract line 1g from line 1a. If zero or less, enter -0-														
i Subtract line 1f from line 1c. If zero or less, enter -0-														
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes <input type="checkbox"/> No												

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column (e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.

	(a)		(b)
	Yes	No	Amount
1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
a Volunteers?	✓		
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	✓		
c Media advertisements?		✓	
d Mailings to members, legislators, or the public?	✓		53,870
e Publications, or published or broadcast statements?	✓		151,317
f Grants to other organizations for lobbying purposes?	✓		233,269
g Direct contact with legislators, their staffs, government officials, or a legislative body?	✓		2,486,860
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		✓	
i Other activities?		✓	
j Total. Add lines 1c through 1i			2,925,316
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		✓	
b If "Yes," enter the amount of any tax incurred under section 4912			
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?	1	
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?	3	

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1 Dues, assessments and similar amounts from members	1	
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a Current year	2a	
b Carryover from last year	2b	
c Total	2c	
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5 Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A; and Part II-B, line 1. Also, complete this part for any additional information.

Schedule C, Part II-B, Line 1 - The lobbying work of The Nature Conservancy advances the tax exempt purpose of the organization focusing on conservation of land and water. The Nature Conservancy devoted .46% of its exempt purpose expenditures to attempting to influence legislation in Fiscal Year 2012. Continuing the work from the prior year, the Conservancy continued to advocate for legislation that secures critical natural habitat protection and restoration with a particular emphasis on the RESTORE Act, which would provide funding for major restoration in the Gulf of Mexico as a result of the BP spill, funding for the U.S. Federal Land and Water Conservation Fund, reauthorization of conservation programs contained in the U.S. Farm Bill program, and various state legislative initiatives that primarily focused on fresh water and marine conservation. Last year's increased emphasis on protecting habitat and wildlife corridors affected by the increased energy siting activities continues with federal and state legislative work in places such as Nebraska, Ohio, Maryland, Wisconsin and Canada. Overall, policy initiatives included adoption of tools that improve decision making about sustainable management of natural resources like fresh water, watersheds, marine habitats, and coastal areas and land across the world. Most activities took place in the United States, including the Federal, state and local level. Most activity involved legislatures but the Conservancy also supported ballot measures in FY12 for the 2011 and 2012 ballots in New Jersey, California, Texas, Alabama and North Dakota. Examples of policies advanced include increased funding for states' environmental protection agencies; reauthorization and/or

Part IV - Supplemental Information (Continued)

increased funding for land conservation programs in the states, such as Florida, Hawaii, Indiana, Iowa, Kentucky, New Hampshire, North Carolina, Ohio, Oregon, South Carolina, Tennessee, and Vermont; major funding and improvements in fresh water conservation in states such as California, Hawaii, Indiana, Iowa, Maryland, Michigan, Nebraska, North Carolina, Texas, and Virginia; marine and coastal protection policies in states such as South Carolina, Washington, California, Connecticut, New Jersey, Virginia and Oregon; programs to protect natural native resources from invasive species; land conservation easements policies; prescribed burn funding; timber harvest planning; renewable energy policies that include consideration of habitat conservation; and bison reintroduction policies. Some places in the U.S. where conservation policy efforts were focused included Cache River of Arkansas, Sacramento Delta, San Joaquin River, Delaware River Basin, Everglades, Great Lakes, Northern Tallgrass Praire of Minnesota, Gulf of Maine, Follensby Pond and Rennselaer Plateau of New York, Hells Canyon and Table Rock of Oregon, Gulf of Mexico, St. Croix Brule Forest in Wisconsin, and Chesapeake Bay. The Nature Conservancy does a minor share of its legislative lobbying in countries such as Brazil, Chile, and China where conservation experiences are shared to adopt sustainable land and water use policy with long term funding methods for protection, restoration and management of nature's resources. Some volunteers, but no more 750 volunteer hours, were used by the Conservancy to influence legislation.

**SCHEDULE D
(Form 990)**

Supplemental Financial Statements

OMB No. 1545-0047

2011

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ **Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.**
▶ **Attach to Form 990. ▶ See separate instructions.**

Name of the organization

Employer identification number

NATURE CONSERVANCY

53-0242652

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year	20	0
2 Aggregate contributions to (during year)	450,000	0
3 Aggregate grants from (during year)	1,318,065	0
4 Aggregate value at end of year	17,790,747	0
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).
 Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area
 Protection of natural habitat Preservation of a certified historic structure
 Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a 2,367
b Total acreage restricted by conservation easements	2b 2,888,283
c Number of conservation easements on a certified historic structure included in (a)	2c 1
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d 0

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ 19

4 Number of states where property subject to conservation easement is located ▶ 49

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Yes No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ 22,497

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ 1,065,954

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? Yes No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

- 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.
- b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:
- (i) Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____
- (ii) Assets included in Form 990, Part X ▶ \$ _____
- 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:
- a Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____
- b Assets included in Form 990, Part X ▶ \$ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):
- a Public exhibition
 - b Scholarly research
 - c Preservation for future generations
 - d Loan or exchange programs
 - e Other _____
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b If "Yes," explain the arrangement in Part XIV and complete the following table:
- | | Amount |
|---------------------------------|--------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a Did the organization include an amount on Form 990, Part X, line 21? Yes No
- b If "Yes," explain the arrangement in Part XIV.

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	1,000,900,920	888,573,655	834,076,487	1,073,809,904	
b Contributions	5,610,934	17,716,045	7,066,469	12,446,936	
c Net investment earnings, gains, and losses	-10,789,886	156,803,803	118,021,217	-197,769,838	
d Grants or scholarships	0	0	0	0	
e Other expenditures for facilities and programs	44,751,414	62,192,583	70,590,518	54,410,515	
f Administrative expenses	0	0	0	0	
g End of year balance	950,970,554	1,000,900,920	888,573,655	834,076,487	

- 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a Board designated or quasi-endowment 76.44 %
 - b Permanent endowment 23.56 %
 - c Temporarily restricted endowment 0 %
- The percentages in lines 2a, 2b, and 2c should equal 100%.
- 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|---|--------------------------|-------------------------------------|
| (i) unrelated organizations | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (ii) related organizations | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? | <input type="checkbox"/> | <input type="checkbox"/> |

- 4 Describe in Part XIV the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land	0	6,910,285		6,910,285
b Buildings	0	116,477,004	34,208,384	82,268,620
c Leasehold improvements	0	11,140,270	6,034,073	5,106,197
d Equipment	0	19,980,274	12,713,267	7,267,007
e Other	13,475,513	3,697,770,775	0	3,711,246,288

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).) ▶ 3,812,798,397

Part VII Investments—Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives	184,006,061	End-of-Year Market Value
(2) Closely-held equity interests	187,151,685	End-of-Year Market Value
(3) Other Real Estate Investment Trusts	41,066,760	End-of-Year Market Value
(A) Interfund & Trust Receivable	37,768,004	End-of-Year Market Value
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
(I)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) ▶	449,992,510	

Part VIII Investments—Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) STM/TNC, LLC	16,478	Cost
(2) Fondo Ecoempresas	1,093,779	Cost
(3) Putri Naga Komodo JV	11,143	Cost
(4) Headwaters Ranch Partnership	169,366	Cost
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) ▶	1,290,766	

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	

Part X Other Liabilities. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) Planned Giving Liability	140,813,638
(3) Accrued Salary and Vacation Liability	20,943,987
(4) Other Accrued Expenses/Liabilities	73,225,470
(5) Other Liabilities	12,677,245
(6) Refundable Advances	56,254,883
(7) Payable Under Securities Lending Agreement	41,971,557
(8)	
(9)	
(10)	
(11)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	345,886,780

2. FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	949,132,306
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	756,406,814
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	192,725,492
4	Net unrealized gains (losses) on investments	4	-152,470,182
5	Donated services and use of facilities	5	78,854,904
6	Investment expenses	6	0
7	Prior period adjustments	7	0
8	Other (Describe in Part XIV.)	8	0
9	Total adjustments (net). Add lines 4 through 8	9	-73,615,278
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	119,110,214

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	871,134,210
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains on investments	2a	-152,470,182
b	Donated services and use of facilities	2b	78,854,904
c	Recoveries of prior year grants	2c	0
d	Other (Describe in Part XIV.)	2d	-95,751
e	Add lines 2a through 2d	2e	-73,711,029
3	Subtract line 2e from line 1	3	944,845,239
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	8,513,281
b	Other (Describe in Part XIV.)	4b	-4,226,214
c	Add lines 4a and 4b	4c	4,287,067
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	949,132,306

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	830,587,028
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	78,854,904
b	Prior year adjustments	2b	0
c	Other losses	2c	0
d	Other (Describe in Part XIV.)	2d	3,838,591
e	Add lines 2a through 2d	2e	82,693,495
3	Subtract line 2e from line 1	3	747,893,533
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	8,513,281
b	Other (Describe in Part XIV.)	4b	0
c	Add lines 4a and 4b	4c	8,513,281
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	756,406,814

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Schedule D, Part II, Line 3 - During the tax year 11 easements were transferred or sold - all to qualified organizations as defined in IRC Sec. 170(h)(3) and the related regulations and all as required by and consistent with the conservation action plan for the properties. Easements transferred or sold were: (1) Teneja Corridor Christ TNC C.E.; (2) Tenaja Corridor Greer C.E.; (3) Greater Pawnee (Kaufman/GNCF Real Estate, LLC); (4) Taunton River Watershed (Bridgewater Lakeside LLC); (5) Johnson & Bunker Creek (Brett); (6) French Creek (Morris Easements) 12/26/1974; (7) French Creek (Morris Easements) 12/28/1997; (8) French Creedk (Morris Easements) 12/28/1978; (9) French Creek (Morris Easements) 12/30/1976; (10) 3 Bar X Ranch Inc./RMEF; and (11) Lander Foothills 3 Bar X. During the tax year 7 easements were modified. All modifications either enhanced or were neutral with respect to the conservation purposes of the easements. Easements modified were: (1) Devil's Den (Lachat 2) to permit non-commercial agricultural uses on portions of the easement; (2) Devils Den (Lachat 3) to permit non-commercial agricultural uses on portions of the easement; (3) Great Island Marshes (Peterson) to provide for public hunting and fishing as provided by law, expand area where trails may be placed, installation of conservation related signage, and allow for the use of herbicides to control invasive species; (4) Avalon Plantation to allow for a utility right of way on a 1.347 acre portion of the easement; (5) Frank B. POWell Lumber Co. Inc. 1 to make a ministerial correction to an exhibit which failed to identify all permitted access roads; (6) Crommet & Lubberland Creek (Rollins) to update the easement terms and allow public access on 31.183 acres; and (7) Barnard Fen (Blanton) to add 30 new acres to become part of the conservation easement and strengthen wording of Limited Public Access. During the tax year one easement was terminated as required by the US Fish and Wildlife Service in conjunction

Part XIV - Supplemental Information (Continued)

with its acceptance of title to the property covered by the easement into the Conte NWR. Easement terminated was Salmon Cove (Haase).

Schedule D, Part II, Line 5 - The Nature Conservancy's written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds is governed by our Standard Operating Procedure, Conservation Easements and Deed Restrictions. Excerpts from the procedure regarding frequency and IRS Reporting follow. A. Monitoring Frequency: Except as provided in Section III herein, all Conservation Interests held by the Operating Unit will be monitored at least once each calendar year (annually), except that the Operating Unit Director, with appropriate Conservancy scientist input, may authorize less frequent monitoring for an individual Conservation Interest based upon a written analysis detailing the scientific and/or other justifications for such reduced frequency of monitoring. In no event, however, will the required monitoring frequency for a Conservation Interest be less than once every three years. B. Information Gathered for IRS Reporting Purposes: The IRS requires that the tax returns of non-profits include a range of information on the conservation easements it holds, or did hold at any time during the reporting tax year ("IRS-Reportable easements"). These requirements include a report of total staff hours and a list of expenses associated with monitoring and enforcing those easements. They also include a number of other questions, some of which are answered by required fields in the monitoring reports, and some of which are answered from Conservation Land System records. Note that the IRS does not require reporting regarding monitoring of deed restrictions. Therefore monitoring of deed restrictions should not be considered to be "IRS-Reportable". 1. IRS-Reportable easements are those which the Conservancy currently holds or did hold during the current tax reporting year. Since Conservancy tax reporting is on the fiscal year and easement monitoring is on the calendar year, Operating Units must consult with their Conservation Land System staffer to determine when an easement that has been transferred to another organization by the Conservancy ceases to be "IRS-Reportable". 2. Time and Expense Reporting related to easements is required by the IRS. For every IRS-Reportable conservation easement all staff hours spent on "easement monitoring and enforcement" must be appropriately coded in bi-weekly time reports. Further, any funds spent on related costs, including travel expenses, must also be appropriately coded in the General Ledger. A dedicated sub-1 code (-8888) has been established for this purpose. Each Operating Unit must ensure that the budget centers utilized by members of each Monitoring Team have that sub-1 code established and available, and that it is utilized. This important information must be captured so that it can be included in our annual tax filing. With respect to Enforcement excerpts from the Standard Operating procedure follow. The holder of a conservation easement ("Easement") or a deed restriction ("Restriction") (collectively the "Conservation Interests") has a responsibility to enforce the terms of the Conservation Interest in perpetuity. The integrity of a Conservation Interest should never be compromised to avoid litigation. The success the Conservancy has in defending its Conservation Interests has a profound impact on both our organizational reputation and the effectiveness of easements generally. A well-articulated enforcement standard operating procedure and consistent application will help to ensure the ongoing effectiveness of the Conservancy's easement program. Prompt compliance with this procedure is required to ensure that the conservation purposes and values reflected in the Easement or Restriction are not lost through the passage of time.

Schedule D, Part II, Line 9 - The Conservancy records land and land interests at cost if purchased or at fair value at the date of acquisition, if all or part of the land was received as a donation. Fair value is generally determined by appraisal at the time of acquisition and is not subsequently adjusted. Upon sale or gift, the book value of the land or land interest is reported as a program expense; and the related proceeds, if any, are reported as revenue in the consolidated statement of activities. Conservation land is real property with significant ecological value. These properties are either managed in an effort to protect the natural biological diversity of the property, or transferred to other organizations who will manage the lands in a similar fashion. Conservation easements are comprised of listed rights and/or restrictions over the owned property that are conveyed by a property owner to The Conservancy, almost always in perpetuity, in order to protect the owned property as a significant natural area, as defined in federal tax regulations. These intangible assets may be sold or transferred to others so long as the assignee agrees to carry out, in perpetuity, the conservation purposes intended by the original grantor. Conservation easements, by their very nature, do not generate material amounts of cash inflow annually.

