

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2010

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the **2010** calendar year, or tax year beginning **07/01**, 2010, and ending **06/30**, 20**11**

B Check if applicable:	C Name of organization NATURE CONSERVANCY		D Employer identification number
<input type="checkbox"/> Address change	Doing Business As		53-0242652
<input type="checkbox"/> Name change	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite	E Telephone number
<input type="checkbox"/> Initial return	4245 North Fairfax Drive		703-841-5300
<input type="checkbox"/> Terminated	City or town, state or country, and ZIP + 4		
<input type="checkbox"/> Amended return	Arlington, VA 22203-1606		G Gross receipts \$ 2,812,102,385
<input type="checkbox"/> Application pending	F Name and address of principal officer: Mark Tercek		H(a) Is this a group return for affiliates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
	4245 North Fairfax Drive, Arlington, VA 22203		H(b) Are all affiliates included? <input type="checkbox"/> Yes <input type="checkbox"/> No
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527			If "No," attach a list. (see instructions)
J Website: ▶ www.nature.org			H(c) Group exemption number ▶
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶	L Year of formation: 1951	M State of legal domicile: DC	

Part I Summary

	1	Briefly describe the organization's mission or most significant activities: <u>Preserve plants, animals, and natural communities by protecting the lands and waters they need to survive.</u>		
Activities & Governance	2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3	Number of voting members of the governing body (Part VI, line 1a)	3	22
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	21
	5	Total number of individuals employed in calendar year 2010 (Part V, line 2a)	5	3,598
	6	Total number of volunteers (estimate if necessary)	6	16,000
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	240,200
	7b	Net unrelated business taxable income from Form 990-T, line 34	7b	120,751
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9	Program service revenue (Part VIII, line 2g)	649,461,084	653,451,355
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	204,321,094	232,038,350
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	61,642,448	100,604,554
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	10,392,815	10,943,504
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	925,817,441	997,037,763
	14	Benefits paid to or for members (Part IX, column (A), line 4)	50,402,765	67,205,039
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	0	0
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	263,275,592	271,377,342
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶ 73,533,115	4,571,866	5,605,856
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)	397,015,131	508,506,971
	18	Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	715,265,354	852,695,208
Net Assets or Fund Balances	19	Revenue less expenses. Subtract line 18 from line 12	210,552,087	144,342,555
	20	Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21	Total liabilities (Part X, line 26)	5,649,851,701	6,013,579,638
	22	Net assets or fund balances. Subtract line 21 from line 20	770,567,765	833,020,912

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer	Date	2/9/12
	Hank Hall, Director of Tax Services Type or print name and title		

Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check <input type="checkbox"/> if self-employed	PTIN
	Firm's name ▶	Firm's EIN ▶		Phone no.	
	Firm's address ▶				

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Application for Extension of Time To File an Exempt Organization Return

OMB No. 1545-1709

▶ **File a separate application for each return.**

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** and check this box
- If you are filing for an **Additional (Not Automatic) 3-Month Extension**, complete only **Part II** (on page 2 of this form).

Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868.

Electronic filing (e-file). You can electronically file Form 8868 if you need a 3-month automatic extension of time to file (6 months for a corporation required to file Form 990-T), or an additional (not automatic) 3-month extension of time. You can electronically file Form 8868 to request an extension of time to file any of the forms listed in Part I or Part II with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, which must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/efile and click on *e-file for Charities & Nonprofits*.

Part I Automatic 3-Month Extension of Time. Only submit original (no copies needed).

A corporation required to file Form 990-T and requesting an automatic 6-month extension—check this box and complete Part I only

All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Type or print	Name of exempt organization Nature Conservancy	Employer identification number 53-0242652
File by the due date for filing your return. See instructions.	Number, street, and room or suite no. If a P.O. box, see instructions. 4245 North Fairfax Drive	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions. Arlington, VA 22203-1606	

Enter the Return code for the return that this application is for (file a separate application for each return) 0 1

Application Is For	Return Code	Application Is For	Return Code
Form 990	01	Form 990-T (corporation)	07
Form 990-BL	02	Form 1041-A	08
Form 990-EZ	03	Form 4720	09
Form 990-PF	04	Form 5227	10
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

• The books are in the care of ▶ Hank Hall

Telephone No. ▶ 703-841-5300 FAX No. ▶ 703-527-0213

- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____ . If this is for the whole group, check this box . If it is for part of the group, check this box and attach a list with the names and EINs of all members the extension is for.

1 I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time until February 15, 20 12, to file the exempt organization return for the organization named above. The extension is for the organization's return for:

▶ calendar year 20 ____ or

▶ tax year beginning July 1, 20 10, and ending June 30, 20 11.

2 If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Final return Change in accounting period

3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	3a	\$
b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.	3b	\$
c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	3c	\$

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

1 Briefly describe the organization's mission:
Preserve plants, animals, and natural communities by protecting the lands and waters they need to survive.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No

If "Yes," describe these changes on Schedule O.

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 672,756,640 including grants of \$ 67,205,039) (Revenue \$ 877,720,655)

General update on program accomplishments from Nature Conservancy President and CEO Mark Tercek: 2011 was a milestone year for The Nature Conservancy, marking the conclusion of our first 60 years and a big step toward our centenary in 2051. We have celebrated our successful history this year, but I am eager to get on with our future. It will be a challenging future, one that demands us to work smarter, bigger and faster. At our founding in 1951, the 2.6 billion people who inhabited the Earth were grappling with the challenges of a changing, postwar world. By 2051, the global population will have more than tripled to upwards of 9 billion people, putting ever more pressure on the natural world to provide food, water and a stable climate to support us and the diversity of animals and plants with which we share the planet. That challenge means working on a much larger scale, and it means not just protecting pristine land, but helping people be more productive on existing agricultural land so expansion can be controlled. And it means testing and proving new strategies that can then be rapidly expanded to similar places worldwide. The clock is ticking. For the Conservancy, the key challenge is to demonstrate that our mission is not a "special interest"; it is of crucial interest to everyone. We must engage more people from all walks of life in our work and demonstrate the value of nature to an

(Continued on Schedule O, Statement 1)

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services. (Describe in Schedule O.)
(Expenses \$ 0 including grants of \$ 0) (Revenue \$ 0)

4e Total program service expenses ▶ 672,756,640

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2 Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
12 a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
14 a Did the organization maintain an office, employees, or agents outside of the United States?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If "Yes," complete Schedule F, Parts I and IV</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If "Yes," complete Schedule F, Parts II and IV</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If "Yes," complete Schedule F, Parts III and IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I (see instructions)</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
20 a Did the organization operate one or more hospitals? <i>If "Yes," complete Schedule H</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	<input type="checkbox"/>	<input type="checkbox"/>

Part IV Checklist of Required Schedules (continued)

	Yes	No	
21 Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	✓	
22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		✓
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	✓	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25</i>	24a	✓	
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		✓
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		✓
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		✓
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		✓
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		✓
26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		✓
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		✓
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		✓
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b	✓	
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		✓
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	✓	
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30	✓	
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		✓
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		✓
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	✓	
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34	✓	
35 Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35	✓	
a Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36	✓	
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		✓
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	✓	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V

		Yes	No		
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	1728		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	✓		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	3598		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions)	2b	✓		
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	✓		
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	✓		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	✓		
b	If "Yes," enter the name of the foreign country: ▶ See Schedule O, Statement 2 See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		✓	
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		✓	
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c			
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		✓	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b			
7	Organizations that may receive deductible contributions under section 170(c).				
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	✓		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	✓		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	✓		
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d	122		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		✓	
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		✓	
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	✓		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	✓		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		✓	
9	Sponsoring organizations maintaining donor advised funds.				
a	Did the organization make any taxable distributions under section 4966?	9a		✓	
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		✓	
10	Section 501(c)(7) organizations. Enter:				
a	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	Section 501(c)(12) organizations. Enter:				
a	Gross income from members or shareholders	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a			
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.				
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.	13a			
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b			
c	Enter the amount of reserves on hand	13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		✓	
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b			

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.
 Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year		
1b	Enter the number of voting members included in line 1a, above, who are independent		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		✓
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		✓
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		✓
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		✓
6	Does the organization have members or stockholders?		✓
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?		✓
7b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?		✓
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a	The governing body?	✓	
b	Each committee with authority to act on behalf of the governing body?	✓	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		✓

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	✓	
10b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	✓	
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	✓	
	b Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	✓	
12b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	✓	
12c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done.	✓	
13	Does the organization have a written whistleblower policy?	✓	
14	Does the organization have a written document retention and destruction policy?	✓	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	✓	
b	Other officers or key employees of the organization	✓	
	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		✓
16b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed ► See Schedule O, Statement 3
- 18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.
 Own website Another's website Upon request
- 19** Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public.
- 20** State the name, physical address, and telephone number of the person who possesses the books and records of the organization: ► The Nature Conservancy, (703)841-5300
4245 N Fairfax Drive, Arlington, VA 22203-1606

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Harry Groome Chair, Gov., Nom., & HR Comm. (Part Year)	1	✓					0	0	0	
Georgia Welles Secretary (Part Year)	1	✓		✓			0	0	0	
Steven A Denning Chair, Gov., Nom., & HR Comm. (Part Year)	1	✓					0	0	0	
Roger Milliken Jr Chairman	1	✓		✓			0	0	0	
James C Morgan Director	1	✓					0	0	0	
Gordon Crawford Vice Chair	1	✓		✓			0	0	0	
Gretchen C Daily Director	1	✓					0	0	0	
Roberto Hernandez Ramirez Vice Chair	1	✓		✓			0	0	0	
Teresa Beck Chair, Conservation Act Review Comm (Part Year)	1	✓					0	0	0	
Thomas S Middleton Director	1	✓					0	0	0	
Thomas J Tierney Director - Part Year	1	✓					0	0	0	
Frank E Loy Secretary (Part Year)	1	✓		✓			0	0	0	
John P Sall Chair, Audit Committee	1	✓					0	0	0	
Muneer A Satter Treas. & Chair, Finance Comm.	1	✓		✓			0	0	0	
Shirley Young Director	1	✓					0	0	0	
Stephen Polasky Director	1	✓					0	0	0	