Schedule D, Part V, Line 4 - The Endowment includes approximately 770 individual endowment funds. The Endowment provides stable financial support to a wide variety of programs and activities in perpetuity, playing a critical role in enabling the Conservancy to achieve its mission. Programs supported by the Endowment include restoring, monitoring, and managing natural areas owned by the Conservancy and others, as well as, many other activities and actions vital to the preservation of natural diversity. The Endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors (Board) to function as endowments. Net assets associated with endowment funds, including Board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

Part XIV - Supplemental Information (Continued)

Schedule D, Part X, Line 2 - The Conservancy has been granted an exemption from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Internal Revenue Service has classified The Conservancy as other than a private foundation. The Conservancy pays a nominal amount of tax relating to several unrelated business income activities, primarily rental income from debt-financed property. The Conservancy takes no tax positions that it considers to be uncertain.

Schedule D, Part XII, Line 2d - Valuation Loss on Trademarks and Other Assets

Schedule D, Part XII, Line 4b - Costs of Goods Sold, Rental Related Expenses, Special Fundraising Event Expenses, Revenue of Consolidated Subsidiaries

Schedule D, Part XIII, Line 2d - Costs of Goods Sold, Rental Related Expenses, Special Fundraising Event Expenses, Expenses of Consolidated Subsidiaries

**SCHEDULE F
(Form 990)**

Statement of Activities Outside the United States

OMB No. 1545-0047

2011

**Open to Public
Inspection**

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

▶ Attach to Form 990. ▶ See separate instructions.

Department of the Treasury
Internal Revenue Service

Name of the organization

NATURE CONSERVANCY

Employer identification number

53-0242652

Part I **General Information on Activities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? **Yes** **No**

2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.

3 Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
(1) Central America and the Ca	10	58	Program Services	Preservation of plants,	16,934,054
(2) East Asia and the Pacific	10	259	Program Services	Preservation of plants,	31,684,115
(3) Europe (including Iceland	3	9	Fundraising	Preservation of plants,	625,261
(4) North America (including C	2	43	Program Services	Preservation of plants,	9,249,911
(5) South America	8	216	Program Services	Preservation of plants,	31,792,015
(6) Sub-Saharan Africa	3	15	Program Services	Preservation of plants,	14,097,577
(7)					
(8)					
(9)					
(10)					
(11)					
(12)					
(13)					
(14)					
(15)					
(16)					
(17)					
3a Sub-total					
b Total from continuation sheets to Part I					
c Totals (add lines 3a and 3b)	36	600			104,382,933

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000 **Part II can be duplicated if additional space is needed.**

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1)			South America	Preservation of pl	6,390,374	EFT, Wire Transfer			
(2)			North America (in	Preservation of pl	1,077,610	EFT, Wire Transfer			
(3)			Central America a	Preservation of pl	22,038,275	EFT, Wire Transfer			
(4)			East Asia and the	Preservation of pl	1,191,154	EFT, Wire Transfer			
(5)			Europe (including	Preservation of pl	713,030	EFT, Wire Transfer			
(6)			Sub-Saharan Afric	Preservation of pl	3,385,434	EFT, Wire Transfer			
(7)									
(8)									
(9)									
(10)									
(11)									
(12)									
(13)									
(14)									
(15)									
(16)									

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter 190

3 Enter total number of other organizations or entities 0

Part III **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16.
 Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							

Part IV Foreign Forms

- 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* Yes No

- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)* Yes No

- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations. (see Instructions for Form 5471)* Yes No

- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)* Yes No

- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships. (see Instructions for Form 8865)* Yes No

- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)* Yes No

Part V Supplemental Information

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

Schedule F, Part I, Line 2 - The Nature Conservancy's procedure for monitoring grants outside the United States is governed by the Government Grants, Cooperative Agreements, Contracts and Other Agreements Negotiation and Administration Standard Operating Procedure which is excerpted as follows: All staff responsible for government grants, cooperative agreements, contracts, and other agreements will negotiate and administer such awards in an efficient and effective manner. The Conservancy has a Grants Service Network to ensure that this occurs, including assuring compliance with all applicable funder statutes and regulations. The attached table assigns performance responsibilities to the key positions involved in the negotiation and administration of the following types of agreements: 1. agreements to the Conservancy from United States federal, state and local government agencies, multilateral agencies, and other national and local governments; and 2. the Conservancy's grants of funds to other entities, including those funded by a government agency, multilateral organization, other non-profit organization, private foundation, or private donor. Conservancy grants to other entities are also subject to the "Grants by the Nature Conservancy to Grantees" Standard Operating Procedure. In order to effectively manage these agreements and to ensure accountability, the Conservancy employs a team approach during all stages of the process, from pre-proposal discussions with potential funding agencies through final closeout of specific agreements. Working as a team assures that the Conservancy successfully secures government funding for conservation projects and carries out these projects in compliance with both external and internal requirements, negotiating the best possible agreements and ensuring the projects are completed on time and within budget. Essential team members are a Project Manager, a Grants Specialist, and an Attorney. As appropriate, team members at any stage of the process should solicit input from staff in their respective Operating Units, such as finance, philanthropy, external affairs or other conservation staff. Purpose: To ensure compliance with government laws and regulations and to ensure the efficient and effective management of funds provided by U.S. federal, state and local governments, other national and local governments, and multilateral sources by the Conservancy, as well as Conservancy funds provided to other entities.

Area with horizontal dashed lines for additional text entry.

**SCHEDULE G
(Form 990 or 990-EZ)**

Department of the Treasury
Internal Revenue Service

**Supplemental Information Regarding
Fundraising or Gaming Activities**

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

2011

Open to Public Inspection

Name of the organization

NATURE CONSERVANCY

Employer identification number

53-0242652

Part I

Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

- 1** Indicate whether the organization raised funds through any of the following activities. Check all that apply.
- | | |
|---|--|
| a <input checked="" type="checkbox"/> Mail solicitations | e <input checked="" type="checkbox"/> Solicitation of non-government grants |
| b <input checked="" type="checkbox"/> Internet and email solicitations | f <input checked="" type="checkbox"/> Solicitation of government grants |
| c <input checked="" type="checkbox"/> Phone solicitations | g <input checked="" type="checkbox"/> Special fundraising events |
| d <input checked="" type="checkbox"/> In-person solicitations | |
- 2a** Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? **Yes** **No**
- b** If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
1 See Schedule G, Part IV, Statement 1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
Total ▶				4,201,320	5,318,767	-1,117,447

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

All States

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events		
		<u>Washomack Dinner Dance</u> (event type)	<u>New York City Benefit</u> (event type)	<u>39</u> (total number)	(add col. (a) through col. (c))		
Revenue	1	Gross receipts	633,197	2,171,950	364,572	3,169,719	
	2	Less: Charitable contributions	499,462	2,047,111	551,835	3,098,408	
	3	Gross income (line 1 minus line 2)	133,735	124,839	-187,263	71,311	
Direct Expenses	4	Cash prizes	0	0	0	0	
	5	Noncash prizes	0	0	0	0	
	6	Rent/facility costs	0	0	0	0	
	7	Food and beverages	0	0	0	0	
	8	Entertainment	0	0	0	0	
	9	Other direct expenses	73,770	442,802	379,868	896,440	
	10	Direct expense summary. Add lines 4 through 9 in column (d) ▶					(896,440)
	11	Net income summary. Combine line 3, column (d), and line 10 ▶					-825,129

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))	
		1	Gross revenue			
Direct Expenses	2	Cash prizes				
	3	Noncash prizes				
	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
7	Direct expense summary. Add lines 2 through 5 in column (d) ▶					()
8	Net gaming income summary. Combine line 1, column d, and line 7 ▶					

9 Enter the state(s) in which the organization operates gaming activities: _____

a Is the organization licensed to operate gaming activities in each of these states? Yes No

b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? Yes No

b If "Yes," explain: _____

11 Does the organization operate gaming activities with nonmembers? Yes No

12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? Yes No

13 Indicate the percentage of gaming activity operated in:

a	The organization's facility	13a	%
b	An outside facility	13b	%

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶ _____

Address ▶ _____

15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? Yes No

b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party ▶ \$ _____

c If "Yes," enter name and address of the third party:

Name ▶ _____

Address ▶ _____

16 Gaming manager information:

Name ▶ _____

Gaming manager compensation ▶ \$ _____

Description of services provided ▶ _____

Director/officer Employee Independent contractor

17 Mandatory distributions:

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? Yes No

b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ _____

Part IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions).

Schedule G, Part I, Line 2b - For all fundraising contracts, contractor may receive checks, cash, or credit card information only for direct deposit into the Nature Conservancy's bank account.

Fundraiser Activity Information

Name and Address	Activity	C1	Gross Receipts	C2	C3
Grassroots Campaigns Inc 59 Temple Place Suite 402 Boston, MA 02111	Citizen outreach campaign.	Yes	759,551	1,833,859	-1,074,308
Donor Services Group LLC 6715 Sunset Boulevard Los Angeles, CA 90002	Major donor and gift planning cultivation programs, telemarketing and inbound-call fundraising program in support of DRTV campaign.	Yes	1,269,819	1,293,776	-23,957
Blue State Digital Inc 406 7th Street NW Washington, DC 20004	Digital marketing for member acquisition.	No	0	497,669	-497,669
Fineline Communications LTD 290 Garry Street Winnipeg, MB R3C 1H3 Canada	Sustainer call campaign.	No	0	473,964	-473,964
The Russ Reid Company Inc 2 North Lake Avenue Suite 600 Pasadena, CA 91101	Develop, produce and launch ads to support DRTV program.	No	0	370,548	-370,548
OMP Inc 1133 19th Street NW Suite 300 Washington, DC 20036	Develop creative for fundraising efforts.	No	0	281,961	-281,961
Tina A Levy 21 Amethyst Way Falmouth, ME 04105	Fundraising counsel services for specific fundraising campaign.	No	0	193,226	-193,226
Resource and Event Management LTD 232 Madison Avenue Suite 1407 New York, NY 10016	Provide services to plan, organize and direct organization's fundraising event in New York City.	Yes	2,171,950	137,768	2,034,182
Community Counselling Service 10 High Street Suite 503 Boston, MA 02110	Provide consulting services for state-specific campaign planning.	No	0	119,027	-119,027
Stroman & Associates PO Box 4012 Bartlesville, OK 74006	Provide campaign planning, coordination, strategy, major gift prospect identification and fundraising services.	No	0	116,969	-116,969
Total:			4,201,320	5,318,767	-1,117,447

C1 = Fundraiser control of funds?

C2 = Amount paid to (or retained by) fundraiser

C3 = Amount paid to (or retained by) organization

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

Name of the organization

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

OMB No. 1545-0047

2011

**Open to Public
Inspection**

Employer identification number

53-0242652

NATURE CONSERVANCY

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000.
Part II can be duplicated if additional space is needed

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) Sch I, Stmt 1							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶ 288

3 Enter total number of other organizations listed in the line 1 table ▶ 4

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
 Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
1					
2					
3					
4					
5					
6					
7					

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Schedule I, Part I, Line 2 - The Nature Conservancy's procedure for monitoring grants within the United States is governed by the Government Grants, Cooperative Agreements, Contracts and Other Agreements Negotiation and Administration Standard Operating Procedure which is excerpted as follows: All staff responsible for government grants, cooperative agreements, contracts, and other agreements will negotiate and administer such awards in an efficient and effective manner. The Conservancy has a Grants Service Network to ensure that this occurs, including assuring compliance with all applicable funder statutes and regulations. The attached table assigns performance responsibilities to the key positions involved in the negotiation and administration of the following types of agreements: 1. agreements to the Conservancy from United States federal, state and local government agencies, multilateral agencies, and other national and local governments; and 2. the Conservancy's grants of funds to other entities, including those funded by a government agency, multilateral organization, other non-profit organization, private foundation, or private donor. Conservancy grants to other entities are also subject to the "Grants by the Nature Conservancy to Grantees" Standard Operating Procedure. In order to effectively manage these agreements and to ensure accountability, the Conservancy employs a team approach during all stages of the process, from pre-proposal discussions with potential funding agencies through final closeout of specific agreements. Working as a team assures that the Conservancy successfully secures government funding for conservation projects and carries out these projects in compliance with both external and internal requirements, negotiating the best possible agreements and ensuring the projects are completed on time and within budget. Essential team members are a Project Manager, a Grants Specialist, and an Attorney. As appropriate, team members at any stage of the process should solicit input from staff in their respective Operating Units, such as finance, philanthropy, external affairs or other conservation staff. Purpose: To ensure compliance with government laws and regulations and to ensure the efficient and effective management of funds provided by U.S. federal, state and local governments, other national and local governments, and multilateral sources by the Conservancy, as well as Conservancy funds provided to other entities.

Description of Grants and Other Assistance to Governments and Organizations in the United States

		Amount of cash grant	Amount of non-cash assistance
Name and address	UNITED STATES DEPARTMENT OF THE INTERIOR BUREAU OF LAND MANAGEMENT 12661 E BROADWAY TUCSON, AZ 85748	4,029,845	0
EIN	53-0253788		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	OREGONIANS FOR WATER PARKS AND WILDLIFE 1125 SE MADISON STREET SUITE 102 PORTLAND, OR 97214	1,558,500	0
EIN	24-2393883		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	RIDEM-RHODE ISLAND DEPARTMENT OF ENVIRONMENTAL MANAGEMENT 235 PROMENADE STREET PROVIDENCE, RI 02903	1,276,500	0
EIN	21-8954231		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	RESOURCES LEGACY FUND 555 CAPITOL MALL SUITE 675 SACRAMENTO, CA 95814	1,000,251	0
EIN	32-9875922		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	CENTER FOR NATURAL LANDS MANAGEMENT 215 WEST ASH STREET FALLBROOK, CA 92028	1,000,000	0
EIN	11-4432967		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	PENOBSCOT RIVER RESTORATION TRUST P O BOX 5695 AUGUSTA, ME 04332	979,411	0
EIN	42-8811904		

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	ARIZONA LAND AND WATER TRUST	899,416	0
	3127 NORTH CHERRY AVENUE		
	TUCSON, AZ 85719		

EIN 32-8954788

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	THE TRUST FOR PUBLIC LAND	810,762	0
	1011 WESTERN AVENUE SUITE 605		
	SAN FRANCISCO, CA 94104		

EIN 29-0954871

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	WORLD WILDLIFE FUND	770,550	0
	1250 TWENTY-FOURTH ST N W		
	WASHINGTON, DC 20037		

EIN 12-1239543

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	BLACKFOOT CHALLENGE	750,000	0
	PO BOX 103		
	OVANDO, MT 59854		

EIN 51-8955781

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	AFRICAN WILDLIFE FOUNDATION	557,465	0
	1400 16TH STREET NW SUITE 120		
	WASHINGTON, DC 20037		

EIN 27-4569832

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	CENTER FOR NATURAL LANDS MANAGEMENT-	530,000	0
	SOUTH PUGET SOUND		
	120 UNION AVE SE SUITE 215		
	OLYMPIA, WA 98501		

EIN 22-4599671

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	TRI-ISLE RESOURCE CONSERVATION & DEVELOPMENT COUNCIL	510,142	0
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77 HO OKELE STREET SUITE 202
KAHULUI, HI 96732

EIN 10-8456091

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	IDAHO DEPARTMENT OF LANDS	500,000	0
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300 NORTH 6TH ST SUITE 103
BOISE, ID 83720

EIN 53-4566901

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	NO ON 23-CALIFORNIANS TO STOP THE DIRTY ENERGY	500,000	0
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1100 11TH STREET SUITE 200
SACRAMENTO, CA 95814

EIN 48-0933894

IRC code section 501(c)(4)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	THE PEW CHARITABLE TRUSTS	495,000	0
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ONE COMMERCE SQUARE
2005 MARKET STREET 1700
PHILADELPHIA, PA 19103

EIN 37-4489562

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	LOMAKATSI RESTORATION PROJECT	408,317	0
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90 VAN NESS
ASHLAND, OR 97520

EIN 21-8845932

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	CALIFORNIANS FOR STATE PARKS & WILDLIFE CONSERVATION	394,935	0
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555 CAPITOL MALL SUITE 1425
SACRAMENTO, CA 95814

EIN 22-9087432

IRC code section 501(c)(3)

Method of valuation
Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	TEXAS GENERAL LAND OFFICE 1700 NORTH CONGRESS AVE AUSTIN, TX 78711	320,800	0
EIN	32-8945932		
IRC code section	501(c)(3)		

Method of valuation
Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	INDIANA DEPARTMENT OF NATURAL RESOURCES LAND ACQUISITION 402 WEST WASHINGTON STREET RM W255A INDIANAPOLIS, IN 46204	309,961	0
EIN	21-9845881		
IRC code section	501(c)(3)		

Method of valuation
Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	CALIFORNIANS FOR CLEAN AIR AND CLEAN ENERGY & GOOD JOBS COMMITTEE NO ON 23 350 FRANK H OGAWA PLAZA SUITE 1100 OAKLAND, CA 94612	300,000	0
EIN	22-5689354		
IRC code section	501(c)(3)		

Method of valuation
Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	IDAHO DEPARTMENT OF LANDS 3284 W INDUSTRIAL LOOP COEUR D ALENE, ID 83815	297,088	0
EIN	11-8945921		
IRC code section	501(c)(3)		

Method of valuation
Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	TRUST FOR PUBLIC LAND 1011 WESTERN AVENUE SUITE 605 SEATTLE, WA 98104	289,238	0
EIN	50-8945223		
IRC code section	501(c)(3)		

Method of valuation
Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	WASHINGTON DEPARTMENT OF FISH & WILDLIFE 600 CAPITOL WAY NORTH OLYMPIA, WA 98501	288,297	0
EIN	53-4598213		
IRC code section	501(c)(3)		

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	CORAL RESTORATION FOUNDATION	258,766	0
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112 GARDEN STREET
TAVERNIER, FL 33070

EIN 11-0935884

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	VIRGINIA INSTITUTE OF MARINE SCIENCE	258,601	0
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CASHIER P O BOX 1346
GLOUCESTER POINT, VA 23062

EIN 10-9087321

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	SKAGIT COUNTY SUBDIVISION OF WA STATE	250,500	0
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111 EAST GEORGE HOPPER ROAD
BURLINGTON, WA 99223

EIN 03-4591288

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	STATE OF WASHINGTON DEPT OF FISH & WILDLIFE	240,093	0
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600 CAPITOL WAY NORTH
MAIL STOP 43200

OLYMPIA, WA 98501

EIN 45-8934761

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	REGENTS OF THE UNIVERSITY OF CALIFORNIA	236,336	0
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1111 FRANKLIN ST 12TH FLOOR
OAKLAND, CA 94607

EIN 44-2389675

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	DUCKS UNLIMITED	225,115	0
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1301 PENNSYLVANIA AVE NW SUITE 402
WASHINGTON, DC 20004

EIN 22-4539881

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address WALLOWA LAND TRUST 224,816 0
 PO BOX A
 JOSEPH, OR 97846
 EIN 21-4563778
 IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address DEPARTMENT OF INTERIOR-USGS (US 212,927 0
 GEOLOGICAL SURVEY)
 BOX 70934
 CHARLOTTE, NC 28272
 EIN 51-0043899
 IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address ROCKY MOUNTAIN ELK FOUNDATION 212,056 0
 5705 GANT CREEK ROAD
 MISSOULA, MT 59808
 EIN 32-4567332
 IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address THE CONSERVATION FUND 200,000 0
 1655 NORTH FORT MYER DRIVE
 SUITE 1300
 ARLINGTON, VA 22209
 EIN 02-4563991
 IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address CONSERVATION ACTION FUND 200,000 0
 555 CAPITOL MALL SUITE 1425
 SACRAMENTO, CA 95814
 EIN 43-8845991
 IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address COLUMBIA LAND TRUST 185,000 0
 1351 OFFICERS ROW
 VANCOUVER, WA 98661
 EIN 42-8955332
 IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant	Land Acquisition		
Name and address	UNIVERSITY OF SOUTH ALABAMA ACCOUNTING AD 362 MOBILE, AL 36688	183,902	0
EIN	49-0045991		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	SMALL WOODLAND OWNERS ASSOCIATION OF MAINE P O BOX 836 AUGUSTA, ME 04322	182,042	0
EIN	03-8878312		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	TEJON RANCH CONSERVANCY PO BOX 216 FRAZIER PARK, CA 93225	175,000	0
EIN	74-6062241		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	TIVERTON LAND TRUST P O BOX 167 TIVERTON, RI 02878	175,000	0
EIN	91-3341890		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	THE BIG SUR LAND TRUST PO BOX 4071 MONTEREY, CA 93942	166,050	0
EIN	01-4599321		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	THREE RIVERS LAND TRUST P O BOX 906 ACTION ME, ME 04001	162,800	0
EIN	54-1549667		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

Name and address	RAINFOREST ALLIANCE 665 BROADWAY SUITE 500 NEW YORK, NY 10012	159,722	0
EIN	31-4588932		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	WESTERN PENNSYLVANIA CONSERVANCY 800 WATERFRONT DRIVE PITTSBURGH, PA 15222	158,944	0
EIN	22-2499831		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	MCKENZIE RIVER TRUST 124 PEARL STREET EUGENE, OR 97401	157,620	0
EIN	74-0955891		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	DAUPHIN ISLAND SEA LAB 101 BIENVILLE BLVD DAUPHIN ISLAND, AL 36528	157,148	0
EIN	03-9945901		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	UNIVERSITY OF MASSACHUSETTS 405 GOODELL BLDG 140 HICKS WAY AMHERST, MA 01003	151,967	0
EIN	54-9932568		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	TETON REGIONAL LAND TRUST P O BOX 247 DRIGGS, ID 83422	150,000	0
EIN	42-1235995		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	THE VITAL GROUND FOUNDATION THE VITAL GROUND FOUNDATION T-2 FORT MISSULA ROAD	139,185	0

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

	MISSOULA, MT 59804		
EIN	72-5689432		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	IOWA'S WATER AND LAND LEGACY- A PROJECT OF THE CONSERVATION CAMPAIGN 505 5TH AVENUE STE 444 DES MOINES, IA 50309	135,000	0
EIN	53-9056891		
IRC code section	501(c)(4)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	WASHINGTON STATE UNIVERSITY P O BOX 641027 PULLMAN, WA 99164	133,624	0
EIN	04-9943891		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	VIRGINIA MARINE RESOURCES COMMISSION 2600 WASHINGTON AVE 3RD FLOOR NEWPORT NEWS, VA 23607	128,157	0
EIN	32-1265897		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	HARPSWELL HERITAGE LAND TRUST 153 HARPSWELL NECK ROAD HARPSWELL, ME 04079	125,747	0
EIN	22-9856002		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	ALLIANCE FOR WATER STEWARDSHIP 4245 NORTH FAIRFAX DRIVE SUITE 100 ARLINGTON, VA 22203	125,000	0
EIN	37-7894332		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	THE CONSERVATION CAMPAIGN 3 SHIPMAN PLACE BOSTON, MA 02108	120,000	0
EIN	21-1985632		

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

IRC code section 501(c)(4)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	RIVANNA RIVER BASIN COMMISSION	114,784	0
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706 FOREST STREET SUITE G
CHARLOTTESVILLE, VA 22903

EIN 46-3329889

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	GRAND TRAVERSE REGIONAL LAND CONSERVANCY	114,745	0
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3860 N LONG LAKE ROAD SUITE D
TRAVERSE CITY, MI 49684

EIN 39-5671993

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	SHIRLEY HEINZE LAND TRUST	112,500	0
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444 BAKER ROAD
MICHIGAN CITY, IN 46360

EIN 40-8931335

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	MOTE MARINE LABORATORY	111,944	0
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1600 KEN THOMPSON PARKWAY
SARASOTA, FL 34236

EIN 02-8978781

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	NATIONAL WILDLIFE FEDERATION	108,462	0
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149 STATE STREET SUITE 1
MONTPELIER, VT 05602

EIN 22-9171756

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	GRAND TRAVERSE REGIONAL LAND CONSERVANCY	103,657	0
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3860 N LONG LAKE ROAD SUITE D
TRAVERSE CITY, MI 49684

EIN 27-8894321

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	STATE OF ALASKA DEPARTMENT OF TRANSPORTATION & PUBLIC FACILITIES PO BOX 112500 JUNEAU, AK 99811	102,385	0
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EIN 21-5633892

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	OTSEGO LAND TRUST PO BOX 173 COOPERSTOWN, NY 13326	101,185	0
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EIN 53-9844798

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	UTAH DIVISION OF WILDLIFE RESOURCES-UTAH NATURAL HERITAGE PROGRAM 1594 WEST NORTH TEMPLE SUITE 2110 SALT LAKE CITY, UT 84114	101,038	0
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EIN 51-3322654

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	THE WETLANDS CONSERVANCY P O BOX 1195 TUALATIN, OR 97062	100,000	0
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EIN 04-3399561

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	NATIONAL GEOGRAPHIC DIGITAL MOTION 1145 17TH STREET NW WASHINGTON, DC 20036	100,000	0
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EIN 22-0045991

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	STATE OF UTAH DIVISION OF WATER QUALITY 288 NORTH 1460 WEST SALT LAKE CITY, UT 84114	100,000	0
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EIN 32-5399542

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	YES ON 21 CALIFORNIANS FOR STATE PARKS & WILDLIFE	100,000	0
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555 CAPITOL MALL SUITE 1425
SACRAMENTO, CA 95814

EIN 22-4955321

IRC code section 501(c)(4)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	NOVA SOUTHEASTERN UNIVERSITY INC	98,055	0
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3301 COLLEGE AVENUE
FORT LAUDERDALE, FL 33314

EIN 27-9911398

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	INDIANA STATE DEPT OF AGRICULTURE	96,120	0
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101 W OHIO STREET STE 1200
ATTN PAUL HOFFMAN
INDIANAPOLIS, IN 46204

EIN 40-3321945

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	UNIVERSITY OF MIAMI SPONSORED PROGRAMS	92,558	0
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POST OFFICE BOX 025405
MIAMI FL, FL 33102

EIN 39-8954911

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	LEELANAU CONSERVANCY	89,213	0
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PO BOX 1007
LELAND, MI 49654

EIN 02-3354981

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	PAPIO MISSOURI RIVER NATURAL RESOURCES	86,622	0
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DISTRICT
8901 SOUTH 154TH STREET
OMAHA, NE 68138

EIN 21-4632990

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	DANE COUNTY LAND & WATER RESOURCES	84,232	0
	1 FEN OAK CT RM 208		
	MADISON, WI 53718		

EIN 53-3319788

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	UNIVERSITY OF WASHINGTON	76,914	0
	12455 COLLECTIONS DRIVE		
	CHICAGO, IL 60693		

EIN 22-4691001

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	USDA FOREST SERVICE	75,625	0
	CITIBANK PO BOX 301550		
	LOS ANGELES, CA 90030		

EIN 32-1299538

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	PRESERVATION LAND TRUST	75,000	0
	5 RICHMOND TOWNHOUSE ROAD		
	WYOMING, RI 02898		

EIN 22-9945811

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	TOWN OF GLOCESTER	72,258	0
	1145 PUTNAM PIKE P O BOX B		
	CHEPACHET, RI 02814		

EIN 01-8943887

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	VAN BUREN CONSERVATION DISTRICT	71,835	0
	1035 EAST MICHIGAN AVENUE		
	PAW PAW, MI 49079		

EIN 02-9001156

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

Name and address	SOUTHEASTERN REGIONAL PLANNING AND ECONOMIC DEVELOPMENT DISTRICT 88 BROADWAY TAUNTON, MA 02780	71,686	0
EIN	40-1398667		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	WESTERLY LAND TRUST 10 HIGH STREET WESTERLY, RI 02891	67,500	0
EIN	22-1093488		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	ISLAND CONSERVATION 100 SHAFFER RD LONG MARINE LAB UCSC SANTA CRUZ, CA 95060	66,657	0
EIN	27-9105839		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	GREAT WORKS REGIONAL LAND TRUST PO BOX 151 SOUTH BERWICK, ME 03908	66,300	0
EIN	21-8935028		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	APPALACHIAN MOUNTAIN CLUB 5 JOY STREET BOSTON, MA 02108	62,500	0
EIN	53-0193857		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	FLORIDA FISH & WILDLIFE CONSERVATION COMMISSION 100 EIGHTH AVE SE ST PETERSBURG, FL 33701	61,303	0
EIN	51-9105849		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	ARIZONA GAME & FISH DEPARTMENT	60,000	0

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

	5000 WEST CAREFREE HIGHWAY PHOENIX, AZ 85086		
EIN	04-1039482		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	TOWN OF EAST HAMPTON 159 PANTIGO ROAD EAST HAMPTON, NY 11937	60,000	0
EIN	22-0034859		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	OREGON DEPARTMENT OF FISH AND WILDLIFE 3406 CHERRY AVENUE NE SALEM, OR 97303	59,999	0
EIN	32-8395788		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	UNIVERSITY OF WISCONSIN 21 N PARK ST STE 6401 DRAWER 538 MADISON, WI 53715	57,000	0
EIN	27-1019483		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	TROUT UNLIMITED 1300 NORTH 17TH STREET SUITE 500 ARLINGTON, VA 22209	55,000	0
EIN	40-3914998		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	UNIVERSITY OF VIRGINIA PO BOX 400195 CHARLOTTESVILLE, VA 22904	55,000	0
EIN	39-1019499		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	STANFORD UNIVERSITY P O BOX 44253 SAN FRANCISCO, CA 94144	54,252	0