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors
Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Cristian Samper Chair Conservation Act. Review Comm. (Part Year)	1	✓					0	0	0	
Mark R Tercek Director and President	35	✓		✓			493,332	0	56,003	
Jack Ma Director	1	✓					0	0	0	
Thomas J Meredith Director	1	✓					0	0	0	
Mary H Ruckelshaus Director - Part Year	1	✓					0	0	0	
Moses Tsang Director	1	✓					0	0	0	
Stephen C Howell Chief Fin. and Admin. Officer	35	✓		✓			346,286	0	31,678	
David Blood Director (Part Year)	1	✓					0	0	0	
Shona L Brown Director (Part Year)	1	✓					0	0	0	
Craig O McCaw Director (Part Year)	1	✓					0	0	0	
Margaret Whitman Director (Part Year)	1	✓					0	0	0	
Philip Tabas General Counsel	35				✓		276,570	0	19,345	
Bruce Runnels Director of Conservation Risk and Operations	35				✓	✓	199,988	0	18,068	
Karen Berky Division Director	35				✓		197,942	0	15,395	
Robert Bendick Director of US Government Relations	35				✓	✓	183,747	0	18,356	
Michael Andrews Director of Institutional Gifts	35				✓	✓	182,135	0	22,407	

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors
Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Craig Neyman Vice President and Chief Investment Officer	35				✓		232,756	0	28,505	
William Ginn Chief Conservation Officer	35				✓		325,346	0	26,994	
Robert McKim Division Director	35				✓		203,994	0	28,698	
John Cook Division Director	35				✓		209,052	0	24,133	
Michael Sweeney State Director	35				✓		206,252	0	23,498	
Rebecca Girvin-Argon Chief Philanthropy Officer (Part Year)	35				✓		185,198	0	23,513	
Brian McPeck Regional Director, N. America Conservation Region	35				✓		266,712	0	28,511	
Katherine Skinner State Director	35				✓	✓	135,046	0	15,311	
Elizabeth D Ward Acting Chief Marketing Officer (Part Year)	35				✓		170,712	0	24,537	
Glenn Prickett Chief External Affairs Officer	35				✓		312,378	0	10,486	
Angela Sosdian Acting Chief Philanthropy Officer (Part Year)	35				✓		226,936	0	29,068	
Peter Kareiva Chief Scientist	35				✓		218,239	0	11,327	
Katherine Imhoff State Director	35				✓		120,490	0	20,467	
R Geoffrey Rochester Chief Marketing Officer (Part Year)	35				✓		140,379	0	1,554	
JeanLouis B Ecochard Chief Information Officer	35					✓	277,173	0	25,333	
Joseph J Keenan Regional Director	35					✓	382,779	0	31,632	

Part VIII Statement of Revenue

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514		
Contributions, gifts, grants and other similar amounts	1a Federated campaigns	1a 2,095,831					
	b Membership dues	1b 0					
	c Fundraising events	1c 1,741,110					
	d Related organizations	1d 0					
	e Government grants (contributions)	1e 149,419,718					
	f All other contributions, gifts, grants, and similar amounts not included above	1f 500,194,696					
	g Noncash contributions included in lines 1a-1f: \$	116,516,369					
	h Total. Add lines 1a-1f ▶	653,451,355					
Program Service Revenue	2a Activity Fees		Business Code				
		900099	27,499,630	27,499,630	0	0	
	b Contract Fees	541900	8,474,850	8,474,850	0	0	
	c Land Sales to Government and Others	531390	185,108,260	185,108,260	0	0	
	d Fees and Contracts from Government Ag	541700	10,955,610	10,955,610	0	0	
	e						
	f All other program service revenue .		0	0	0	0	
	g Total. Add lines 2a-2f ▶		232,038,350				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts) ▶		18,730,485	0	0	18,730,485	
	4 Income from investment of tax-exempt bond proceeds ▶		0	0	0	0	
	5 Royalties ▶		1,644,948	0	0	1,644,948	
	6a Gross Rents	(i) Real	1,188,104	0			
		(ii) Personal		0			
		b Less: rental expenses	942,713	0			
		c Rental income or (loss)	245,391	0			
	d Net rental income or (loss) ▶		245,391	0	215,173	30,218	
	7a Gross amount from sales of assets other than inventory	(i) Securities	1,871,037,041				
		(ii) Other	23,868,825				
		b Less: cost or other basis and sales expenses	1,794,243,373	18,788,424			
		c Gain or (loss)	76,793,668	5,080,401			
	d Net gain or (loss) ▶		81,874,069	0	1,407	81,872,662	
	8a Gross income from fundraising events (not including \$ 1,741,110 of contributions reported on line 1c). See Part IV, line 18	a	723,249				
		b Less: direct expenses	958,473				
		c Net income or (loss) from fundraising events . ▶		-235,224		0	-235,224
	9a Gross income from gaming activities. See Part IV, line 19	a					
		b Less: direct expenses					
c Net income or (loss) from gaming activities . . ▶							
10a Gross sales of inventory, less returns and allowances	a	5,380,395					
	b Less: cost of goods sold	131,639					
	c Net income or (loss) from sales of inventory . . ▶		5,248,756	5,248,756	0	0	
Miscellaneous Revenue		Business Code					
11a Membership List Rental	511140	298,144	0	0	298,144		
b Cause Related Marketing	900099	3,741,489	0	23,620	3,717,869		
c							
d All other revenue		0	0	0	0		
e Total. Add lines 11a-11d ▶		4,039,633					
12 Total revenue. See instructions. ▶		997,037,763	237,287,106	240,200	106,059,102		

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.
 All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

<i>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</i>		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	32,409,162	32,409,162		
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	0	0		
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16	34,795,877	34,795,877		
4	Benefits paid to or for members	0	0		
5	Compensation of current officers, directors, trustees, and key employees	7,032,849	4,699,782	1,452,113	880,954
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0	0	0	0
7	Other salaries and wages	208,562,570	125,302,913	47,167,886	36,091,771
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	13,471,693	8,061,286	3,049,304	2,361,103
9	Other employee benefits	25,744,233	16,457,716	3,803,230	5,483,287
10	Payroll taxes	16,565,997	9,843,866	4,012,879	2,709,252
11	Fees for services (non-employees):				
a	Management	0	0	0	0
b	Legal	3,170,971	2,415,887	742,034	13,050
c	Accounting	1,127,775	184,898	942,877	0
d	Lobbying	4,406,088	4,406,088	0	0
e	Professional fundraising services. See Part IV, line 17	5,605,856			5,605,856
f	Investment management fees	7,046,683	0	7,046,683	0
g	Other	62,412,186	55,540,906	6,871,280	0
12	Advertising and promotion	0	0	0	0
13	Office expenses	35,897,525	16,045,205	5,148,730	14,703,590
14	Information technology	5,983,169	4,550,061	1,231,870	201,238
15	Royalties	0	0	0	0
16	Occupancy	10,250,877	1,507,620	8,660,959	82,298
17	Travel	18,743,603	13,461,633	2,679,660	2,602,310
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	3,722	3,722	0	0
19	Conferences, conventions, and meetings	8,924,994	6,195,887	1,788,375	940,732
20	Interest	19,877,051	19,876,625	426	0
21	Payments to affiliates	0	0	0	0
22	Depreciation, depletion, and amortization	6,878,042	5,081,677	1,642,201	154,164
23	Insurance	3,624,585	2,089,679	1,483,782	51,124
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24f. If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O.)				
a	Book Value of Conservation Land Sold or Donated	290,254,857	290,254,857	0	0
b	Repairs, Maintenance and Construction	6,783,094	4,166,718	2,361,741	254,635
c	Real Estate Taxes	6,016,214	5,213,400	781,014	21,800
d	Equipment	4,260,627	3,490,647	657,424	112,556
e	Miscellaneous	12,844,908	6,700,528	4,880,985	1,263,395
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	852,695,208	672,756,640	106,405,453	73,533,115
26	Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet

		(A)		(B)
		Beginning of year		End of year
Assets	1 Cash—non-interest-bearing	24,374,468	1	32,700,200
	2 Savings and temporary cash investments	43,567,880	2	46,397,554
	3 Pledges and grants receivable, net	172,604,674	3	172,268,638
	4 Accounts receivable, net	14,904,616	4	2,677,850
	5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L	0	5	0
	6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions)	0	6	0
	7 Notes and loans receivable, net	11,002,329	7	15,753,071
	8 Inventories for sale or use	0	8	0
	9 Prepaid expenses and deferred charges	11,384,927	9	13,356,449
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 3,775,931,226		
	b Less: accumulated depreciation	10b 47,165,419	3,632,232,233	10c 3,728,765,807
	11 Investments—publicly traded securities	1,276,495,038	11	1,397,973,875
	12 Investments—other securities. See Part IV, line 11	399,288,597	12	501,055,121
	13 Investments—program-related. See Part IV, line 11	1,178,235	13	1,378,936
	14 Intangible assets	1,822,357	14	1,683,030
	15 Other assets. See Part IV, line 11	60,996,347	15	99,569,107
16 Total assets. Add lines 1 through 15 (must equal line 34)	5,649,851,701	16	6,013,579,638	
Liabilities	17 Accounts payable and accrued expenses	13,120,695	17	12,774,862
	18 Grants payable	0	18	0
	19 Deferred revenue	37,427,072	19	35,545,925
	20 Tax-exempt bond liabilities	120,571,000	20	112,498,000
	21 Escrow or custodial account liability. Complete Part IV of Schedule D	0	21	0
	22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L	0	22	0
	23 Secured mortgages and notes payable to unrelated third parties	0	23	0
	24 Unsecured notes and loans payable to unrelated third parties	329,877,067	24	298,799,895
25 Other liabilities. Complete Part X of Schedule D	269,571,931	25	373,402,230	
26 Total liabilities. Add lines 17 through 25	770,567,765	26	833,020,912	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	4,086,137,971	27	4,304,470,124
	28 Temporarily restricted net assets	504,528,701	28	574,995,654
	29 Permanently restricted net assets	288,617,264	29	301,092,948
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
33 Total net assets or fund balances	4,879,283,936	33	5,180,558,726	
34 Total liabilities and net assets/fund balances	5,649,851,701	34	6,013,579,638	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	997,037,763
2	Total expenses (must equal Part IX, column (A), line 25)	2	852,695,208
3	Revenue less expenses. Subtract line 2 from line 1	3	144,342,555
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	4,879,283,936
5	Other changes in net assets or fund balances (explain in Schedule O)	5	156,932,235
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	5,180,558,726

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

- 1** Accounting method used to prepare the Form 990: Cash Accrual Other _____
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
- 2a** Were the organization's financial statements compiled or reviewed by an independent accountant?
- b** Were the organization's financial statements audited by an independent accountant?
- c** If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.
- d** If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- 3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
- b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

	Yes	No
2a		<input checked="" type="checkbox"/>
2b	<input checked="" type="checkbox"/>	
2c	<input checked="" type="checkbox"/>	
3a	<input checked="" type="checkbox"/>	
3b	<input checked="" type="checkbox"/>	

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

2010

Open to Public Inspection

Name of the organization

NATURE CONSERVANCY

Employer identification number

53-0242652

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2 A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E.)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: _____
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 9 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
- 10 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
- 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h.
 - a Type I b Type II c Type III—Functionally integrated d Type III—Other
 - e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).
 - f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box
 - g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?
 - (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?