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

EIN	02-1194033		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	WASHINGTON DEPT OF NATURAL RESOURCES	54,209	0
	PO BOX 47041		
	OLYMPIA, WA 98504		
EIN	21-8392344		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	MATANUSKA-SUSITNA BOROUGH	53,375	0
	350 EAST DAHLIA AVENUE		
	DEPT OF FINANCE		
	PALMER, AK 99645		
EIN	53-0011934		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	THE CONSERVATION FUND	53,200	0
	1655 N FORT MEYER DRIVE		
	SUITE 1300		
	ARLINGTON, VA 22209		
EIN	22-0194322		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	WATERSHED RESTORATION AND TRAINING	52,854	0
	CENTER		
	P O BOX 356		
	HAYFORK, CA 96041		
EIN	32-1134095		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	USFS-United States Forest Service	52,000	0
	1400 INDEPENDENCE AVE SW		
	WASHINGTON, DC 20005		
EIN	32-3920456		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	DESCHUTES LAND TRUST	50,000	0
	210 NW IRVING AVENUE SUITE 102		
	BEND, OR 97701		

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

EIN	03-3924055		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	US FISH AND WILDLIFE SERVICE-MOUNTAIN PRAIRIE REGION 3425 MIRIAM AVENUE BISMARCK, ND 58501	50,000	0
EIN	02-3920456		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	CHEWONKI FOUNDATION 485 CHEWONKI NECK ROAD WISCASSET, ME 04578	50,000	0
EIN	40-1039433		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	TEXAS LAND CONSERVANCY P O BOX 162481 AUSTIN, TX 78216	50,000	0
EIN	02-9103944		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	STATE OF NEW HAMPSHIRE DEPARTMENT OF RESOURCES & ECONOMIC DEVELOPMENT P O BOX 1856 CONCORD, NH 03302	50,000	0
EIN	22-3920456		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	WESTERN CONSERVATION FOUNDATION 1536 WYNKOOP STREET SUITE 510 DENVER, CO 80202	50,000	0
EIN	21-9403991		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	ICCF-INTERNATIONAL CONSERVATION CAUCUS FOUNDATION 25786 GEORGETOWN STATION WASHINGTON, DC 20007	50,000	0

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

EIN	53-1930433		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	THOMAS JEFFERSON SOIL & WATER CONSERVATION DISTRICT 706 FOREST STREET SUITE G CHARLOTTESVILLE, VA 22903	50,000	0
EIN	51-7385066		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	NATIONAL FOREST FOUNDATION BLDG 27 SUITE 3 FT MISSOULA ROAD FORT MISSOULA, MT 59801	49,200	0
EIN	04-6839203		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	MINNESOTA ZOO FOUNDATION 13000 ZOO BOULEVARD APPLE VALLEY, MN 55124	49,000	0
EIN	22-1039488		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	CONSERVATION INTERNATIONAL 2011 CRYSTAL DR SUITE 500 ARLINGTON, VA 22202	47,800	0
EIN	32-1019488		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	INTERSTATE COMMISSION ON THE POTOMAC RIVER 51 MONROE STREET SUITE PE-08 ROCKVILLE, MD 20850	46,049	0
EIN	22-1193955		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	VIRGINIA COMMONWEALTH UNIVERSITY 700 WEST GRACE STREET SUITE 3200 RICHMOND, VA 23284	45,369	0
EIN	27-3930557		

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	GREENBELT LAND TRUST PO BOX 1721 CORVALLIS, OR 97339	45,295	0
EIN	40-1039444		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	LAND CONSERVANCY OF WESTERN MICHIGAN 1345 MONROE AVENUE NW SUITE 324 GRAND RAPIDS, MI 49505	45,150	0
EIN	39-7676882		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	IOWA NATURAL HERITAGE FOUNDATION 505 FIFTH AVE SUITE 444 DES MOINES, IA 50309	45,034	0
EIN	02-3920944		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	COUNTY OF MARIN DEPARTMENT OF PARKS AND OPEN SPACE 3501 CIVIC CENTER DRIVE SUITE 260 SAN RAFAEL, CA 94903	45,000	0
EIN	21-9934886		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	WASHINGTON WILDLIFE & RECREATION COALITION 1402 THIRD AVE SUITE 507 SEATTLE, WA 98101	42,500	0
EIN	53-9193044		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	TOWN OF EAST HADDAM TOWN OFFICE BUILDING 7 MAIN STREET EAST HADDEM, CT 06423	41,250	0
EIN	22-4958659		
IRC code section	501(c)(3)		

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	INTERSTATE SHELLFISH SANITATION	41,127	0
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CONFERENCE
209 2 DAWSON ROAD
COLUMBIA, SC 29223

EIN 32-8118492

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	DOWNEAST LAKES LAND TRUST	40,000	0
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PO BOX 75 4 WATER STREET
GRAND LAKE STREAM, ME 04637

EIN 22-9588335

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	UNIVERSITY OF NOTRE DAME RESEARCH & SPONSORED PROGRAMS	38,176	0
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836A GRACE HALL
NOTRE DAME, IN 46556

EIN 32-1134959

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	UNIVERSITY OF MONTANA RESEARCH & SPONSORED PROGRAMS	38,044	0
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LOMMASSON CENTER 201
MISSOULA, MT 59812

EIN 03-8789433

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	WILDLIFE CONSERVATION SOCIETY	37,685	0
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2300 SOUTHERN BLVD
BRONX, NY 10460

EIN 02-5859666

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	THE JANE GOODALL INSTITUTE	36,665	0
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4245 NORTH FAIRFAX DR STE 600
ARLINGTON, VA 22203

EIN 40-9932442

IRC code section 501(c)(3)

Method of valuation
Description of non-cash assistance

Purpose of grant Federal Award

Name and address	SAN JUAN CITIZENS ALLIANCE 1022 HALF MAIN STREET DURANGO, CO 81302	36,394	0
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EIN 02-5664599

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	MAINE COASTAL HABITAT FOUNDATION 172 CLARK ISLAND ROAD SPRUCE HEAD, ME 04859	36,342	0
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EIN 22-3214563

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	DOWNEAST COASTAL CONSERVANCY PO BOX 760 MACHIAS, ME 04654	35,000	0
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EIN 27-1394050

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	ENVIRONMENTAL DEFENSE FUND 2334 NORTH BROADWAY BOULDER, CO 80304	35,000	0
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EIN 21-3939499

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	OCCIDENTAL ARTS AND ECOLOGY CENTER 15290 COLEMAN VALLEY ROAD OCCIDENTAL, CA 95465	34,505	0
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EIN 53-9877345

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	OLD DOMINION UNIVERSITY RESEARCH FOUNDATION 4111 MONARCH WAY NORFOLK, VA 23508	33,616	0
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EIN 51-2293055

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant Federal Award

Name and address	NORTHEAST WISCONSIN LAND TRUST INC	33,300	0
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14 TRI-PARK WAY SUITE 1
APPLETON, WI 54130

EIN 04-5534996

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	U S ARMY ENGINEER RESEARCH & DEVELOPMENT CENTER	32,600	0
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3909 HALLS FERRY ROAD
VICKSBURG, MS 39180

EIN 22-9383332

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	FIVE VALLEYS LAND TRUST	32,500	0
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PO BOX 8953
MISSOULA, MT 59807

EIN 32-1599343

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	CANAAN VALLEY INSTITUTE	31,864	0
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494 RIVERSTONE ROAD
DAVIS, WV 26260

EIN 22-8944921

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	THE BOARD OF REGENTS OF THE UNIVERSITY OF WISCONSIN	31,175	0
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MADISON GAR ACCOUNT DRAWER
538 RESEARCH ADMIN-FINANCIAL
MILWAUKEE, WI 53278

EIN 27-4532998

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	BLUFF LAKE NATURE CENTER	30,800	0
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9801 EAST COLFAX AVENUE SUITE 100
AURORA, CO 80010

EIN 39-8732992

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant	Conservation Activity		
Name and address	PUGET SOUND RESTORATION FUND 590 MADISON AVENUE NORTH BAINBRIDGE ISLAND, WA 98110	30,493	0
EIN	02-9304944		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	LAND TRUST ALLIANCE 1660 L STREET NW SUITE 1100 WASHINGTON, DC 20036	30,000	0
EIN	21-1200456		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Charitable Contribution		
Name and address	UTAH DIVISION OF WILDLIFE RESOURCES 1594 W NORTH TEMPLE SUITE 2110 SALT LAKE CITY, UT 84114	30,000	0
EIN	53-1433889		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	THUNDER BASIN GRASSLANDS PRAIRIE ASSOCIATION 1031 STEINLE ROAD DOUGLAS, WY 82633	30,000	0
EIN	22-4955328		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	WASHINGTON DEPARTMENT OF CORRECTIONS MISSION CREEK CORRECTIONS CENTER FOR WOMEN 3420 NE SAND HILL RD BELFAIR, WA 98528	30,000	0
EIN	32-7899321		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	AMERICAN MUSEUM OF NATURAL HISTORY CENTER PARK WEST AT 79TH STREET NEW YORK, NY 10024	30,000	0
EIN	22-4950043		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-			

cash assistance

Purpose of grant Conservation Activity

Name and address	UNIVERSITY OF MAINE OFFICE OF RESEARCH & SPONSORED PROGRAMS 5717 CORBETT HALL ROOM 400 ORONO ME, ME 04469	30,000	0
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EIN 32-9385775

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	CONSERVATION NORTHWEST 1208 BAY STREET SUITE 201 BELLINGHAM, WA 98225	29,536	0
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EIN 03-9055933

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	ISLAND INSTITUTE PO BOX 648 386 MAIN STREET ROCKLAND, ME 04841	29,500	0
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EIN 02-9953457

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	PORTLAND STATE UNIVERSITY OFFICE P O BOX 6364 PORTLAND, OR 97228	29,132	0
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EIN 40-7789342

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	WESTERN WASHINGTON AGRICULTURAL ASSOCIATION 2017 CONTINENTAL PLACE SUITE 6 MOUNT VERNON, WA 98273	27,833	0
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EIN 02-9458782

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	SANIBEL-CAPTIVA CONSERVATION FOUNDATION 900A TARPON BAY ROAD SANIBEL, FL 33957	27,759	0
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EIN 22-9877567

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant Federal Award

Name and address	NORTHCOAST REGIONAL LAND TRUST	27,165	0
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P O BOX 398

BAYSIDE, CA 95524

EIN 27-5332459

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	GEORGIA DEPARTMENT OF NATURAL	27,000	0
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RESOURCES COASTAL RESOURCES DIVISION

ONE CONSERVATION WAY

BRUNSWICK, GA 31523

EIN 53-2324995

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	WORLD RESOURCES INSTITUTE	26,963	0
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10 G STREET NE SUITE 800

WASHINGTON, DC 20002

EIN 04-3329439

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	CITY OF LINCOLN NEBRASKA PARKS AND	26,500	0
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RECREATION

DEPT 2740 A STREET

LINCOLN, NE 68502

EIN 22-9377567

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	AQUIDNECK ISLAND LAND TRUST	25,000	0
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790 AQUIDNECK AVENUE

MIDDLETOWN, RI 02842

EIN 32-7834995

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	CCALT-COLORADO CATTLEMEN'S	25,000	0
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AGRICULTURAL LAND TRUST

8833 RALSTON ROAD

ARVADA, CO 80002

EIN 22-4324955

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant	Land Acquisition		
Name and address	CHEWONKI FOUNDATION 485 CHEWONKI NECK ROAD WISCASSET, ME 04578	25,000	0
EIN	27-9345219		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	COLORADO OPEN LANDS 274 UNION BLVD SUITE 320 LAKEWOOD, CO 80228	25,000	0
EIN	40-1332995		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	HAWAIIAN ISLANDS LAND TRUST P O BOX 965 WAILUKU, HI 96793	25,000	0
EIN	39-4823433		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	MIANUS RIVER GORGE PRESERVE GIBB HOUSE 167 MIANUS RIVER ROAD BEDFORD, NY 10506	25,000	0
EIN	02-1329494		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	ATLANTIC SALMON FEDERATION MAINE COUNCIL 14 MAINE STREET STE 308 BRUNSWICK, ME 04011	25,000	0
EIN	21-7839433		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	CITIZENS TO SAVE MAINE'S HERITAGE 1 BOWDOIN MILL ISLAND SUITE 201 TOPSHAM, ME 04086	25,000	0
EIN	53-9934511		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		

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NATURE CONSERVANCY

Name and address	CLEAN WATER SERVICES 2550 SW HILLSBORO HWY HILLSBORO, OR 97123	25,000	0
EIN	22-9985788		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	FLORIDA AUDUBON SOCIETY 1101 AUDUBON WAY MAITLAND, FL 32751	25,000	0
EIN	32-4434933		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	MAINE NATURAL AREAS PROGRAM STATE HOUSE STATION 93 AUGUSTA, ME 04333	25,000	0
EIN	22-7784511		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	MAINE TREE FOUNDATION P O BOX 5470 AUGUSTA, ME 04332	25,000	0
EIN	32-3342933		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	MERIDIAN INSTITUTE PO BOX 1829 DILLON, CO 80435	25,000	0
EIN	03-8940021		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	MINNESOTA DEPARTMENT OF NATURAL RESOURCES BOX 10 500 LAFAYETTE ROAD SAINT PAUL, MN 55155	25,000	0
EIN	02-3321766		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	NYE COUNTY WATER DISTRICT	25,000	0

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

	2101 EAST CALVADA BLVD SUITE 100 PAHRUMP, NV 89048		
EIN	40-3234955		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	OYSTER RECOVERY PARTNERSHIP INC 1805 A VIRGINIA STREET ANNAPOLIS, MD 21401	25,000	0
EIN	02-3324956		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SHEEPSCOT RIVER WATERSHED COUNCIL PO BOX 145 BELGRADE LAKES, ME 04918	25,000	0
EIN	22-3304599		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SLEEPING BEAR DUNES NATIONAL LAKESHORE 9922 FRONT STREET EMPIRE, MI 49630	25,000	0
EIN	27-3944833		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	UNIVERSITY OF RHODE ISLAND FOUNDATION 79 UPPER COLLEGE ROAD KINGSTON, RI 02881	24,600	0
EIN	21-3433955		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SOUTHERN ILLINOIS UNIVERSITY MAILCODE 6812 RESEARCH AND PROJECTS FISCAL MGMT CARBONDALE, IL 62901	24,519	0
EIN	53-0242652		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	GUEST FORESTRY SERVICES INC 358 JOE BUCHANAN RD PLAINS, GA 31780	24,098	0

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NATURE CONSERVANCY

EIN	51-0493432		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SOUTH CAROLINA DEPARTMENT NATURAL RESOURCES PO BOX 167 COLUMBIA, SC 29202	23,703	0
EIN	04-0394855		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	UNIVERSITY OF SOUTH CAROLINA ACCOUNTS RECEIVABLE COLUMBIA, SC 29208	23,367	0
EIN	32-3940043		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	HOOD CANAL COORDINATING COUNCIL 17791 FJORD DR NE SUITE 130 POULSBO, WA 98370	23,000	0
EIN	32-9495881		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	UNIVERSITY OF ARIZONA PO BOX 3520 TUCSON, AZ 85722	22,350	0
EIN	22-3345988		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	UNIVERSITY OF CENTRAL FLORIDA 12201 RESEARCH PKWY STE 501 ORLANDO, FL 32826	21,982	0
EIN	27-2929334		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	NATIONAL PARK SERVICE 691 SCENIC VIEW DRIVE PO BOX 1507 PAGE, AZ 86040	21,710	0
EIN	40-1134399		
IRC code section	501(c)(3)		

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	NORTHERN ARIZONA UNIVERSITY	20,204	0
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PO BOX 4070

FLAGSTAFF, AZ 86011

EIN 39-0934858

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	MONTANA ASSOCIATION OF LAND TRUSTS	20,000	0
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P O BOX 675

WHITEHALL, MT 59759

EIN 02-3039444

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	RIO GRANDE HEADWATERS LAND TRUST	20,000	0
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PO BOX 444

DEL NORTE, CO 81132

EIN 21-9393955

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	SOUTHWESTERN ILLINOIS RESOURCE	20,000	0
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CONSERVATION & DEVELOPMENT

406 EAST MAIN

MASCOUTAH, IL 62258

EIN 53-1343288

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	WASHAKIE COUNTY CONSERVATION DISTRICT	20,000	0
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208 SHILOH ROAD

WORLAND, WY 82401

EIN 22-7586933

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	FOSTER CREEK CONSERVATION DISTRICT	20,000	0
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PO BOX 428

WATERVILLE, WA 98858

EIN 32-3943994

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant	Conservation Activity		
Name and address	OHIO STATE UNIVERSITY RESEARCH FOUNDATION 1960 KENNY ROAD 4TH FL COLUMBUS, OH 43210	20,000	0
EIN	22-1343995		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	THE OPEN SPACE COUNCIL PO BOX 1468 BALLWIN, MO 63022	20,000	0
EIN	32-0034995		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	LAKE GEORGE LAND CONSERVANCY PO BOX 1250 LAKE SHORE DRIVE BOLTON LANDING, NY 12814	19,923	0
EIN	03-1343022		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	BRIGHAM YOUNG UNIVERSITY A285 ASB PROVO, UT 84602	19,844	0
EIN	02-3939532		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	ANDROSCOGGIN LAND TRUST PO BOX 3145 AUBURN, ME 04212	19,600	0
EIN	40-9878566		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	UNIVERSITY OF COLORADO SPONSORED PROGRAMS ACCTG DEPT 220 DENVER, CO 80291	19,552	0
EIN	02-9876822		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			

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NATURE CONSERVANCY

Purpose of grant	Conservation Activity		
Name and address	SKAGIT RIVER SYSTEM COOPERATIVE P O BOX 368 LA CONNER, WA 98257	18,500	0
EIN	22-7867784		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	VERMONT CENTER FOR ECOSTUDIES P O BOX 420 NORWICH, VT 05055	18,068	0
EIN	27-4939432		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	CASCADE PACIFIC RC&D 33630 MCFARLAND ROAD TANGENT, OR 97389	17,647	0
EIN	21-1134053		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	KENNEBEC ESTUARY LAND TRUST 92 FRONT STREET PO BOX 1128 BATH, ME 04530	17,500	0
EIN	53-5768699		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	POLLUTION CONTROL INDUSTRIES- ENVIRONMENTAL PROTECTION AGENCY 4343 KENNEDY AVENUE EAST CHICAGO, IN 46312	17,500	0
EIN	51-2038477		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	CITY OF MORRO BAY - HARBOR 595 HARBOR STREET MORRO BAY, CA 93442	17,500	0
EIN	04-1039583		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	PENOBSCOT INDIAN NATION	17,500	0

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NATURE CONSERVANCY

	12 WABANAKI WAY ATTN DANIEL KUSNIERZ INDIAN ISLAND, ME 04468		
EIN	32-9204993		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	PAUL SMITH'S COLLEGE PO BOX 265 PAUL SMITH, NY 12970	16,500	0
EIN	32-3758394		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	MARINE DISCOVERY CENTER 162 NORTH CAUSEWAY NEW SMYRNA BEACH, FL 32169	16,246	0
EIN	22-8977866		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	RAQUETTE LAKE PROPERTY OWNERS ASSOCIATION PO BOX 210 RAQUETTE LAKE, NY 13436	15,950	0
EIN	40-3930456		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SACO RIVER CORRIDOR COMMISSION P O BOX 283 TRAFTON STREET CORNISH ME, ME 04020	15,700	0
EIN	39-4939322		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	ILLINOIS VALLEY SOIL & WATER CONSERVATION-WATERSHED COUNCIL P O BOX 352 CAVE JUNCTION, OR 97523	15,516	0
EIN	02-9897332		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	MEDOMAK VALLEY LAND TRUST	15,000	0

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NATURE CONSERVANCY

	PO BOX 180 25 FRIENDSHIP ST SUITE 2 WALDOBORO, ME 04572		
EIN	21-5699323		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	CALIFORNIA STATE PROTOCOL FOUNDATION 1215 K STREET 14TH FLOOR SACRAMENTO, CA 95814	15,000	0
EIN	53-9302944		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	COLORADO CONSERVATION TRUST ATTN LAUREN SWAN CARPENTER 1551 OGDEN STREET DENVER, CO 80218	15,000	0
EIN	56-2323944		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	FRIENDS OF GREAT SALT LAKE P O BOX 2655 SALT LAKE CITY, UT 84110	15,000	0
EIN	18-4393055		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	HIGH DESERT PARTNERSHIP 113 WEST WASHINGTON BURNS, OR 97720	15,000	0
EIN	23-3039555		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	IDAHO CONSERVATION LEAGUE P O BOX 844 BOISE, ID 83701	15,000	0
EIN	32-3839222		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SOUTHWEST BADGER RESOURCE CONSERVATION & DEVELOPMENT 150 WEST ALONA LANE	15,000	0

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NATURE CONSERVANCY

	LANCASTER, WI 53813		
EIN	03-2259398		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	ST MARYS COLLEGE OF MARYLAND	15,000	0
	18952 E FISHER ROAD		
	ST MARYS CITY, MD 20686		
EIN	02-8977564		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	TEXAS TECH UNIVERSITY DEPT OF RANGE & WILDLIFE MANAGEMENT	15,000	0
	BOX 40011		
	LUBBOCK, TX 79409		
EIN	40-3930222		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	WASHINGTON ASSOCIATION OF LAND TRUSTS	15,000	0
	PO BOX 218		
	GREENBANK, WA 98253		
EIN	02-3039499		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	MURRAY COUNTY BOARD ASSESSORS	14,936	0
	121 NORTH 4TH AVENUE		
	CHATSWORTH, GA 30705		
EIN	22-3939044		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	SAN FRANCISCO STATE UNIVERSITY	14,797	0
	BURSARS OFFICES FSU		
	1600 HOLLOWAY AVE		
	SAN FRANCISCO, CA 94132		
EIN	27-3956033		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	DEPARTMENT OF NATURAL RESOURCES	14,500	0
	3911 FISH HATCHERY		
	MADISON, WI 53598		

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NATURE CONSERVANCY

EIN	21-5694421		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Charitable Contribution		
Name and address	MCKENZIE RIVER TRUST 1245 PEARL STREET EUGENE, OR 97401	14,132	0
EIN	53-3922459		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	JOHNSON CREEK WATERSHED COUNCIL 1900 SE MILPORT RD SUITE B MILWAUKIE, OR 97222	13,424	0
EIN	51-3049533		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	US FISH AND WILDLIFE SERVICE PO BOX 48 MADISON, SD 57042	12,965	0
EIN	04-3929433		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	FRIENDS OF BUFORD PARK AND MOUNT PISGAH PO BOX 5266 EUGENE, OR 97405	12,853	0
EIN	32-5939053		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	WESTERN WASHINGTON UNIVERSITY VU PLAZA BELLINGHAM, WA 98225	12,567	0
EIN	22-2049567		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	BRANSON-TRINCHERA CONSERVATION DISTRICT 3590 EAST MAIN STREET TRINIDAD, CO 81082	12,500	0
EIN	27-3039458		

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NATURE CONSERVANCY

IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	WELLS ESTUARINE RESEARCH RESERVE 100 LAUDHOLM FARM ROAD WELLS ME, ME 04090	12,500	0
EIN	27-3324956		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	MIDDLE ROGUE WATERSHED COUNCIL 576 NE E STREET GRANTS PASS, OR 97526	12,000	0
EIN	40-3092432		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	AUSBON SARGENT LAND PRESERVATION TRUST P O BOX 2040 NEW LONDON, NH 03257	11,900	0
EIN	29-3950644		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	STATE OF MAINE INLAND FISHERIES & WILDLIFE 284 STATE STREET 41 STATE HOUSE STREET AUGUSTA, ME 04333	11,580	0
EIN	02-3324359		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	UNIVERSITY OF WYOMING FOUNDATION 1200 EAST IVINSON STREET LARAMIE, WY 82070	11,500	0
EIN	21-2039452		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SOUTH COAST WATERSHEDS PO BOX 1614 GOLD BEACH, OR 97444	11,370	0
EIN	53-0034219		
IRC code section	501(c)(3)		

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	PENOBSCOT EAST RESOURCE CENTER	11,281	0
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43 SCHOOL STREET ROOM 1E
STONINGTON, ME 04681

EIN 52-3945055

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	SOUTHWEST MICHIGAN LAND CONSERVANCY	11,150	0
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6851 SPRINKLE ROAD
PORTAGE, MI 49002

EIN 18-4933402

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	ROOT RIVER SOIL & WATER CONSERVATION DISTRICT	11,040	0
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304 S MARSHALL STREET
805 STATE HWY 44/76
CALEDONIA, MN 55921

EIN 23-3039461

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	LAND TRUST ALLIANCE	11,000	0
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1660 L STREET NW SUITE 1100
WASHINGTON, DC 20036

EIN 32-1039432

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	MAINE DEPARTMENT OF MARINE RESOURCES BUREAU OF SEA RUN FISHERIES & HABITAT	10,800	0
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21 STATE HOUSE STATION
AUGUSTA, ME 04333

EIN 03-9684578

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	ACCESS FUND	10,500	0
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207 CANYON BLVD SUITE 201S
BOULDER, CO 80302

EIN 02-1343022

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant DAF Distribution

Name and address	COLUMBIA LAND TRUST 1351 OFFICERS ROW VANCOUVER, WA 98661	10,384	0
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EIN 40-3920456

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	BOWLING GREEN STATE UNIVERSITY 312 ADMINISTRATION BUILDING BOWLING, OH 43403	10,250	0
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EIN 02-5738492

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	LOWRY PARK ZOOLOGICAL SOCIETY 1101 WEST SLIGH AVE TAMPA, FL 33604	10,000	0
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EIN 22-3945829

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant DAF Distribution

Name and address	SOUTHERN UTAH WILDERNESS ALLIANCE 425 EAST 100 SOUTH SALT LAKE, UT 84111	10,000	0
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EIN 27-3403942

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant DAF Distribution

Name and address	THE COMMUNITY SCHOOL INC PO BOX 555 CAMDEN, ME 04843	10,000	0
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EIN 21-8944329

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant DAF Distribution

Name and address	CALIFORNIA LEAGUE OF CONSERVATION VOTERS 1212 BROADWAY SUITE 630 OAKLAND, CA 94612	10,000	0
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EIN 53-2934056

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant Charitable Contribution

Name and address	CALIFORNIA NATIVE PLANT SOCIETY 2707 K STREET SUITE 1 SACRAMENTO, CA 95816	10,000	0
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EIN 51-8945377

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Charitable Contribution

Name and address	TEXAS AGRILIFE RESEARCH 113 ADMINISTRATION BUILDING 2142 TAMU COLLEGE STATION, TX 77843	10,000	0
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EIN 04-2044932

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Charitable Contribution

Name and address	UTAH MUSEUM OF NATURAL HISTORY UNIVERSITY OF UTAH SALT LAKE CITY, UT 84112	10,000	0
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EIN 32-5968922

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Charitable Contribution

Name and address	WISCONSIN DEPARTMENT OF NATURAL RESOURCES 101 SOUTH WEBSTER STREET PO BOX 7921 MADISON WI, WI 53705	10,000	0
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EIN 22-3039425

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Charitable Contribution

Name and address	TOWN OF INLET 160 STATE RT 28 PO BOX 179 INLET, NY 13360	10,000	0
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EIN 27-5968293

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	CAPITOL LAND TRUST 209 4TH AVE E SUITE 205 OLYMPIA, WA 98501	10,000	0
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EIN 45-3304055

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	CITIZENS FOR THE WATER DISTRICT PO BOX 244 HEREFORD, AZ 85615	10,000	0
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EIN 40-3959677

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	CLEVELAND MUSEUM OF NATURAL HISTORY 1 WADE OVAL DRIVE UNIV CIRCLE CLEVELAND, OH 44106	10,000	0
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EIN 29-3934955

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	COCONINO COUNTY COMMUNITY DEVELOPMENT 2500 N FORT VALLEY ROAD BLDG 1 FLAGSTAFF, AZ 86001	10,000	0
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EIN 02-8693944

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	LITTLE BUTTE CREEK WATERSHED COUNCIL PO BOX 89 EAGLE POINT, OR 97524	10,000	0
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EIN 53-2348299

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	MONTANA NATURAL HERITAGE PROGRAM PO BOX 201800 ATTN BRYCE MAXELL HELENA, MT 59620	10,000	0
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EIN 52-7765673

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	NORTHWEST CONNECTIONS PO BOX 1309 CONDON, MT 59826	10,000	0
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EIN 18-4939223