	Yes	No
11g(i)		
 - (ii) A family member of a person described in (i) above?

11g(ii)		
---------	--	--
 - (iii) A 35% controlled entity of a person described in (i) or (ii) above?

11g(iii)		
----------	--	--
 - h Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–9 above or IRC section (see instructions))	(iv) Is the organization in col. (i) listed in your governing document?		(v) Did you notify the organization in col. (i) of your support?		(vi) Is the organization in col. (i) organized in the U.S.?		(vii) Amount of support
			Yes	No	Yes	No	Yes	No	
(A)									
(B)									
(C)									
(D)									
(E)									
Total									

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
 (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	572,039,900	868,882,731	637,305,514	649,461,084	653,451,355	3,381,140,584
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf	0	0	0		0	0
3 The value of services or facilities furnished by a governmental unit to the organization without charge	0	0	0		0	0
4 Total. Add lines 1 through 3	572,039,900	868,882,731	637,305,514	649,461,084	653,451,355	3,381,140,584
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						0
6 Public support. Subtract line 5 from line 4.						3,381,140,584

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7 Amounts from line 4	572,039,900	868,882,731	637,305,514	649,461,084	653,451,355	3,381,140,584
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	45,231,223	52,196,419	36,389,866	21,695,023	20,703,795	176,216,326
9 Net income from unrelated business activities, whether or not the business is regularly carried on	3,605,053	1,050,609	1,141,373	354,138	120,751	6,271,924
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	6,064,876	4,215,075	2,788,212	8,290,064	8,886,660	30,244,887
11 Total support. Add lines 7 through 10						3,593,873,721
12 Gross receipts from related activities, etc. (see instructions)					12	
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶ <input type="checkbox"/>						

Section C. Computation of Public Support Percentage

14 Public support percentage for 2010 (line 6, column (f) divided by line 11, column (f))	14	94.08 %
15 Public support percentage from 2009 Schedule A, Part II, line 14	15	93.84 %
16a 33 1/3% support test—2010. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶ <input checked="" type="checkbox"/>		
b 33 1/3% support test—2009. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶ <input type="checkbox"/>		
17a 10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ▶ <input type="checkbox"/>		
b 10%-facts-and-circumstances test—2009. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ▶ <input type="checkbox"/>		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶ <input type="checkbox"/>		

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15 Public support percentage for 2010 (line 8, column (f) divided by line 13, column (f))	15	%
16 Public support percentage from 2009 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2010 (line 10c, column (f) divided by line 13, column (f))	17	%
18 Investment income percentage from 2009 Schedule A, Part III, line 17	18	%

19a **33 1/3% support tests—2010.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization

b **33 1/3% support tests—2009.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization

20 **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

SCHEDULE C
(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

OMB No. 1545-0047

2010

Open to Public Inspection

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ **Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.**

Department of the Treasury
Internal Revenue Service

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35a (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization NATURE CONSERVANCY	Employer identification number 53-0242652
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Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.
- 2 Political expenditures ▶ \$ _____
- 3 Volunteer hours _____

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$ _____
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$ _____
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Yes No
- 4a Was a correction made? Yes No
- b If "Yes," describe in Part IV.

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$ _____
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$ _____
- 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b ▶ \$ _____
- 4 Did the filing organization file **Form 1120-POL** for this year? Yes No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-.	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-.
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A** Check if the filing organization belongs to an affiliated group.
B Check if the filing organization checked box A and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
1a	Total lobbying expenditures to influence public opinion (grass roots lobbying)														
b	Total lobbying expenditures to influence a legislative body (direct lobbying)														
c	Total lobbying expenditures (add lines 1a and 1b)														
d	Other exempt purpose expenditures														
e	Total exempt purpose expenditures (add lines 1c and 1d)														
f	Lobbying nontaxable amount. Enter the amount from the following table in both columns.														
<table border="1" style="width: 100%;"> <thead> <tr> <th style="width: 50%;">If the amount on line 1e, column (a) or (b) is:</th> <th style="width: 50%;">The lobbying nontaxable amount is:</th> </tr> </thead> <tbody> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 1e.</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000.</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000.</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000.</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000.</td> </tr> </tbody> </table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e.	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.	Over \$17,000,000	\$1,000,000.		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e.														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.														
Over \$17,000,000	\$1,000,000.														
g	Grassroots nontaxable amount (enter 25% of line 1f)														
h	Subtract line 1g from line 1a. If zero or less, enter -0-														
i	Subtract line 1f from line 1c. If zero or less, enter -0-														
j	If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes <input type="checkbox"/> No												

4-Year Averaging Period Under Section 501(h)
 (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) Total
2a	Lobbying nontaxable amount				
b	Lobbying ceiling amount (150% of line 2a, column (e))				
c	Total lobbying expenditures				
d	Grassroots nontaxable amount				
e	Grassroots ceiling amount (150% of line 2d, column (e))				
f	Grassroots lobbying expenditures				

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

	(a)		(b)
	Yes	No	Amount
1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
a Volunteers?	✓		
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	✓		
c Media advertisements?		✓	
d Mailings to members, legislators, or the public?	✓		47,979
e Publications, or published or broadcast statements?	✓		150,083
f Grants to other organizations for lobbying purposes?	✓		3,734,456
g Direct contact with legislators, their staffs, government officials, or a legislative body?	✓		2,673,703
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		✓	
i Other activities? If "Yes," describe in Part IV		✓	
j Total. Add lines 1c through 1i			6,606,221
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		✓	
b If "Yes," enter the amount of any tax incurred under section 4912			
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?	1	
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3 Did the organization agree to carryover lobbying and political expenditures from the prior year?	3	

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes."

1 Dues, assessments and similar amounts from members	1	
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a Current year	2a	
b Carryover from last year	2b	
c Total	2c	
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5 Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i. Also, complete this part for any additional information.

Schedule C, Part II-B, Line 1 - The lobbying work of The Nature Conservancy advances the tax exempt purpose of the organization focusing on conservation of land and water. The Nature Conservancy devoted .95% of its exempt purpose expenditures to attempting to influence legislation in Fiscal Year 2011. Continuing the work from the prior year, the Conservancy continued to advocate to preserve or restore funding for critical natural habitat protection and restoration as the economy continues to recover with a particular emphasis on major programs like the U.S. Federal Land and Water Conservation Fund and various state programs. A major initiative was restoration efforts for the Gulf of Mexico responding to both the oil spill in 2011 and the long term degradation of the environment. Increased energy siting activities, such as transmission lines, expanded drilling and new technologies also invited new policy discussions about development with consideration for large scale natural areas and resources, like fresh water. Overall, policy initiatives included adoption of tools that improve decision making about management of natural resources like fresh water, watersheds, marine habitats, and coastal areas and land across the world. Most activities took place in the United States, including the Federal, state and local level. Most activity involved legislatures but the Conservancy was pleased to also support statewide ballot measures in Iowa, Oregon, Maine, Rhode Island and California where voters supported adoption of policy that advances conservation of natural resources. Some local measures were also supported successfully. Examples of policies advanced include conservation through land trust and easement legislation; tax credits for

Part IV - Supplemental Information (Continued)

landowners using land sustainably; energy siting policy with criteria for reducing land and water impact; groundwater management; coastal restoration and protection; federal lands and state parks sustainable funding for stewardship to preserve long term value to environment and people of rely and enjoy it; nature-based adaptation strategy for climate change; open space acquisition planning and funding; agricultural practices and support that result in sustainable harvests and long term health of the environment such as water sources; invasive species controls; large ecoregional planning and management such as the Great Lakes; oyster, crab and clam restoration programs as part of large scale efforts to restore stronger coastal shores and lagoons; marine spatial planning and coastal zone management; dam removals or management to improve aquatic health; prescribed fires to imitate natural burns for forest health while reducing opportunities for uncontrolled burns threatening human well being; bat white nose syndrome threatening extinction of natural populations; prairie dog and black footed ferret conservation; subaqueous land management; estuary, vernal pools, and riparian protection; salmon population recovery program, conservation focused timber harvesting; regional greenhouse emission programs; and wetlands restoration. Some places in the U.S. where conservation policy efforts were focused included Sacramento River, Connecticut River, San Luis Valley, Delaware River Basin, Everglades, Cypress Creek National Wildlife Refuge, Spunky Bottoms in Illinois, Ohio River, Hoosier National Forest, Mississippi River, its tributaries and associated ecosystems like Hatchie River, Boone River, Upper Cedar River, Uppér Yazoo River, Cache River and Obion Creek; Northern Tallgrass Prairie National Wildlife Refuge, Atchafalalaya Basin, Maine's 400,000 acre Moosehead conservation plan, Taunton River, Blackfoot Valley, Rocky Mountain front, Conte Refuge, Long Island Pine Barrens, Carman's River, Hells Canyon, Big Creek in Oregon, San Antonio conservation lands, Puget Sound, South Florida and Hawaii coral reef communities, Canaan Valley National Wildlife Refuge, Monongahela National Forest, Door County wetlands of Wisconsin, Sheridan County conservation spaces and Sheep Mountain in Wyoming, and the Chesapeake Bay. The Nature Conservancy does a small amount of its lobbying in countries such as Brazil, Chile, Bahamas, and China where conservation experiences are shared to adopt sustainable land and water use policy with long term funding methods for protection, restoration and management of nature's resources. Some volunteers, but no more than 500 hours, were used by the Conservancy to influence legislation to protect existing government conservation programs and pursue opportunities for increased protections.