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

Purpose of grant	Conservation Activity		
Name and address	OKANOGAN VALLEY LAND COUNCIL PO BOX 293 416 SOUTH WHITCOMB AVE SUITE 3 TONASKET, WA 98855	10,000	0
EIN	23-7865764		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	PECONIC BAYKEEPER 10 OLD COUNTRY ROAD P O BOX 893 QUOGUE, NY 11949	10,000	0
EIN	32-3849577		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	RENSSELAER POLYTECHNIC INSTITUTE 110 EIGHTH STREET TROY, NY 12180	10,000	0
EIN	03-2323496		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SHASTA VALLEY RESOURCE CONSERVATION DISTRICT 215 EXECUTIVE COURT SUITE A YREKA, CA 96097	10,000	0
EIN	02-3959326		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SOLV 5193 NE ELAM YOUNG PKWY STE B HILLSBORO, OR 97124	10,000	0
EIN	40-9849351		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	THE PRAIRIE ENTHUSIASTS PO BOX 1148 MADISON, WI 53701	10,000	0
EIN	02-3424096		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

Name and address	GULF OF MAINE RESEARCH INSTITUTE 350 COMMERCIAL STREET PORTLAND, ME 04101	9,985	0
EIN	53-0253788		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	MICHIGAN STATE UNIVERSITY INSTITUTE OF WATER RESEARCH 1405 S HARRISON ROAD SUITE 115 EAST LANSING, MI 48823	9,976	0
EIN	24-2393883		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SAGINAW CONSERVATION DISTRICT 178 N GRAHAM RD SAGINAW, MI 48609	9,814	0
EIN	21-8954231		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	MISSOULA COUNTY WEED DISTRICT 2825 SANTA FE COURT MISSOULA, MT 59808	9,400	0
EIN	32-9875922		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	VERMONT LAND TRUST 8 BAILEY AVENUE MONTPELIER, VT 05602	9,128	0
EIN	11-4432967		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	MICHIGAN DEPARTMENT OF NATURAL RESOURCES AND ENVIRONMENT 503 NORTH EUCLID AVE SUITE 1 BAY CITY, MI 48706	9,013	0
EIN	42-8811904		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	ALBANY PINE BUSH PRESERVE COMMISSION	9,006	0

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NATURE CONSERVANCY

	195 NEW KARNER ROAD		
	ALBANY, NY 12205		
EIN	32-8954788		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	THE UNIVERSITY OF MIAMI SPONSORED	8,908	0
	PROGRAMS		
	P O BOX 025405		
	MIAMI, FL 33102		
EIN	12-1239543		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	ALABAMA COASTAL FOUNDATION INC	8,750	0
	PO BOX 1073		
	MOBILE, AL 36633		
EIN	51-8955781		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SEBASTICOOK REGIONAL LAND TRUST	8,750	0
	PO BOX 184		
	UNITY, ME 04988		
EIN	27-4569832		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	THE LAND CONSERVANCY OF WEST MICHIGAN	8,742	0
	1345 MONROE AVENUE NW STE 324		
	GRAND RAPIDS, MI 49505		
EIN	22-4599671		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	THE PENNSYLVANIA STATE UNIVERSITY	8,015	0
	227 W BEAVER AVENUE STE 401		
	STATE COLLEGE, PA 16801		
EIN	10-8456091		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	FREEDOM SERVICE DOGS	8,000	0
	P O BOX 150217		
	LAKEWOOD, CO 80215		

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NATURE CONSERVANCY

EIN	53-4566901		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	DAF Distribution		
Name and address	COCHISE COUNTY 1415 MELODY LANE BUILDING G FINANCE DEPARTMENT BISBEE, AZ 85603	7,900	0
EIN	37-4489562		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	WINOUS POINT MARSH CONSERVANCY 3500 SOUTH LATTIMORE ROAD PORT CLINTON, OH 43452	7,647	0
EIN	21-8845932		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	UNIVERSITY OF SOUTHERN MAINE 350 COMMERCIAL STREET PORTLAND, ME 04101	7,516	0
EIN	22-9087432		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	UNIVERSITY OF UTAH JOHN A MORAN EYE CENTER DIVISION OF OPHTHALMOLOGY 65 MARIO CAPECCHI DRIVE SALT LAKE CITY, UT 84132	7,500	0
EIN	32-8945932		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	DAF Distribution		
Name and address	NY LEAGUE OF CONSERVATION VOTERS EDUCATION FUND 30 BROAD STREET 30TH FLOOR NEW YORK, NY 10004	7,500	0
EIN	21-9845881		
IRC code section	501(c)(4)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Charitable Contribution		
Name and address	KITTITAS CONSERVATION TRUST PO BOX 428 ROSLYN, WA 98941	7,500	0

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

EIN	22-5689354		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	COLBY COLLEGE 4140 MAYFLOWER HILL WATERVILLE, ME 04901	7,500	0
EIN	11-8945921		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	DOLORES WATER CONSERVANCY DISTRICT PO BOX 1150 CORTEZ, CO 81321	7,500	0
EIN	50-8945223		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	STREAMWATCH INC PO BOX 681 CHARLOTTESVILLE, VA 22902	7,500	0
EIN	53-4598213		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	TRUST FOR PUBLIC LAND NORTHWEST REGIONAL OFFICE WATERFRONT PLACE BLDG STE 605 1011 WESTERN AVENUE SEATTLE, WA 98104	7,443	0
EIN	11-0935884		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SHAWNEE RESOURCE CONSERVATION &DEVELOPMENT AREA 502 COMFORT DRIVE SUITE E MARION, IL 62959	7,432	0
EIN	10-9087321		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	YORK PARKS & RECREATION DEPARTMENT 186 YORK STREET YORK, ME 03909	7,250	0

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NATURE CONSERVANCY

EIN	03-4591288		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	THE UNIVERSITY OF MAINE 5710 NORMAN SMITH HALL ORONO, ME 04469	7,000	0
EIN	45-8934761		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	UNIVERSITY OF HAWAII OFFICE OF RESEARCH SERVICES 2530 DOLE STREET HONOLULU, HI 96822	6,548	0
EIN	44-2389675		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	CONNECTICUT FOREST AND PARK ASSOCIATION 16 MERIDEN ROAD ROCKFALL, CT 06481	6,500	0
EIN	52-9809789		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	NORTH COAST LAND CONSERVANCY P O BOX 67 SEASIDE, OR 97138	6,374	0
EIN	22-4539881		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SALISBURY STATE UNIVERSITY OFFICE OF GRANTS AND SPONRESEARCH RICHARD A HENSON SCHOOL SALISBURY, MD 21801	6,250	0
EIN	21-4563778		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SUPERIOR WATERSHED PARTNERSHIP 2 PETER WHITE DRIVE MARQUETTE, MI 49855	6,096	0

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

EIN 51-0043899

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	ARKANSAS NATURAL HERITAGE COMMISSION	6,017	0
	1500 TOWER BUILDING		
	323 CENTER STREET		
	LITTLE ROCK, AR 72201		

EIN 32-4567332

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	RESOURCE CONSERVATION DISTRICT 2140	6,000	0
	PO BOX 9759		
	CHICO, CA 95927		

EIN 02-4563991

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	HEART OF THE LAKES CENTER FOR LAND	6,000	0
	CONSERVATION POLICY		
	300 NORTH BRIDGE STREET		
	GRAND LEDGE, MI 48837		

EIN 43-8845991

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	US FISH & WILDLIFE SERVICE	6,000	0
	2524 SOUTH FRONTAGE ROAD		
	VICKSBURG, MS 39180		

EIN 42-8955332

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	UNIVERSITY OF NEW HAMPSHIRE OFFICE OF	5,500	0
	SPONSORED RESEARCH		
	SERVICE BLDG ROOM 109		
	DURHAM, NH 03824		

EIN 03-8878312

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Compensation Information
For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees
▶ Complete if the organization answered "Yes" to Form 990,
Part IV, line 23.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No. 1545-0047

2011

**Open to Public
Inspection**

Name of the organization

Employer identification number

NATURE CONSERVANCY

53-0242652

Part I Questions Regarding Compensation

	Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. <input checked="" type="checkbox"/> First-class or charter travel <input type="checkbox"/> Travel for companions <input type="checkbox"/> Tax indemnification and gross-up payments <input type="checkbox"/> Discretionary spending account <input type="checkbox"/> Housing allowance or residence for personal use <input type="checkbox"/> Payments for business use of personal residence <input type="checkbox"/> Health or social club dues or initiation fees <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef)		
b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain.	✓	
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	✓	
3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director. Explain in Part III. <input checked="" type="checkbox"/> Compensation committee <input checked="" type="checkbox"/> Independent compensation consultant <input checked="" type="checkbox"/> Form 990 of other organizations <input checked="" type="checkbox"/> Written employment contract <input checked="" type="checkbox"/> Compensation survey or study <input checked="" type="checkbox"/> Approval by the board or compensation committee		
4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:		
a Receive a severance payment or change-of-control payment?		✓
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?	✓	
c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.		✓
Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.		
5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:		
a The organization?		✓
b Any related organization? If "Yes" to line 5a or 5b, describe in Part III.		✓
6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:		
a The organization?		✓
b Any related organization? If "Yes" to line 6a or 6b, describe in Part III.		✓
7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.		✓
8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.		✓
9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)–(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)–(D)	(F) Compensation reported as deferred in prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1 Mark R Tercek	(i)	466,224	50,000	45,055	17,769	11,690	590,738	0
	(ii)	0	0	0	0	0	0	0
2 Stephen C Howell	(i)	299,707	15,000	42,070	19,567	12,599	388,943	0
	(ii)	0	0	0	0	0	0	0
3 William Ginn	(i)	281,545	15,000	45,190	19,612	7,581	368,928	0
	(ii)	0	0	0	0	0	0	0
4 Brian McPeck	(i)	268,297	20,000	36,386	16,500	12,593	353,776	0
	(ii)	0	0	0	0	0	0	0
5 Joseph J Keenan	(i)	186,027	5,000	240,114	15,452	18,363	464,956	0
	(ii)	0	0	0	0	0	0	0
6 Craig Neyman	(i)	151,959	0	56,131	14,216	9,193	231,499	0
	(ii)	0	0	0	0	0	0	0
7 Timothy Banks	(i)	109,837	5,000	158,850	8,918	13,652	296,257	0
	(ii)	0	0	0	0	0	0	0
8 Angela Sosdian	(i)	208,489	20,500	24,991	17,687	11,668	283,335	0
	(ii)	0	0	0	0	0	0	0
9 Robert McKim	(i)	186,281	0	24,681	17,126	12,568	240,656	0
	(ii)	0	0	0	0	0	0	0
10 Philip Tabas	(i)	241,396	10,000	31,418	14,759	5,864	303,437	0
	(ii)	0	0	0	0	0	0	0
11 John Cook	(i)	190,298	0	24,773	17,199	7,551	239,821	0
	(ii)	0	0	0	0	0	0	0
12 Bruce Runnels	(i)	177,255	0	25,782	13,704	6,182	222,923	0
	(ii)	0	0	0	0	0	0	0
13 Elizabeth D Ward	(i)	148,390	10,000	19,397	13,819	11,645	203,251	0
	(ii)	0	0	0	0	0	0	0
14 Michael Sweeney	(i)	185,575	0	20,595	13,215	11,660	231,045	0
	(ii)	0	0	0	0	0	0	0
15 Michael Andrews	(i)	76,530	0	26,808	8,396	8,186	119,920	0
	(ii)	0	0	0	0	0	0	0
16 Karen Poiani	(i)	167,348	10,000	24,220	14,692	4,585	220,845	0
	(ii)	0	0	0	0	0	0	0

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Schedule J, Part I, Line 1a - Consistent with the Conservancy's Standard Operating Procedure for Travel and Expense Reporting, and in very limited circumstances, Key Employees have purchased 1st Class airfare. The circumstances included: 1) when no economy fares were available and the employees business schedule required them to take the flight; and 2) when the employees changing business schedule required them to book a refundable ticket and there was no difference in price between first class and economy.

Schedule J, Part I, Line 3 - The President and Chief Executive Officer's compensation is reviewed annually by the Board of Directors. In order to established the reasonableness of his overall compensation, the Nature Conservancy engages an independent compensation consultant who utilizes Forms 990 from other organizations, as well as, compensation surveys and studies.

Schedule J, Part I, Line 4 - Pursuant to IRC Sec. 457(b), the Nature Conservancy maintains a supplemental deferred compensation plan in which certain officers and key employees are eligible to participate.

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule J (Form 990)

▶ Attach to Form 990 to list additional information for Schedule J (Form 990), Part II.

OMB No. 1545-0047

2011

**Open to Public
Inspection**

Name of the organization

NATURE CONSERVANCY

Employer identification number

53 | 0242652

Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (Schedule J, Part II)

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
Charles Bedford	(i)	99,882	0	209,675	8,565	13,648	331,770	0
	(ii)	0	0	0	0	0	0	0
Catherine Nardone	(i)	222,539	4,692	17,628	16,500	4,772	266,131	0
	(ii)	0	0	0	0	0	0	0
Karen Berky	(i)	179,120	0	24,889	14,874	686	219,569	0
	(ii)	0	0	0	0	0	0	0
Glenn Prickett	(i)	293,550	10,000	16,877	12,250	11,690	344,367	0
	(ii)	0	0	0	0	0	0	0
Robert Bendick	(i)	167,105	0	17,881	11,004	7,539	203,529	0
	(ii)	0	0	0	0	0	0	0
Katherine Skinner	(i)	122,961	0	16,560	11,265	4,568	155,354	0
	(ii)	0	0	0	0	0	0	0
Katherine Imhoff	(i)	107,214	0	15,572	9,719	8,192	140,697	0
	(ii)	0	0	0	0	0	0	0
R Geoffrey Rochester	(i)	245,534	17,100	12,669	3,947	4,610	283,860	0
	(ii)	0	0	0	0	0	0	0
Rebecca Bowen	(i)	191,753	0	10,969	9,439	72	212,233	0
	(ii)	0	0	0	0	0	0	0
Peter Kareiva	(i)	190,875	15,000	5,043	0	11,665	222,583	0
	(ii)	0	0	0	0	0	0	0
JeanLouis B Ecochard	(i)	280,224	0	950	439	0	281,613	0
	(ii)	0	0	0	0	0	0	0
Xingsheng Zhang	(i)	279,511	25,494	0	0	825	305,830	0
	(ii)	0	0	0	0	0	0	0
Janine Wilkin	(i)	187,540	15,000	18,884	16,500	11,660	249,584	0
	(ii)	0	0	0	0	0	0	0
	(i)							
	(ii)							
	(i)							
	(ii)							

**SCHEDULE K
(Form 990)**

Supplemental Information on Tax-Exempt Bonds

OMB No. 1545-0047

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Department of the Treasury
Internal Revenue Service

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

▶ Attach to Form 990.

▶ See separate instructions.

Name of the organization

NATURE CONSERVANCY

Employer identification number

53-0242652

Part I Bond Issues

(a) Issuer name	(b) Issuer EIN	(c) CUSIP #	(d) Date issued	(e) Issue price	(f) Description of purpose	(g) Defeased		(h) On behalf of issuer		(i) Pooled financing	
						Yes	No	Yes	No	Yes	No
A Colorado Educational and Cultural Facilities Authority	84-0896726	19645RPA3	02/01/2012	144,435,000	Convert 2008 TE Bonds		✓		✓		✓
B											
C											
D											

Part II Proceeds

	A	B	C	D				
1 Amount of bonds retired	0							
2 Amount of bonds legally defeased	0							
3 Total proceeds of issue	144,435,000							
4 Gross proceeds in reserve funds	0							
5 Capitalized interest from proceeds	0							
6 Proceeds in refunding escrows	0							
7 Issuance costs from proceeds	915,000							
8 Credit enhancement from proceeds	0							
9 Working capital expenditures from proceeds	0							
10 Capital expenditures from proceeds	143,520,000							
11 Other spent proceeds	0							
12 Other unspent proceeds	0							
13 Year of substantial completion	2012							
	Yes	No	Yes	No	Yes	No	Yes	No
14 Were the bonds issued as part of a current refunding issue?	✓							
15 Were the bonds issued as part of an advance refunding issue?		✓						
16 Has the final allocation of proceeds been made?	✓							
17 Does the organization maintain adequate books and records to support the final allocation of proceeds?	✓							

Part III Private Business Use

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
1 Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?		✓						
2 Are there any lease arrangements that may result in private business use of bond-financed property?		✓						

Part III Private Business Use (Continued)

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
3a Are there any management or service contracts that may result in private business use of bond-financed property?		✓						
b If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
c Are there any research agreements that may result in private business use of bond-financed property?		✓						
d If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?								
4 Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government . . . ▶		0 %		%		%		%
5 Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government . . . ▶		0 %		%		%		%
6 Total of lines 4 and 5		0 %		%		%		%
7 Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities? . .	✓							

Part IV Arbitrage

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
1 Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?		✓						
2 Is the bond issue a variable rate issue?	✓							
3a Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue?		✓						
b Name of provider								
c Term of hedge								
d Was the hedge superintegrated?								
e Was the hedge terminated?								
4a Were gross proceeds invested in a guaranteed investment contract (GIC)? . .		✓						
b Name of provider								
c Term of GIC								
d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? .								
5 Were any gross proceeds invested beyond an available temporary period? . .		✓						
6 Did the bond issue qualify for an exception to rebate?		✓						

Part V Procedures To Undertake Corrective Action

Check the box if the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations

Part VI Supplemental Information. Complete this part to provide additional information for responses to questions on Schedule K (see instructions).

SCHEDULE L
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions With Interested Persons

▶ Complete if the organization answered
"Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c,
or Form 990-EZ, Part V, line 38a or 40b.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

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2011

Open To Public Inspection

Name of the organization NATURE CONSERVANCY	Employer identification number 53-0242652
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Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only).
Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

1	(a) Name of disqualified person	(b) Description of transaction	(c) Corrected?	
			Yes	No
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 ▶ \$ _____

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$ _____

Part II Loans to and/or From Interested Persons.
Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a.

(a) Name of interested person and purpose	(b) Loan to or from the organization?		(c) Original principal amount	(d) Balance due	(e) In default?		(f) Approved by board or committee?		(g) Written agreement?	
	To	From			Yes	No	Yes	No	Yes	No
(1)										
(2)										
(3)										
(4)										
(5)										
(6)										
(7)										
(8)										
(9)										
(10)										
Total ▶ \$										

Part III Grants or Assistance Benefiting Interested Persons.
Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount and type of assistance
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		

**SCHEDULE M
(Form 990)**

Noncash Contributions

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2011

**Open To Public
Inspection**

▶ **Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.**
▶ **Attach to Form 990.**

Department of the Treasury
Internal Revenue Service

Name of the organization

Employer identification number

NATURE CONSERVANCY

53-0242652

Part I Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1				
2				
3				
4				
5				
6	✓	9	26,800	Comparable Sales
7				
8				
9	✓	1081	22,904,668	Avg. Sales Price
10	✓	3	271,875	Appraised Value
11				
12				
13				
14				
15	✓	76	95,205,106	Appraised Value
16	✓	38	8,317,256	Appraised Value
17				
18				
19				
20				
21				
22				
23				
24				
25	✓	9	4,611,179	Comparable Sales
26	✓	119	539,846	Comparable Sales
27				
28				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement **29** **104**

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1–28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?		✓
b If "Yes," describe the arrangement in Part II.		
31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?	✓	
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?		✓
b If "Yes," describe in Part II.		
33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.		

**SCHEDULE O
(Form 990 or 990-EZ)**

Supplemental Information to Form 990 or 990-EZ

OMB No. 1545-0047

2011

**Open to Public
Inspection**

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Department of the Treasury
Internal Revenue Service

Name of the organization

NATURE CONSERVANCY

Employer identification number

53-0242652

Form 990, Header, Line B - Schedule G was amended in order to file a more complete and accurate return.

Form 990, Part III, Line 4a - Indonesian Debt-for-Nature Swap - Through the Tropical Forest Conservation Act, the Conservancy and WWF reached agreement with the U.S. and Indonesian governments to redirect a portion of Indonesia's foreign debt to forest conservation, resulting in an investment of USD \$28.5 million for tropical forest conservation in three districts of Indonesian Borneo. Hadza Homeland - The Conservancy assisted the nomadic Hadza people in legally documenting and protecting more than 50,000 acres of their wilderness homeland in Tanzania and perpetuating their sustainable way of life. This precedent-setting designation was the first time land rights were transferred to indigenous people in Tanzania and represents years of hard work by the Hadza and our partners the Ujamaa Community Resources Trust and the Dorobo Fund. Macy's Cause Marketing - The Nature Conservancy was the cause marketing partner of Macy's national campaign Brasil: A Magical Journey, which ran from April 22 to July 15, 2012. The Conservancy was featured in a national advertising campaign and on signage in more than 650 stores across the United States. The promotion raised more than \$3 million for conservation of the Amazon rainforest. China Global Conservation Fund - Conservancy leaders in China have established a fund to promote investment in global conservation by China's private sector. The first supported project is the establishment of a predator-proof sanctuary for Africa's rarest antelope species, the hirola, in Kenya's far north in cooperation with Northern Rangelands Trust and the Ishaqibini Hirola Community Conservancy. Urban Youth Program Expansion - The Conservancy's Leaders in Environmental Action for the Future (LEAF) works with environmental high schools to combine classroom lessons with real-world conservation work experience for urban youth at Conservancy projects. In 2012, LEAF expanded from the New York tri-state area to also serve students in Georgia, Massachusetts, Illinois, California and Washington. Picnic for the Planet - An estimated 30,000 people in nearly 60 countries on all seven continents joined the Conservancy in celebrating Earth Day through Picnic for the Planet. From eating ice cream in Antarctica to watching chefs compete in Connecticut, supporters made the connection between the nature we love and the food she provides. TNC Scientist Reporter - Conservancy lead scientist M. Sanjayan was named a science and environmental contributor for CBS News. Sanjayan's insights on issues ranging from the threats of ocean pollution to the promise of sustainable ranching will now reach an estimated audience of 6 million viewers per broadcast. Latin America Conservation Council - The Conservancy brought together an unprecedented group of Latin American and other business and political leaders to help solve Latin America's biggest conservation challenges. Co-chairs of the new Latin American Conservation Council are Brazil's Alain Belda, managing director, Warburg Pincus LLC, and Henry M. Paulson Jr., 74th secretary of the U.S. Treasury. Nature Works Everywhere - The Conservancy worked with Discovery Education to launch a dynamic online education program exploring the role nature plays in our everyday lives. Nature Works Everywhere enriches classroom instruction with free interactive lesson plans, global video tours, meet-the-scientist vignettes and conservation games to excite students about nature and conservation. Use Your Outside Voice - The Conservancy launched Use Your Outside Voice, an advocacy campaign and website that urges citizens to support federal and local conservation policies by calling their elected officials, signing action pledges and sharing stories about why they care about nature. The site has generated more than 10,000 pledges, 1,000 stories and more than 100,000 page views online to date. Speaking for the Trees - In celebration of the movie Dr. Seuss' The Lorax, whose title character "speaks for the trees," Universal Pictures helped the Conservancy plant 150,000 trees in Brazil's endangered Atlantic Forest and the Dr. Seuss estate followed with an additional 10,000 trees. Through a Facebook promotion, Universal also encouraged fans to post photos online and support the Conservancy's Plant a Billion Trees campaign. Nonprofit of the Year - The Direct Marketing Association named The Nature Conservancy the 2012 Nonprofit Organization of the Year for its groundbreaking and forward-thinking fundraising, diversifying its reach to new audiences and its global expansion of supporter programs around the world. Nonprofit Tech 2.0 also named the Conservancy one of the top 10 nonprofits that excel at using social media.

Form 990, Part VI, Section B, Line 11b - Review Process for Form 990: The Form 990 is prepared, based on financial statements audited by PricewaterhouseCoopers, and other internally generated information by the Nature Conservancy's Director of Tax services. The Form is further reviewed by the Conservancy's Internal Audit Department (which provides independent verification of certain information), and members of Senior Management. As outlined in its charter, the Audit Committee then reviews any issues or judgments relating to disclosures in the Conservancy's Forms 990. Finally, copies are provided to the full Board of Directors for their comment prior to filing with the IRS.

Form 990, Part VI, Section B, Line 12c - The Nature Conservancy's monitoring and enforcement of its compliance policy is governed by its Conflict of Interest Standard Operating Procedure ("SOP") which is excerpted as follows: a conflict of interest exists when an individual who For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Cat. No. 51056K

Schedule O (Form 990 or 990-EZ) (2011)

Supplemental Information (Continued)

is responsible for acting in the best interests of The Nature Conservancy has another interest or loyalty that could influence or impair, or may appear to influence or impair, the individual's ability to act in the best interests of The Nature Conservancy. The term "conflict of interest" includes actual conflicts of interest potential conflicts of interest (situations that could become an actual conflict in the future based upon foreseeable events or the passage of time); and perceived conflicts of interest (situations that others could reasonably perceive to be, or have the appearance of a conflict of interest) Guiding principles: All Conservancy staff, Board Members and Trustees are responsible for identifying conflicts of interest, and disclosing them to the appropriate Conservancy manager or attorney. Conservancy employees must determine whether the conflict can or should be avoided to protect the best interests of the Conservancy. If it is not reasonably possible to avoid a particular conflict of interest or it is not in the Conservancy's best interest to avoid it, all staff, Board members and Trustees are responsible for fashioning appropriate strategies to mitigate and manage the potential adverse consequences of the conflict of interest, and obtaining approval as described in this Standard Operating Procedure before proceeding with the affected activity. Identifying Conflicts of Interest Before engaging in any activity on behalf of the Conservancy, Conservancy staff, Board Members and Trustees must identify and disclose any situations that could give rise to a conflict of interest or the appearance of a conflict. The Disclosure Form should be completed as early as possible by parties with whom the Conservancy plans to enter into a transaction. The Disclosure Form is not the only way that the Conservancy may become aware of a conflict. Thus, even if the Disclosure Form does not reveal a conflict, but you are aware of one, you must proceed in accordance with this SOP. Conflicts of interest are not always clear-cut and easy to define. They require case by case analysis. The Conservancy is concerned with the disclosure and management of conflicts of interests involving "covered persons." However, not all activities or transactions with a covered person generate conflicts of interest. Conversely, a particular factual situation may generate a conflict of interest even when no covered person is involved. Early consultation with a senior manager or Conservancy attorney can assist in analyzing the conflict of interest and strategies for avoidance or mitigation. This SOP sets forth specific guidance for some areas of potential conflicts (see Types of Conflicts below). These are only examples, and it is the responsibility of each individual to be sensitive to any situation that creates or appears to create a conflict of interest. Reporting, Review and Approval Process: If a conflict is identified, the Conservancy staff member who is responsible for initiating and/or overseeing the proposed activity must report the conflict to his or her supervisor and the appropriate Conservancy attorney. Before proceeding with the proposed activity, review and approval to proceed must be obtained as described in this section. While a request for approval of a proposed course of action is pending or being considered, the individual involved in the conflict must refrain from participating in the activity and/or withdraw from any discussion of or decision on the matter. 1. Conflicts Committee Review: The Conflicts Committee reviews and makes determinations about all conflicts of interest involving the Conservancy. All conflicts of interests reviewed by the Conflicts Committee involving a Substantial Contributor shall be reported by the General Counsel or the Chief Compliance Officer to the Audit Committee of the Board of Directors, disclosing the nature of the conflict, parties involved, and the disposition of the conflict by the Conflicts Committee. 2. Review by Audit Committee: All conflicts of interest involving a member of the Board of Directors, a Director's family members, and a Director's Controlled Entities shall be submitted to the Audit Committee of the Board of Directors for review and disposition. Referral to the Audit Committee is made by the General Counsel on behalf of the Conflicts Committee along with the recommendation for disposition made by the Conflicts Committee. 3. Guiding Principles: In evaluating conflict situations in order to determine an appropriate course of action, the Conservancy will be guided by the following criteria and considerations: Availability of other alternatives that would avoid the conflict of interest; Compliance with the letter and the spirit of all applicable laws relevant to all parties to the transaction; Compliance with Conservancy Policies and Standard Operating Procedures; Adherence to the Conservancy's values, such as "Integrity Beyond Reproach;" Avoidance of private benefit and inurement; Transparency; Conservation benefits likely to be achieved; Consequences to the Conservancy from declining to participate; Financial or other benefits to the Conservancy; Financial or other benefits to the other party; Nature and extent of risk to the Conservancy's reputation; and Ability to mitigate reputational risks. 4. Forms: Responsibility for Recommended Action. Employees are required to complete and submit the Request for Conflicts Committee Approval form when seeking review and approval of a course of action involving an actual, potential, or perceived conflict of interest. The completed form should recommend a course of action that is designed to minimize the conflict's potential adverse consequences. The appropriate Conservancy attorney will review this form to ensure a thorough disclosure of the relevant information and analysis of the conflict. Other staff who approve the content of these forms and submission for approval are, by approving the forms, indicating that they support and are responsible for the recommended course of action.

Form 990, Part VI, Section B, Line 15 - Review Process for Officer and Key Employee Compensation: The President and Chief Executive Officer's, as well as, members of the Executive Team's performances and compensation are reviewed annually by the Board of Directors. The performance and compensation of all other Key Employees is reviewed annually by their direct supervisor. All compensation amounts are based on information provided by an independent compensation consultant who utilizes comparable data from Form 990's from other organizations and compensation survey's and studies to ensure reasonableness.

Form 990, Part VI, Section C, Line 19 - The Nature Conservancy's governing documents, conflict of interest policy, and financial statements available to the public via our website: nature.org.