**SCHEDULE D
(Form 990)**

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No. 1545-0047

2010

Open to Public Inspection

Name of the organization

Employer identification number

NATURE CONSERVANCY

53-0242652

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year	18	0
2 Aggregate contributions to (during year)	2,065,847	0
3 Aggregate grants from (during year)	1,073,100	0
4 Aggregate value at end of year	18,930,955	0
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

- Purpose(s) of conservation easements held by the organization (check all that apply).
 - Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area
 - Protection of natural habitat Preservation of a certified historic structure
 - Preservation of open space
- Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a 2,300
b Total acreage restricted by conservation easements	2b 2,715,970
c Number of conservation easements on a certified historic structure included in (a)	2c 1
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d 0
- Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ 15
- Number of states where property subject to conservation easement is located ▶ 49
- Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Yes No
- Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ 19,714
- Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ 949,170
- Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? Yes No
- In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

- If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.
- If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:
 - (i) Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____
 - (ii) Assets included in Form 990, Part X ▶ \$ _____
- If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:
 - a Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____
 - b Assets included in Form 990, Part X ▶ \$ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):
- a Public exhibition
 - b Scholarly research
 - c Preservation for future generations
 - d Loan or exchange programs
 - e Other _____
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b If "Yes," explain the arrangement in Part XIV and complete the following table:
- | | Amount |
|---------------------------------|--------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a Did the organization include an amount on Form 990, Part X, line 21? Yes No
- b If "Yes," explain the arrangement in Part XIV.

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	888,573,655	834,076,487	1,073,809,904		
b Contributions	17,716,045	7,066,469	12,446,936		
c Net investment earnings, gains, and losses	156,803,803	118,021,217	-197,769,838		
d Grants or scholarships	0	0	0		
e Other expenditures for facilities and programs	62,192,583	70,590,518	54,410,515		
f Administrative expenses	0	0	0		
g End of year balance	1,000,900,920	888,573,655	834,076,487		

2 Provide the estimated percentage of the year end balance held as:

- a Board designated or quasi-endowment 76.73 %
- b Permanent endowment 23.27 %
- c Term endowment 0 %

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i) unrelated organizations
- (ii) related organizations

	Yes	No
3a(i)		✓
3a(ii)		✓
3b		

b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? Yes No

4 Describe in Part XIV the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land	0	6,910,285		6,910,285
b Buildings	0	115,477,358	30,779,805	84,697,553
c Leasehold improvements	0	8,246,234	5,422,092	2,824,142
d Equipment	0	19,556,280	10,963,522	8,592,758
e Other	8,748,468	3,616,992,601	0	3,625,741,069
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				3,728,765,807

Part VII Investments—Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives	266,045,448	End-of-Year Market Value
(2) Closely-held equity interests	173,229,662	End-of-Year Market Value
(3) Other Real Estate Investment Trusts	22,745,008	End-of-Year Market Value
(A) Interfund & Trust Receivable	39,035,003	End-of-Year Market Value
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
(I)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) ▶	501,055,121	

Part VIII Investments—Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) STM/TNC, LLC	15,334	Cost
(2) Fondo Ecoempresas	393,779	Cost
(3) Putri Naga Komodo JV	805,794	Cost
(4) Headwaters Ranch Partnershp	164,029	Cost
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) ▶	1,378,936	

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) Collateral Received Under Securities Lending Agreement	92,812,927
(2) Advances and Other Deposits	4,972,189
(3) Other Assets	1,783,991
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	99,569,107

Part X Other Liabilities. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Amount
(1) Federal income taxes	0
(2) Planned Giving Liability	139,945,782
(3) Accrued Salary and Vacation Liability	22,774,428
(4) Other Accrued Expenses/Liabilities	47,893,297
(5) Other Liabilities	10,563,094
(6) Refundable Advances	59,412,702
(7) Payable Under Securities Lending Agreement	92,812,927
(8)	
(9)	
(10)	
(11)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	373,402,230

2. FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	997,037,763
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	852,695,208
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	144,342,555
4	Net unrealized gains (losses) on investments	4	138,932,685
5	Donated services and use of facilities	5	22,810,237
6	Investment expenses	6	0
7	Prior period adjustments	7	0
8	Other (Describe in Part XIV.)	8	0
9	Total adjustments (net). Add lines 4 through 8	9	161,742,922
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	306,085,477

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	1,172,365,617
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains on investments	2a	157,564,968
b	Donated services and use of facilities	2b	22,810,237
c	Recoveries of prior year grants	2c	0
d	Other (Describe in Part XIV.)	2d	-388,692
e	Add lines 2a through 2d	2e	179,986,513
3	Subtract line 2e from line 1	3	992,379,104
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	7,046,683
b	Other (Describe in Part XIV.)	4b	-2,388,024
c	Add lines 4a and 4b	4c	4,658,659
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	997,037,763

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	870,562,829
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	22,810,237
b	Prior year adjustments	2b	0
c	Other losses	2c	0
d	Other (Describe in Part XIV.)	2d	2,104,067
e	Add lines 2a through 2d	2e	24,914,304
3	Subtract line 2e from line 1	3	845,648,525
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	7,046,683
b	Other (Describe in Part XIV.)	4b	0
c	Add lines 4a and 4b	4c	7,046,683
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	852,695,208

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Schedule D, Part II, Line 3 - During the tax year 7 easements were transferred or sold - all to qualified organizations as defined in IRC Sec. 170(h)(3) and the related regulations and all as required by and consistent with the conservation action plan for the properties. Easements transferred or sold were: (1) Holly Shelter (McLean Family Farms); (2) Bellamy River (Valpey); (3) Crommet & Lubberland Creek (Popov 3); (4) Crommet & Lubberland Creek (Popov 4); (5) Great Bay Megasite (MacIntosh); (6) Adirondack Mountains (Finch Pruyne); and (7) Cheat/Spruce Mountain (Deike). During the tax year 6 easements were modified. All modifications either enhanced or were neutral with respect to the conservation purposes of the easements. Easements modified were: (1) Lassen Mill Creek Seward to subordinate the easement to the National Park Service fee interest in the land; (2) Ordway Swisher Biological Station to redefine types of allowed structures and square footage restrictions in order to better manage the land for conservation values; (3) Michigamme Highlands (Richert) in order to allow for completion of a cabin within existing building envelope in exchange for extinguishment of development rights in undisturbed area of property; (4) Tallgrass Aspen Parklands (Lenadrich, Ltd. 14 & 15) in order to make a ministerial correction on existing easement; (5) Deep Pond/School House Pond (FWA Heirs, Inc.) in order to correct survey and mapping errors; and (6) St. Helena Estuary (Igleheart) in order to allow for expansion of existing structure in exchange for extinguishment of future development rights elsewhere on the property. During the tax year one easement was terminated as required by the National Park Service in conjunction with its acceptance of title to the property covered by the easement. Easement terminated was: (1) Croom Conservation Easement.

Part XIV - Supplemental Information (Continued)

Schedule D, Part II, Line 5 - The Nature Conservancy's written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds is governed by our Standard Operating Procedure, Conservation Easements and Deed Restrictions. Excerpts from the procedure regarding frequency and IRS Reporting follow. A. Monitoring Frequency: Except as provided in Section III herein, all Conservation Interests held by the Operating Unit will be monitored at least once each calendar year (annually), except that the Operating Unit Director, with appropriate Conservancy scientist input, may authorize less frequent monitoring for an individual Conservation Interest based upon a written analysis detailing the scientific and/or other justifications for such reduced frequency of monitoring. In no event, however, will the required monitoring frequency for a Conservation Interest be less than once every three years. B. Information Gathered for IRS Reporting Purposes: The IRS requires that the tax returns of non-profits include a range of information on the conservation easements it holds, or did hold at any time during the reporting tax year ("IRS-Reportable easements"). These requirements include a report of total staff hours and a list of expenses associated with monitoring and enforcing those easements. They also include a number of other questions, some of which are answered by required fields in the monitoring reports, and some of which are answered from Conservation Land System records. Note that the IRS does not require reporting regarding monitoring of deed restrictions. Therefore monitoring of deed restrictions should not be considered to be "IRS-Reportable". 1. IRS-Reportable easements are those which the Conservancy currently holds or did hold during the current tax reporting year. Since Conservancy tax reporting is on the fiscal year and easement monitoring is on the calendar year, Operating Units must consult with their Conservation Land System staffer to determine when an easement that has been transferred to another organization by the Conservancy ceases to be "IRS-Reportable". 2. Time and Expense Reporting related to easements is required by the IRS. For every IRS-Reportable conservation easement all staff hours spent on "easement monitoring and enforcement" must be appropriately coded in bi-weekly time reports. Further, any funds spent on related costs, including travel expenses, must also be appropriately coded in the General Ledger. A dedicated sub-1 code (-8888) has been established for this purpose. Each Operating Unit must ensure that the budget centers utilized by members of each Monitoring Team have that sub-1 code established and available, and that it is utilized. This important information must be captured so that it can be included in our annual tax filing. With respect to Enforcement excerpts from the Standard Operating procedure follow. The holder of a conservation easement ("Easement") or a deed restriction ("Restriction") (collectively the "Conservation Interests") has a responsibility to enforce the terms of the Conservation Interest in perpetuity. The integrity of a Conservation Interest should never be compromised to avoid litigation. The success the Conservancy has in defending its Conservation Interests has a profound impact on both our organizational reputation and the effectiveness of easements generally. A well-articulated enforcement standard operating procedure and consistent application will help to ensure the ongoing effectiveness of the Conservancy's easement program. Prompt compliance with this procedure is required to ensure that the conservation purposes and values reflected in the Easement or Restriction are not lost through the passage of time.