First Program Service Accomplishments Description

Description

nature is not a special interest, but matters to everyone with whom we share this planet. By 2050, the planet will need to support an estimated 9 billion people. That's nearly three times the global population at the time of the Conservancy's founding in 1951. Looking ahead, soaring demand for food, space, energy and water, coupled with the impacts of climate change, will strain our planet's resources like never before. Yet we remain hopeful. Through our unique combination of science, partnerships, innovation, business skills, bold thinking and focus on tangible, lasting results, we can achieve our goals. We can marshal the resources, we have the experience and skill, and we have you-our supporters-who have made us the organization we are today. Together, we can save the lands and waters on which all life depends. More information on our conservation successes can be found on our Web site at www.nature.org.

Conserving the Crown of the Continent: The Conservancy's Montana Chapter and Canada Program worked in partnership with the Nature Conservancy of Canada to halt the threat of mining in the pristine lands that border the North Fork of the Flathead River. The partnership enabled the two countries to add another 389,000 protected acres to the magnificent Crown of the Continent. **New Chilean National Park -** The Conservancy donated 24,000 acres of native forest of its Valdivian Coastal Reserve in southern Chile for the creation of the Alerce Coastal National Park, which protects 61,000 acres of some of the world's last temperate rainforests, including alerce trees thousands of years old. **Protected Panther Pathway -** The Conservancy orchestrated a complicated land transaction in Florida, raised \$2 million toward the purchase and brought federal and state partners together to acquire 1,278 acres critical to the future of the endangered Florida panther. **Missouri Prairie Restorations -** American bison set foot on Dunn Ranch Prairie for the first time since the 1840s, and plans are in place to restore Topeka shiners to prairie streams. At Wah'Kon-Tah Prairie, the American burying beetle became the first federally endangered species to be reintroduced in Missouri, and 62 prairie chickens were released to reestablish the critically endangered bird. **Federal Forest Program -** The Conservancy led the charge for full support of the Collaborative Forest Landscape Restoration Program, one of the few Forest Service programs to receive increased investment in the fiscal 2012 budget. Part of it was due to a comprehensive report we produced late last year. **Mongolian Grassland Reserves -** Mongolia's parliament announced more than 3,700,000 acres of new national protected lands. Nearly a quarter of these are grassland reserves identified as ecologically important in a scientific assessment conducted by the Conservancy. **Whooping Crane Properties -** Habitat for rare whooping cranes was protected when the Conservancy worked with partners and private landowners to protect three critical properties on the Texas Gulf Coast where the iconic birds spend their winters. **Largest Australian Protected Area -** The Conservancy worked with Indigenous Traditional Owners, the Central Land Council and the national government to support the declaration of the largest protected area on Australian land. The Southern Tanami Indigenous Protected Area, located in the Northern Territory, spans an astounding 25 million acres. **Moosehead Lake Forest Easement -** A partnership among the Conservancy, Plum Creek and the Forest Society of Maine secured a 363,000-acre easement-the second largest in U.S. history-in Maine's Moosehead Lake region, filling a missing piece that connects more than 2 million acres from the St. John River headwaters to Mount Katahdin. **Great Lakes Restorations -** Three states are working together with farmers to restore the western Lake Erie basin to reduce runoff into critical aquatic systems. And a Conservancy-led project demonstrating sustainable forestry in Michigan's Two Hearted River watershed is helping to reboot the forest's natural diversity while providing much-needed income to the local economy. **TNC and Dow Join Forces -** The Nature Conservancy, the Dow Chemical Company and The Dow Chemical Company Foundation launched a breakthrough collaboration to demonstrate that valuing nature can be a corporate priority that supports a company's global business strategy. Over the course of five years, the organizations are working together to develop tools and demonstrate models for valuing nature in business decisions. Pilot projects in Texas and Brazil are under way, and valuable analysis and results are already beginning to emerge. **China-U.S. Partnership -** Secretary of State Hillary Clinton oversaw the signing of a new EcoPartnership agreement between the Conservancy's Great Rivers Partnership and China's Yangtze River Basin Fisheries Resource Management Commission. The agreement seeks to improve the health and management of both countries' rivers, including the Yangtze and Mississippi. **Energy Development Impact -** The Conservancy is measuring the energy development footprint in eight key energy states in the Central Appalachians. The assessment will identify potential cumulative impacts of natural gas, wind and coal development, and provide context for engaging public and private partners in forest and freshwater resource protection. **Asian Forestry Reform -** The Conservancy-led Responsible Asia Forestry and Trade (RAFT) program has been held up as a model for globally traded commodities. Through the program, nearly 1.3 million hectares of tropical rainforest in Southeast Asia have been certified as sustainably managed by the Forest Stewardship Council, with 2 million hectares more on the way. **New Finance Mechanism -** An innovative new financial product, the Conservation Note, was launched to provide environmentally conscious individuals, foundations and corporations with an opportunity to support our mission through high-impact investments in the Conservancy. The Note is a fixed income product that helps channel capital to conservation-critical lands and waters, providing increased capacity to finance high-priority conservation projects around the world. **Maine Dam Removal -** The Conservancy was a critical partner in the demolition of the Penobscot River's Great Works Dam in Maine, the first dam removed in the Penobscot River Restoration Project. The project is aimed at reviving native fish populations and cultural traditions, as well as creating economic and recreational opportunities, while maintaining existing hydropower production in the state's largest watershed. **Patagonia 15 Million Acres Campaign -** The Conservancy, world-renowned outdoor gear company Patagonia Inc. and Argentine ranch consultant Ovis XXI launched a pioneering sustainable grazing initiative. Producers will maintain and restore their natural grasslands using sustainable grazing models developed by the Conservancy and Ovis XXI, creating a positive impact on 15 million acres of Patagonian grasslands in the next five years. **California Solar Energy -** The departments of Interior and Energy released a revised plan for solar energy development and infrastructure in southwestern deserts that incorporates the Conservancy's science and analysis. Smart renewable energy siting in the Mojave Desert-ground zero for solar energy-will help shape the future of energy development across the southwestern United States. Continued on Schedule O.

Name Of Foreign Country

Name

Argentina
Australia
Bahamas
Belize
Bolivia
Solomon Islands
Brazil
Canada
China
Chile
Colombia
Costa Rica
Dominican Republic
Ecuador
Federated States of Micronesia
Germany
Guam
Guatemala
Hong Kong
Honduras
Indonesia
Jamaica
Kenya
Mongolia
Mexico
Netherlands
Nicaragua
New Zealand
Peru
Panama
Papua-New Guinea
Palau
Puerto Rico
Tanzania
United Kingdom (England, Northern Ireland, Scotland, and Wales)
Venezuela
Virgin Islands
Zambia

States Where Copy Of Return Is Filed

States

AK

AL

AR

AZ

CA

CO

CT

DC

DE

FL

GA

HI

IA

ID

IL

IN

KS

KY

LA

MA

MD

ME

MI

MN

MO

MS

MT

NC

ND

NE

NH

NJ

NM

NV

NY

OH

OK

OR

PA

RI
SC
SD
TN
TX
UT
VT
WA
WI
WV
WY

**SCHEDULE R
(Form 990)**

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No. 1545-0047

2011

**Open to Public
Inspection**

Name of the organization

NATURE CONSERVANCY

Employer identification number

53-0242652

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.)

(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) Woodland Development Company LLC (55-0807256) c/o The Nature Conservancy 100 Federal Street, Boston, MA 02110	Holds Title to Conservation Real Estate in Chile	Chile	0	1,763,773	N/A
(2) TNC China LLC (26-4484383) 4245 N Fairfax Drive, Arlington, VA 22203	Environmental Services, Consulting, Research and	DE	2,735	1,804,947	N/A
(3) The Nature Conservancy in Europe (53-0242652) Charitestr 3 D10117, Berlin, , Germany	Conservation Activities in the European Union	Germany	17,553	1,066	N/A
(4) TNC Boreas LLC (53-0242652) 195 New Karner Road, Albany, NY 12205	Conservation activities in the Adirondacks	NY	0	0	N/A
(5) TNC Palmyra Logistics LLC (45-4535564) c/o The Nature Conservancy 923 Nuuanu Avenue, Honolulu, HI 96817	Transportation to and from Paymyra Atoll	HI	0	0	N/A
(6)					

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
(1) The Nature Conservancy do Brasil SRTVS QD 701 Conjunto D Bloco A Loka 246 Asa Sul, Brasilia, Brazil	Conservation activities in Brazil	Brazil	501(c)(3)		N/A		
(2) The Nature Conservancy of California (20-5797732) 201 Mission Street 4th Floor, San Francisco, CA 94105	Applicant for public funding for	CA	501(c)(3)	509(a)(1)	N/A		
(3) Adirondack Land Trust (22-2559576) PO Box 65, Keene Valley, NY 12943	Conservation of the environment, natural	NY	501(c)(3)	509(a)(1)	N/A		
(4) The Nature Conservancy Limited (Australia) 2B/21 Duncan Street PO Box 5681 West End, South Brisbane, Queens	Conservation Activities in Australia	Australia	501(c)(3)		N/A		
(5) The Nature Conservancy of Venezuela Ave Francisco de Miranda C/Calle Arturo Ulsar Pietro, Caracas, Chaca	Conservation activities in Venezuela	Venezuela	501(c)(3)		N/A		
(6) Conservation Farms & Ranches (27-0038237) 201 Mission Street 4th Floor, San Francisco, CA 94105	Manages agricultural properties with wildlife	CA	501(c)(3)	509(a)(1) Type I	N/A		
(7) (Continued on Schedule R, Part VII, Statement 1)							

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	
(1) PT Putri Naga Komodo National Park J1 Pengembak No 2, E	Collaborative Management of Komodo National Park	Indonesia	N/A	Related	254,883	482,257		✓		✓		60%
(2)												
(3)												
(4)												
(5)												
(6)												
(7)												

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership
(1) Montark Inc (13-3386301) c/o RSM McGladrey Inc 1185 Avenue of the Americas, New Yo	Holds title to conservation restrictions over mineral	NY	N/A	C	0	0	100%
(2) The Nature Conservancy of Montana (51-0228311) 4245 North Fairfax Drive, Arlington, VA 22203	Conservation activities in Montana	MT	N/A	C	0	0	100%
(3) The Nature Conservancy of New Mexico (91-1841899) 4245 North Fairfax Drive, Arlington, VA 22203	Conservation activities in New Mexico	NM	N/A	C	0	0	100%
(4) The Nature Conservancy of Connecticut (06-6070036) 4245 North Fairfax Drive, Arlington, VA 22203	Conservation activities in Connecticut	CT	N/A	C	0	0	100%
(5) Charitable Remainder Trusts (388) c/o The Nature Conservancy 4245 North Fairfax Drive, Arlington, VA 22203	Charitable Trust	VA	N/A	T			
(6) TNC Ecological Environment Conservancy Consultants (B) Room 8 11 F No 90 Jianguo Road Chaoyang District, Beijing, C	Conservation Activities in China	China	N/A	C	0	922,633	100%
(7)							

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

	Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?		
a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity	✓	
b Gift, grant, or capital contribution to related organization(s)	✓	
c Gift, grant, or capital contribution from related organization(s)		✓
d Loans or loan guarantees to or for related organization(s)	✓	
e Loans or loan guarantees by related organization(s)	✓	
f Sale of assets to related organization(s)		✓
g Purchase of assets from related organization(s)		✓
h Exchange of assets with related organization(s)		✓
i Lease of facilities, equipment, or other assets to related organization(s)		✓
j Lease of facilities, equipment, or other assets from related organization(s)		✓
k Performance of services or membership or fundraising solicitations for related organization(s)		✓
l Performance of services or membership or fundraising solicitations by related organization(s)		✓
m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	✓	
n Sharing of paid employees with related organization(s)	✓	
o Reimbursement paid to related organization(s) for expenses		✓
p Reimbursement paid by related organization(s) for expenses	✓	
q Other transfer of cash or property to related organization(s)		✓
r Other transfer of cash or property from related organization(s)		✓

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

(a) Name of other organization	(b) Transaction type (a-r)	(c) Amount involved	(d) Method of determining amount involved
The Nature Conservancy Action Fund	b	461	Cost
(1) The Nature Conservancy Action Fund	m	461	Cost
(2) The Nature Conservancy Action Fund	n	461	Cost
(3) Adirondack Land Trust	a-i	978	Contract
(4) Adirondack Land Trust	d	7,405	Fair Market Value
(5) (Continued on Schedule R, Part VII, Statement 2)			
(6)			

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under section 512-514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
				Yes	No			Yes	No		Yes	No	
(1) -----													
(2) -----													
(3) -----													
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(7) -----													
(8) -----													
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(10) -----													
(11) -----													
(12) -----													
(13) -----													
(14) -----													
(15) -----													
(16) -----													

Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions).

Lined area for supplemental information.

Description of Identification of Related Tax-Exempt Organizations

Name and EIN Ecological Trust Fund of Panama (31-1656561)
Address 4245 N Fairfax Drive
 Arlington, VA 22203
Primary activities Financing conservation of natural resources and environmental protection in Panama
State or foreign country VA
Exempt code section 501(c)(4)
Public charity status
Direct controlling entity N/A
512(b)(13) controlled organization?

Name and EIN Fundacion The Nature Conservancy of Panama
Address Clayton Ciudad del Saber Calle Principal Casa 352 A/B
 Panama City, Republic of Panama , Panama
Primary activities Conservation activities in Panama
State or foreign country Panama
Exempt code section 501(c)(3)
Public charity status
Direct controlling entity N/A
512(b)(13) controlled organization?

Name and EIN The Nature Conservancy Action Fund (54-1549668)
Address 4201 Wilson Boulevard Suite 110624
 Arlington, VA 22203
Primary activities Advocating for public policies which guarantee the protection of the earth's environment
State or foreign country VA
Exempt code section 501(c)(4)
Public charity status
Direct controlling entity N/A
512(b)(13) controlled organization?

Name and EIN TNC Conservacion de la Naturaleza
Address Ricardo Palmerin 110 Colonia Guadalupe Inn
 Mexico City, Distrito Federal 01020, Mexico
Primary activities Conservation activities in Mexico
State or foreign country Mexico
Exempt code section 501(c)(3)
Public charity status
Direct controlling entity N/A
512(b)(13) controlled organization?

Description of Covered Relationships and Transaction Thresholds

		Amount involved
Name	Adirondack Land Trust	281,845
Transaction type	e	
Method of determining amount involved	Fair Market Value	
Name	Adirondack Land Trust	0
Transaction type	m	
Method of determining amount involved	Cost	
Name	Adirondack Land Trust	118,475
Transaction type	n	
Method of determining amount involved	Cost	
Name	Adirondack Land Trust	118,475
Transaction type	p	
Method of determining amount involved	Cost	