Schedule D, Part II, Line 9 - The Nature Conservancy's reporting of conservation easements can be explained by the text of the following footnote from the audited financial statements. The Conservancy records land and land interests at cost if purchased or at fair value at the date of acquisition, if all or part of the land was received as a donation. Fair value is generally determined by appraisal at the time of acquisition and is not subsequently adjusted. Upon sale or gift, the book value of the land or land interest is reported as a program expense; and the related proceeds, if any, are reported as revenue in the consolidated statement of activities. Conservation land is real property with significant ecological value. These properties are either managed in an effort to protect the natural biological diversity of the property, or transferred to other organizations who will manage the lands in a similar fashion. Conservation easements are comprised of listed rights and/or restrictions over the owned property that are conveyed by a property owner to The Conservancy, almost always in perpetuity, in order to protect the owned property as a significant natural area, as defined in federal tax regulations. These intangible assets may be sold or transferred to others so long as the assignee agrees to carry out, in perpetuity, the conservation purposes intended by the original grantor. Conservation easements, by their very nature, do not generate material amounts of cash inflow annually.

Schedule D, Part V, Line 4 - The Endowment includes approximately 770 individual endowment funds. The Endowment provides stable financial support to a wide variety of programs and activities in perpetuity, playing a critical role in enabling The Conservancy to achieve its mission. Programs supported by the Endowment include restoring, monitoring, and managing natural areas owned by The Conservancy and others, as well as many other activities and actions vital to the preservation of natural diversity. The Endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors (Board) to function as endowments. Net assets associated with endowment funds, including Board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

Part XIV - Supplemental Information (Continued)

Schedule D, Part X, Line 2 - The Conservancy has been granted an exemption from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Internal Revenue Service has classified The Conservancy as other than a private foundation. The Conservancy pays a nominal amount of tax relating to several unrelated business income activities, primarily rental income from debt-financed property. The Conservancy takes no tax positions that it considers to be uncertain.

Schedule D, Part XII, Line 2d - Valuation Loss on Tradelands

Schedule D, Part XII, Line 4b - Costs of Goods Sold, Rental Related Expenses Special Fundraising Event Expenses, Revenue of Consolidated Subsidiaries

Schedule D, Part XIII, Line 2d - Costs of Goods Sold, Rental Related Expenses, Special Fundraising Event Expenses, Expenses of Consolidated Subsidiaries

**SCHEDULE F
(Form 990)**

Statement of Activities Outside the United States

OMB No. 1545-0047

2010

Open to Public Inspection

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

▶ Attach to Form 990. ▶ See separate instructions.

Department of the Treasury
Internal Revenue Service

Name of the organization

Employer identification number

NATURE CONSERVANCY

53-0242652

Part I General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No

2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of grant funds outside the United States.

3 Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
(1) Central America and the Caribbean	11	62	Program Services	Preservation of	36,014,076
(2) East Asia and the Pacific	11	298	Program Services	Preservation of	33,401,269
(3) Europe (including Iceland and Greece)	3	8	Program Services	Preservation of	761,081
(4) North America (including Canada)	2	34	Program Services	Preservation of	5,524,181
(5) South America	8	196	Program Services	Preservation of	36,109,847
(6) Sub-Saharan Africa	3	5	Program Services	Preservation of	6,561,172
(7)					
(8)					
(9)					
(10)					
(11)					
(12)					
(13)					
(14)					
(15)					
(16)					
(17)					
3a Sub-total					
b Total from continuation sheets to Part I					
c Totals (add lines 3a and 3b)	38	603			118,371,626

Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000
 Part II can be duplicated if additional space is needed.

¹ (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1)		South America	Preservation	6,390,374	EFT, wire tr	0		
(2)		North America (i	Preservation	1,077,610	EFT, wire tr	0		
(3)		Central America	Preservation	22,038,275	EFT, wire tr	0		
(4)		East Asia and th	Preservation	1,191,154	EFT, wire tr	0		
(5)		Europe (includin	Preservation	713,030	EFT, wire tr	0		
(6)		Sub-Saharan Afri	Preservation	3,385,434	EFT, wire tr	0		
(7)								
(8)								
(9)								
(10)								
(11)								
(12)								
(13)								
(14)								
(15)								
(16)								

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter **190**

3 Enter total number of other organizations or entities **0**

Part III **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16.
 Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							

Part IV Foreign Forms

- 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* Yes No

- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)* Yes No

- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see Instructions for Form 5471)* Yes No

- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)* Yes No

- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see Instructions for Form 8865)* Yes No

- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)* Yes No

Part V Supplemental Information

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

Schedule F, Part I, Line 2 - The Nature Conservancy's procedure for monitoring grants outside the United States is governed by the Government Grants, Cooperative Agreements, Contracts and Other Agreements Negotiation and Administration Standard Operating Procedure which is excerpted as follows: All staff responsible for government grants, cooperative agreements, contracts, and other agreements will negotiate and administer such awards in an efficient and effective manner. The Conservancy has a Grants Service Network to ensure that this occurs, including assuring compliance with all applicable funder statutes and regulations. The attached table assigns performance responsibilities to the key positions involved in the negotiation and administration of the following types of agreements: 1. agreements to the Conservancy from United States federal, state and local government agencies, multilateral agencies, and other national and local governments; and 2. the Conservancy's grants of funds to other entities, including those funded by a government agency, multilateral organization, other non-profit organization, private foundation, or private donor. Conservancy grants to other entities are also subject to the "Grants by the Nature Conservancy to Grantees" Standard Operating Procedure. In order to effectively manage these agreements and to ensure accountability, the Conservancy employs a team approach during all stages of the process, from pre-proposal discussions with potential funding agencies through final closeout of specific agreements. Working as a team assures that the Conservancy successfully secures government funding for conservation projects and carries out these projects in compliance with both external and internal requirements, negotiating the best possible agreements and ensuring the projects are completed on time and within budget. Essential team members are a Project Manager, a Grants Specialist, and an Attorney. As appropriate, team members at any stage of the process should solicit input from staff in their respective Operating Units, such as finance, philanthropy, external affairs or other conservation staff. Purpose: To ensure compliance with government laws and regulations and to ensure the efficient and effective management of funds provided by U.S. federal, state and local governments, other national and local governments, and multilateral sources by the Conservancy, as well as Conservancy funds provided to other entities.

Area with horizontal dashed lines for providing additional information.

**SCHEDULE G
(Form 990 or 990-EZ)**

Department of the Treasury
Internal Revenue Service

Name of the organization

**Supplemental Information Regarding
Fundraising or Gaming Activities**

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

2010

Open to Public Inspection

Employer identification number

53-0242652

NATURE CONSERVANCY

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.
Form 990-EZ filers are not required to complete this part.

- 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.
- a Mail solicitations
 - b Internet and email solicitations
 - c Phone solicitations
 - d In-person solicitations
 - e Solicitation of non-government grants
 - f Solicitation of government grants
 - g Special fundraising events
- 2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? Yes No
- b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
Total						

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

AK, AL, AR, AZ, CA, CO, CT, DC, DE, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, NY, OH, OK, OR, PA, PR, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, WY

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Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
		<u>Born to be Wild Gala</u> (event type)	<u>Mashomack Dinner I</u> (event type)	35 (total number)	(add col. (a) through col. (c))
Revenue	1 Gross receipts	220,959	597,560	1,378,149	2,196,668
	2 Less: Charitable contributions	83,992	473,379	1,183,739	1,741,110
	3 Gross income (line 1 minus line 2)	136,967	124,181	194,410	455,558
Direct Expenses	4 Cash prizes	0	0	0	0
	5 Noncash prizes	0	0	0	0
	6 Rent/facility costs	0	0	0	0
	7 Food and beverages	0	0	0	0
	8 Entertainment	0	0	0	0
	9 Other direct expenses	265,311	57,318	635,844	958,473
	10 Direct expense summary. Add lines 4 through 9 in column (d) ▶				(958,473)
	11 Net income summary. Combine line 3, column (d), and line 10 ▶				-502,915

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
		1 Gross revenue			
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
7 Direct expense summary. Add lines 2 through 5 in column (d) ▶				()	
8 Net gaming income summary. Combine line 1, column d, and line 7 ▶					

9 Enter the state(s) in which the organization operates gaming activities: _____

a Is the organization licensed to operate gaming activities in each of these states? Yes No

b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? Yes No

b If "Yes," explain: _____

**SCHEDULE I
(Form 990)**

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**

OMB No. 1545-0047

2010

**Open to Public
Inspection**

Department of the Treasury
Internal Revenue Service

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

Name of the organization

Employer identification number

53-0242652

NATURE CONSERVANCY

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) Sch I, Stmt 1							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							

2 Enter total number of section 501(c)(3) and government organizations ▶ 288

3 Enter total number of other organizations ▶ 4

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
 Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
1					
2					
3					
4					
5					
6					
7					

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Schedule I, Part I, Line 2 - The Nature Conservancy's procedure for monitoring grants within the United States is governed by the Government Grants, Cooperative Agreements, Contracts and Other Agreements Negotiation and Administration Standard Operating Procedure which is excerpted as follows: All staff responsible for government grants, cooperative agreements, contracts, and other agreements will negotiate and administer such awards in an efficient and effective manner. The Conservancy has a Grants Service Network to ensure that this occurs, including assuring compliance with all applicable funder statutes and regulations. The attached table assigns performance responsibilities to the key positions involved in the negotiation and administration of the following types of agreements: 1. agreements to the Conservancy from United States federal, state and local government agencies, multilateral agencies, and other national and local governments; and 2. the Conservancy's grants of funds to other entities, including those funded by a government agency, multilateral organization, other non-profit organization, private foundation, or private donor. Conservancy grants to other entities are also subject to the "Grants by the Nature Conservancy to Grantees" Standard Operating Procedure. In order to effectively manage these agreements and to ensure accountability, the Conservancy employs a team approach during all stages of the process, from pre-proposal discussions with potential funding agencies through final closeout of specific agreements. Working as a team assures that the Conservancy successfully secures government funding for conservation projects and carries out these projects in compliance with both external and internal requirements, negotiating the best possible agreements and ensuring the projects are completed on time and within budget. Essential team members are a Project Manager, a Grants Specialist, and an Attorney. As appropriate, team members at any stage of the process should solicit input from staff in their respective Operating Units, such as finance, philanthropy, external affairs or other conservation staff. Purpose: To ensure compliance with government laws and regulations and to ensure the efficient and effective management of funds provided by U.S. federal, state and local governments, other national and local governments, and multilateral sources by the Conservancy, as well as Conservancy funds provided to other entities.

Description of Grants and Other Assistance to Governments and Organizations in the United States

		Amount of cash grant	Amount of non-cash assistance
Name and address	UNITED STATES DEPARTMENT OF THE INTERIOR BUREAU OF LAND MANAGEMENT 12661 E BROADWAY TUCSON, AZ 85748	4,029,845	0
EIN	53-0253788		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	OREGONIANS FOR WATER PARKS AND WILDLIFE 1125 SE MADISON STREET SUITE 102 PORTLAND, OR 97214	1,558,500	0
EIN	24-2393883		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	RIDEM-RHODE ISLAND DEPARTMENT OF ENVIRONMENTAL MANAGEMENT 235 PROMENADE STREET PROVIDENCE, RI 02903	1,276,500	0
EIN	21-8954231		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	RESOURCES LEGACY FUND 555 CAPITOL MALL SUITE 675 SACRAMENTO, CA 95814	1,000,251	0
EIN	32-9875922		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	CENTER FOR NATURAL LANDS MANAGEMENT 215 WEST ASH STREET FALLBROOK, CA 92028	1,000,000	0
EIN	11-4432967		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	PENOBSCOT RIVER RESTORATION TRUST P O BOX 5695 AUGUSTA, ME 04332	979,411	0
EIN	42-8811904		

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	ARIZONA LAND AND WATER TRUST 3127 NORTH CHERRY AVENUE TUCSON, AZ 85719	899,416	0
EIN	32-8954788		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		

Name and address	THE TRUST FOR PUBLIC LAND 1011 WESTERN AVENUE SUITE 605 SAN FRANCISCO, CA 94104	810,762	0
EIN	29-0954871		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		

Name and address	WORLD WILDLIFE FUND 1250 TWENTY-FOURTH ST N W WASHINGTON, DC 20037	770,550	0
EIN	12-1239543		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		

Name and address	BLACKFOOT CHALLENGE PO BOX 103 OVANDO, MT 59854	750,000	0
EIN	51-8955781		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		

Name and address	AFRICAN WILDLIFE FOUNDATION 1400 16TH STREET NW SUITE 120 WASHINGTON, DC 20037	557,465	0
EIN	27-4569832		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		

Name and address	CENTER FOR NATURAL LANDS MANAGEMENT- SOUTH PUGET SOUND 120 UNION AVE SE SUITE 215 OLYMPIA, WA 98501	530,000	0
EIN	22-4599671		
IRC code section	501(c)(3)		
Method of valuation			

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	TRI-ISLE RESOURCE CONSERVATION &	510,142	0
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DEVELOPMENT COUNCIL
77 HO OKELE STREET SUITE 202
KAHULUI, HI 96732

EIN 10-8456091

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	IDAHO DEPARTMENT OF LANDS	500,000	0
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300 NORTH 6TH ST SUITE 103
BOISE, ID 83720

EIN 53-4566901

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	NO ON 23-CALIFORNIANS TO STOP THE DIRTY	500,000	0
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ENERGY
1100 11TH STREET SUITE 200
SACRAMENTO, CA 95814

EIN 48-0933894

IRC code section 501(c)(4)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	THE PEW CHARITABLE TRUSTS	495,000	0
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ONE COMMERCE SQUARE
2005 MARKET STREET 1700
PHILADELPHIA, PA 19103

EIN 37-4489562

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	LOMAKATSI RESTORATION PROJECT	408,317	0
------------------	-------------------------------	---------	---

90 VAN NESS
ASHLAND, OR 97520

EIN 21-8845932

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	CALIFORNIANS FOR STATE PARKS & WILDLIFE	394,935	0
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CONSERVATION
555 CAPITOL MALL SUITE 1425
SACRAMENTO, CA 95814

EIN 22-9087432

IRC code section 501(c)(3)

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	TEXAS GENERAL LAND OFFICE	320,800	0
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1700 NORTH CONGRESS AVE
AUSTIN, TX 78711

EIN 32-8945932

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	INDIANA DEPARTMENT OF NATURAL	309,961	0
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RESOURCES LAND ACQUISITION
402 WEST WASHINGTON STREET RM W255A
INDIANAPOLIS, IN 46204

EIN 21-9845881

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	CALIFORNIANS FOR CLEAN AIR AND CLEAN	300,000	0
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ENERGY & GOOD JOBS COMMITTEE NO ON 23
350 FRANK H OGAWA PLAZA SUITE 1100
OAKLAND, CA 94612

EIN 22-5689354

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	IDAHO DEPARTMENT OF LANDS	297,088	0
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3284 W INDUSTRIAL LOOP
COEUR D ALENE, ID 83815

EIN 11-8945921

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	TRUST FOR PUBLIC LAND	289,238	0
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1011 WESTERN AVENUE SUITE 605
SEATTLE, WA 98104

EIN 50-8945223

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	WASHINGTON DEPARTMENT OF FISH &	288,297	0
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WILDLIFE
600 CAPITOL WAY NORTH
OLYMPIA, WA 98501

EIN 53-4598213

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	CORAL RESTORATION FOUNDATION	258,766	0
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112 GARDEN STREET
TAVERNIER, FL 33070

EIN 11-0935884

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	VIRGINIA INSTITUTE OF MARINE SCIENCE	258,601	0
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CASHIER P O BOX 1346
GLOUCESTER POINT, VA 23062

EIN 10-9087321

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	SKAGIT COUNTY SUBDIVISION OF WA STATE	250,500	0
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111 EAST GEORGE HOPPER ROAD
BURLINGTON, WA 99223

EIN 03-4591288

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	STATE OF WASHINGTON DEPT OF FISH &	240,093	0
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WILDLIFE
600 CAPITOL WAY NORTH
MAIL STOP 43200
OLYMPIA, WA 98501

EIN 45-8934761

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	REGENTS OF THE UNIVERSITY OF CALIFORNIA	236,336	0
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1111 FRANKLIN ST 12TH FLOOR
OAKLAND, CA 94607

EIN 44-2389675

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	DUCKS UNLIMITED	225,115	0
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1301 PENNSYLVANIA AVE NW SUITE 402
WASHINGTON, DC 20004

EIN 22-4539881

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	WALLOWA LAND TRUST	224,816	0
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PO BOX A
JOSEPH, OR 97846

EIN 21-4563778

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	DEPARTMENT OF INTERIOR-USGS (US GEOLOGICAL SURVEY)	212,927	0
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BOX 70934
CHARLOTTE, NC 28272

EIN 51-0043899

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	ROCKY MOUNTAIN ELK FOUNDATION	212,056	0
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5705 GANT CREEK ROAD
MISSOULA, MT 59808

EIN 32-4567332

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	THE CONSERVATION FUND	200,000	0
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1655 NORTH FORT MYER DRIVE
SUITE 1300
ARLINGTON, VA 22209

EIN 02-4563991

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	CONSERVATION ACTION FUND	200,000	0
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555 CAPITOL MALL SUITE 1425
SACRAMENTO, CA 95814

EIN 43-8845991

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	COLUMBIA LAND TRUST	185,000	0
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1351 OFFICERS ROW
VANCOUVER, WA 98661

EIN 42-8955332

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant Land Acquisition

Name and address	UNIVERSITY OF SOUTH ALABAMA ACCOUNTING AD 362 MOBILE, AL 36688	183,902	0
EIN	49-0045991		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	SMALL WOODLAND OWNERS ASSOCIATION OF MAINE P O BOX 836 AUGUSTA, ME 04322	182,042	0
EIN	03-8878312		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	TEJON RANCH CONSERVANCY PO BOX 216 FRAZIER PARK, CA 93225	175,000	0
EIN	74-6062241		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	TIVERTON LAND TRUST P O BOX 167 TIVERTON, RI 02878	175,000	0
EIN	91-3341890		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	THE BIG SUR LAND TRUST PO BOX 4071 MONTEREY, CA 93942	166,050	0
EIN	01-4599321		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	THREE RIVERS LAND TRUST P O BOX 906 ACTION ME, ME 04001	162,800	0
EIN	54-1549667		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		

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NATURE CONSERVANCY

Name and address	RAINFORREST ALLIANCE 665 BROADWAY SUITE 500 NEW YORK, NY 10012	159,722	0
EIN	31-4588932		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	WESTERN PENNSYLVANIA CONSERVANCY 800 WATERFRONT DRIVE PITTSBURGH, PA 15222	158,944	0
EIN	22-2499831		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	MCKENZIE RIVER TRUST 124 PEARL STREET EUGENE, OR 97401	157,620	0
EIN	74-0955891		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	DAUPHIN ISLAND SEA LAB 101 BIENVILLE BLVD DAUPHIN ISLAND, AL 36528	157,148	0
EIN	03-9945901		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	UNIVERSITY OF MASSACHUSETTS 405 GOODELL BLDG 140 HICKS WAY AMHERST, MA 01003	151,967	0
EIN	54-9932568		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	TETON REGIONAL LAND TRUST P O BOX 247 DRIGGS, ID 83422	150,000	0
EIN	42-1235995		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	THE VITAL GROUND FOUNDATION THE VITAL GROUND FOUNDATION T-2 FORT MISSULA ROAD	139,185	0

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NATURE CONSERVANCY

MISSOULA, MT 59804

EIN 72-5689432

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant Land Acquisition

Name and address	IOWA'S WATER AND LAND LEGACY- A PROJECT OF THE CONSERVATION CAMPAIGN 505 5TH AVENUE STE 444 DES MOINES, IA 50309	135,000	0
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EIN 53-9056891

IRC code section 501(c)(4)

Method of valuation

Description of non-

cash assistance

Purpose of grant Conservation Activity

Name and address	WASHINGTON STATE UNIVERSITY P O BOX 641027 PULLMAN, WA 99164	133,624	0
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EIN 04-9943891

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant Federal Award

Name and address	VIRGINIA MARINE RESOURCES COMMISSION 2600 WASHINGTON AVE 3RD FLOOR NEWPORT NEWS, VA 23607	128,157	0
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EIN 32-1265897

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant Federal Award

Name and address	HARPSWELL HERITAGE LAND TRUST 153 HARPSWELL NECK ROAD HARPSWELL, ME 04079	125,747	0
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EIN 22-9856002

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant Land Acquisition

Name and address	ALLIANCE FOR WATER STEWARDSHIP 4245 NORTH FAIRFAX DRIVE SUITE 100 ARLINGTON, VA 22203	125,000	0
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EIN 37-7894332

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant Conservation Activity

Name and address	THE CONSERVATION CAMPAIGN 3 SHIPMAN PLACE BOSTON, MA 02108	120,000	0
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EIN 21-1985632

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NATURE CONSERVANCY

IRC code section 501(c)(4)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	RIVANNA RIVER BASIN COMMISSION 706 FOREST STREET SUITE G CHARLOTTESVILLE, VA 22903	114,784	0
EIN	46-3329889		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	GRAND TRAVERSE REGIONAL LAND CONSERVANCY 3860 N LONG LAKE ROAD SUITE D TRAVERSE CITY, MI 49684	114,745	0
EIN	39-5671993		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	SHIRLEY HEINZE LAND TRUST 444 BAKER ROAD MICHIGAN CITY, IN 46360	112,500	0
EIN	40-8931335		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	MOTE MARINE LABORATORY 1600 KEN THOMPSON PARKWAY SARASOTA, FL 34236	111,944	0
EIN	02-8978781		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	NATIONAL WILDLIFE FEDERATION 149 STATE STREET SUITE 1 MONTPELIER, VT 05602	108,462	0
EIN	22-9171756		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	GRAND TRAVERSE REGIONAL LAND CONSERVANCY 3860 N LONG LAKE ROAD SUITE D TRAVERSE CITY, MI 49684	103,657	0
EIN	27-8894321		
IRC code section	501(c)(3)		

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	STATE OF ALASKA DEPARTMENT OF TRANSPORTATION & PUBLIC FACILITIES PO BOX 112500 JUNEAU, AK 99811	102,385	0
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EIN 21-5633892

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	OTSEGO LAND TRUST PO BOX 173 COOPERSTOWN, NY 13326	101,185	0
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EIN 53-9844798

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	UTAH DIVISION OF WILDLIFE RESOURCES-UTAH NATURAL HERITAGE PROGRAM 1594 WEST NORTH TEMPLE SUITE 2110 SALT LAKE CITY, UT 84114	101,038	0
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EIN 51-3322654

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	THE WETLANDS CONSERVANCY P O BOX 1195 TUALATIN, OR 97062	100,000	0
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EIN 04-3399561

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	NATIONAL GEOGRAPHIC SOCIETY 1145 17TH STREET NW WASHINGTON, DC 20036	100,000	0
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EIN 22-0045991

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	STATE OF UTAH DIVISION OF WATER QUALITY 288 NORTH 1460 WEST SALT LAKE CITY, UT 84114	100,000	0
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EIN 32-5399542

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	YES ON 21 CALIFORNIANS FOR STATE PARKS &	100,000	0
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WILDLIFE
555 CAPITOL MALL SUITE 1425
SACRAMENTO, CA 95814

EIN 22-4955321

IRC code section 501(c)(4)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	NOVA SOUTHEASTERN UNIVERSITY INC	98,055	0
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3301 COLLEGE AVENUE
FORT LAUDERDALE, FL 33314

EIN 27-9911398

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	INDIANA STATE DEPT OF AGRICULTURE	96,120	0
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101 W OHIO STREET STE 1200
ATTN PAUL HOFFMAN
INDIANAPOLIS, IN 46204

EIN 40-3321945

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	UNIVERSITY OF MIAMI SPONSORED PROGRAMS	92,558	0
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POST OFFICE BOX 025405
MIAMI FL, FL 33102

EIN 39-8954911

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	LEELANAU CONSERVANCY	89,213	0
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PO BOX 1007
LELAND, MI 49654

EIN 02-3354981

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	PAPIO MISSOURI RIVER NATURAL RESOURCES	86,622	0
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DISTRICT
8901 SOUTH 154TH STREET
OMAHA, NE 68138

EIN 21-4632990

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	DANE COUNTY LAND & WATER RESOURCES	84,232	0
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1 FEN OAK CT RM 208

MADISON, WI 53718

EIN 53-3319788

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	UNIVERSITY OF WASHINGTON	76,914	0
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12455 COLLECTIONS DRIVE

CHICAGO, IL 60693

EIN 22-4691001

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	USDA FOREST SERVICE	75,625	0
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CITIBANK PO BOX 301550

LOS ANGELES, CA 90030

EIN 32-1299538

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	PRESERVATION LAND TRUST	75,000	0
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5 RICHMOND TOWNHOUSE ROAD

WYOMING, RI 02898

EIN 22-9945811

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	TOWN OF GLOCESTER	72,258	0
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1145 PUTNAM PIKE P O BOX B

CHEPACHET, RI 02814

EIN 01-8943887

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	VAN BUREN CONSERVATION DISTRICT	71,835	0
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1035 EAST MICHIGAN AVENUE

PAW PAW, MI 49079

EIN 02-9001156

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

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NATURE CONSERVANCY

Name and address	SOUTHEASTERN REGIONAL PLANNING AND ECONOMIC DEVELOPMENT DISTRICT 88 BROADWAY TAUNTON, MA 02780	71,686	0
EIN	40-1398667		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	WESTERLY LAND TRUST 10 HIGH STREET WESTERLY, RI 02891	67,500	0
EIN	22-1093488		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	ISLAND CONSERVATION 100 SHAFFER RD LONG MARINE LAB UCSC SANTA CRUZ, CA 95060	66,657	0
EIN	27-9105839		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	GREAT WORKS REGIONAL LAND TRUST PO BOX 151 SOUTH BERWICK, ME 03908	66,300	0
EIN	21-8935028		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	APPALACHIAN MOUNTAIN CLUB 5 JOY STREET BOSTON, MA 02108	62,500	0
EIN	53-0193857		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	FLORIDA FISH & WILDLIFE CONSERVATION COMMISSION 100 EIGHTH AVE SE ST PETERSBURG, FL 33701	61,303	0
EIN	51-9105849		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	ARIZONA GAME & FISH DEPARTMENT	60,000	0

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NATURE CONSERVANCY

	5000 WEST CAREFREE HIGHWAY PHOENIX, AZ 85086		
EIN	04-1039482		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	TOWN OF EAST HAMPTON 159 PANTIGO ROAD EAST HAMPTON, NY 11937	60,000	0
EIN	22-0034859		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	OREGON DEPARTMENT OF FISH AND WILDLIFE 3406 CHERRY AVENUE NE SALEM, OR 97303	59,999	0
EIN	32-8395788		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	UNIVERSITY OF WISCONSIN 21 N PARK ST STE 6401 DRAWER 538 MADISON, WI 53715	57,000	0
EIN	27-1019483		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	TROUT UNLIMITED 1300 NORTH 17TH STREET SUITE 500 ARLINGTON, VA 22209	55,000	0
EIN	40-3914998		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	UNIVERSITY OF VIRGINIA PO BOX 400195 CHARLOTTESVILLE, VA 22904	55,000	0
EIN	39-1019499		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	STANFORD UNIVERSITY P O BOX 44253 SAN FRANCISCO, CA 94144	54,252	0

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NATURE CONSERVANCY

EIN 02-1194033

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	WASHINGTON DEPT OF NATURAL RESOURCES	54,209	0
	PO BOX 47041		
	OLYMPIA, WA 98504		

EIN 21-8392344

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	MATANUSKA-SUSITNA BOROUGH	53,375	0
	350 EAST DAHLIA AVENUE		
	DEPT OF FINANCE		
	PALMER, AK 99645		

EIN 53-0011934

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	THE CONSERVATION FUND	53,200	0
	1655 N FORT MEYER DRIVE		
	SUITE 1300		
	ARLINGTON, VA 22209		

EIN 22-0194322

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	WATERSHED RESTORATION AND TRAINING	52,854	0
	CENTER		
	P O BOX 356		
	HAYFORK, CA 96041		

EIN 32-1134095

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	USFS-United States Forest Service	52,000	0
	1400 INDEPENDENCE AVE SW		
	WASHINGTON, DC 20005		

EIN 32-3920456

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	DESCHUTES LAND TRUST	50,000	0
	210 NW IRVING AVENUE SUITE 102		
	BEND, OR 97701		

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NATURE CONSERVANCY

EIN 03-3924055

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	US FISH AND WILDLIFE SERVICE-MOUNTAIN	50,000	0
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PRAIRIE REGION
3425 MIRIAM AVENUE
BISMARCK, ND 58501

EIN 02-3920456

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	CHEWONKI FOUNDATION	50,000	0
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485 CHEWONKI NECK ROAD
WISCASSET, ME 04578

EIN 40-1039433

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	TEXAS LAND CONSERVANCY	50,000	0
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P O BOX 162481
AUSTIN, TX 78216

EIN 02-9103944

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	STATE OF NEW HAMPSHIRE DEPARTMENT OF	50,000	0
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RESOURCES & ECONOMIC DEVELOPMENT
P O BOX 1856
CONCORD, NH 03302

EIN 22-3920456

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	WESTERN CONSERVATION FOUNDATION	50,000	0
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1536 WYNKOOP STREET SUITE 510
DENVER, CO 80202

EIN 21-9403991

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	ICCF-INTERNATIONAL CONSERVATION CAUCUS	50,000	0
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FOUNDATION
25786 GEORGETOWN STATION
WASHINGTON, DC 20007

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NATURE CONSERVANCY

EIN 53-1930433

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	THOMAS JEFFERSON SOIL & WATER CONSERVATION DISTRICT 706 FOREST STREET SUITE G CHARLOTTESVILLE, VA 22903	50,000	0
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EIN 51-7385066

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	NATIONAL FOREST FOUNDATION BLDG 27 SUITE 3 FT MISSOULA ROAD FORT MISSOULA, MT 59801	49,200	0
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EIN 04-6839203

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	MINNESOTA ZOO FOUNDATION 13000 ZOO BOULEVARD APPLE VALLEY, MN 55124	49,000	0
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EIN 22-1039488

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	CONSERVATION INTERNATIONAL 2011 CRYSTAL DR SUITE 500 ARLINGTON, VA 22202	47,800	0
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EIN 32-1019488

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	INTERSTATE COMMISSION ON THE POTOMAC RIVER 51 MONROE STREET SUITE PE-08 ROCKVILLE, MD 20850	46,049	0
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EIN 22-1193955

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	VIRGINIA COMMONWEALTH UNIVERSITY 700 WEST GRACE STREET SUITE 3200 RICHMOND, VA 23284	45,369	0
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EIN 27-3930557

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NATURE CONSERVANCY

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	GREENBELT LAND TRUST PO BOX 1721 CORVALLIS, OR 97339	45,295	0
EIN	40-1039444		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		

Name and address	LAND CONSERVANCY OF WESTERN MICHIGAN 1345 MONROE AVENUE NW SUITE 324 GRAND RAPIDS, MI 49505	45,150	0
EIN	39-7676882		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		

Name and address	IOWA NATURAL HERITAGE FOUNDATION 505 FIFTH AVE SUITE 444 DES MOINES, IA 50309	45,034	0
EIN	02-3920944		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		

Name and address	COUNTY OF MARIN DEPARTMENT OF PARKS AND OPEN SPACE 3501 CIVIC CENTER DRIVE SUITE 260 SAN RAFAEL, CA 94903	45,000	0
EIN	21-9934886		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		

Name and address	WASHINGTON WILDLIFE & RECREATION COALITION 1402 THIRD AVE SUITE 507 SEATTLE, WA 98101	42,500	0
EIN	53-9193044		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		

Name and address	TOWN OF EAST HADDAM TOWN OFFICE BUILDING 7 MAIN STREET EAST HADDEM, CT 06423	41,250	0
EIN	22-4958659		
IRC code section	501(c)(3)		

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	INTERSTATE SHELLFISH SANITATION CONFERENCE 209 2 DAWSON ROAD COLUMBIA, SC 29223	41,127	0
EIN	32-8118492		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	DOWNEAST LAKES LAND TRUST PO BOX 75 4 WATER STREET GRAND LAKE STREAM, ME 04637	40,000	0
EIN	22-9588335		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	UNIVERSITY OF NOTRE DAME RESEARCH & SPONSORED PROGRAMS 836A GRACE HALL NOTRE DAME, IN 46556	38,176	0
EIN	32-1134959		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	UNIVERSITY OF MONTANA RESEARCH & SPONSORED PROGRAMS LOMMASSON CENTER 201 MISSOULA, MT 59812	38,044	0
EIN	03-8789433		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	WILDLIFE CONSERVATION SOCIETY 2300 SOUTHERN BLVD BRONX, NY 10460	37,685	0
EIN	02-5859666		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	THE JANE GOODALL INSTITUTE 4245 NORTH FAIRFAX DR STE 600 ARLINGTON, VA 22203	36,665	0
EIN	40-9932442		
IRC code section	501(c)(3)		

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	SAN JUAN CITIZENS ALLIANCE	36,394	0
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1022 HALF MAIN STREET
DURANGO, CO 81302

EIN 02-5664599

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	MAINE COASTAL HABITAT FOUNDATION	36,342	0
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172 CLARK ISLAND ROAD
SPRUCE HEAD, ME 04859

EIN 22-3214563

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	DOWNEAST COASTAL CONSERVANCY	35,000	0
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PO BOX 760
MACHIAS, ME 04654

EIN 27-1394050

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	ENVIRONMENTAL DEFENSE FUND	35,000	0
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2334 NORTH BROADWAY
BOULDER, CO 80304

EIN 21-3939499

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	OCCIDENTAL ARTS AND ECOLOGY CENTER	34,505	0
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15290 COLEMAN VALLEY ROAD
OCCIDENTAL, CA 95465

EIN 53-9877345

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	OLD DOMINION UNIVERSITY RESEARCH	33,616	0
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FOUNDATION
4111 MONARCH WAY
NORFOLK, VA 23508

EIN 51-2293055

IRC code section 501(c)(3)

Method of valuation

Description of non-

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cash assistance

Purpose of grant Federal Award

Name and address	NORTHEAST WISCONSIN LAND TRUST INC 14 TRI-PARK WAY SUITE 1 APPLETON, WI 54130	33,300	0
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EIN 04-5534996

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	U S ARMY ENGINEER RESEARCH &DEVELPMENT CENTER 3909 HALLS FERRY ROAD VICKSBURG, MS 39180	32,600	0
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EIN 22-9383332

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	FIVE VALLEYS LAND TRUST PO BOX 8953 MISSOULA, MT 59807	32,500	0
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EIN 32-1599343

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	CANAN VALLEY INSTITUTE 494 RIVERSTONE ROAD DAVIS, WV 26260	31,864	0
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EIN 22-8944921

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	THE BOARD OF REGENTS OF THE UNIVERSITY OF WISCONSIN MADISON GAR ACCOUNT DRAWER 538 RESEARCH ADMIN-FINANCIAL MILWAUKEE, WI 53278	31,175	0
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EIN 27-4532998

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	BLUFF LAKE NATURE CENTER 9801 EAST COLFAX AVENUE SUITE 100 AURORA, CO 80010	30,800	0
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EIN 39-8732992

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant Conservation Activity

Name and address	PUGET SOUND RESTORATION FUND 590 MADISON AVENUE NORTH BAINBRIDGE ISLAND, WA 98110	30,493	0
EIN	02-9304944		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	LAND TRUST ALLIANCE 1660 L STREET NW SUITE 1100 WASHINGTON, DC 20036	30,000	0
EIN	21-1200456		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Charitable Contribution		
Name and address	UTAH DIVISION OF WILDLIFE RESOURCES 1594 W NORTH TEMPLE SUITE 2110 SALT LAKE CITY, UT 84114	30,000	0
EIN	53-1433889		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	THUNDER BASIN GRASSLANDS PRAIRIE ASSOCIATION 1031 STEINLE ROAD DOUGLAS, WY 82633	30,000	0
EIN	22-4955328		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	WASHINGTON DEPARTMENT OF CORRECTIONS MISSION CREEK CORRECTIONS CENTER FOR WOMEN 3420 NE SAND HILL RD BELFAIR, WA 98528	30,000	0
EIN	32-7899321		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	AMERICAN MUSEUM OF NATURAL HISTORY CENTER PARK WEST AT 79TH STREET NEW YORK, NY 10024	30,000	0
EIN	22-4950043		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-			

cash assistance

Purpose of grant Conservation Activity

Name and address	UNIVERSITY OF MAINE OFFICE OF RESEARCH & SPONSORED PROGRAMS	30,000	0
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5717 CORBETT HALL ROOM 400

ORONO ME, ME 04469

EIN 32-9385775

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	CONSERVATION NORTHWEST	29,536	0
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1208 BAY STREET SUITE 201

BELLINGHAM, WA 98225

EIN 03-9055933

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	ISLAND INSTITUTE	29,500	0
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PO BOX 648 386 MAIN STREET

ROCKLAND, ME 04841

EIN 02-9953457

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	PORTLAND STATE UNIVERSITY	29,132	0
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OFFICE P O BOX 6364

PORTLAND, OR 97228

EIN 40-7789342

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	WESTERN WASHINGTON AGRICULTURAL	27,833	0
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ASSOCIATION

2017 CONTINENTAL PLACE SUITE 6

MOUNT VERNON, WA 98273

EIN 02-9458782

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	SANIBEL-CAPTIVA CONSERVATION	27,759	0
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FOUNDATION

900A TARPON BAY ROAD

SANIBEL, FL 33957

EIN 22-9877567

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant Federal Award

Name and address	NORTHCOAST REGIONAL LAND TRUST	27,165	0
	P O BOX 398		

BAYSIDE, CA 95524

EIN 27-5332459

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	GEORGIA DEPARTMENT OF NATURAL RESOURCES COASTAL RESOURCES DIVISION	27,000	0
	ONE CONSERVATION WAY		

BRUNSWICK, GA 31523

EIN 53-2324995

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	WORLD RESOURCES INSTITUTE	26,963	0
	10 G STREET NE SUITE 800		

WASHINGTON, DC 20002

EIN 04-3329439

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	CITY OF LINCOLN NEBRASKA PARKS AND RECREATION	26,500	0
	DEPT 2740 A STREET		

LINCOLN, NE 68502

EIN 22-9377567

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	AQUIDNECK ISLAND LAND TRUST	25,000	0
	790 AQUIDNECK AVENUE		

MIDDLETOWN, RI 02842

EIN 32-7834995

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	CCALT-COLORADO CATTLEMEN'S AGRICULTURAL LAND TRUST	25,000	0
	8833 RALSTON ROAD		

ARVADA, CO 80002

EIN 22-4324955

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant Land Acquisition

Name and address	CHEWONKI FOUNDATION	25,000	0
	485 CHEWONKI NECK ROAD		

WISCASSET, ME 04578

EIN 27-9345219

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	COLORADO OPEN LANDS	25,000	0
	274 UNION BLVD SUITE 320		

LAKEWOOD, CO 80228

EIN 40-1332995

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	HAWAIIAN ISLANDS LAND TRUST	25,000	0
	P O BOX 965		

WAILUKU, HI 96793

EIN 39-4823433

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	MIANUS RIVER GORGE PRESERVE	25,000	0
	GIBB HOUSE 167 MIANUS RIVER ROAD		

BEDFORD, NY 10506

EIN 02-1329494

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	ATLANTIC SALMON FEDERATION MAINE	25,000	0
	COUNCIL		

14 MAINE STREET STE 308

BRUNSWICK, ME 04011

EIN 21-7839433

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	CITIZENS TO SAVE MAINE'S HERITAGE	25,000	0
	1 BOWDOIN MILL ISLAND SUITE 201		

TOPSHAM, ME 04086

EIN 53-9934511

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

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Name and address	CLEAN WATER SERVICES 2550 SW HILLSBORO HWY HILLSBORO, OR 97123	25,000	0
EIN	22-9985788		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	FLORIDA AUDUBON SOCIETY 1101 AUDUBON WAY MAITLAND, FL 32751	25,000	0
EIN	32-4434933		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	MAINE NATURAL AREAS PROGRAM STATE HOUSE STATION 93 AUGUSTA, ME 04333	25,000	0
EIN	22-7784511		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	MAINE TREE FOUNDATION P O BOX 5470 AUGUSTA, ME 04332	25,000	0
EIN	32-3342933		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	MERIDIAN INSTITUTE PO BOX 1829 DILLON, CO 80435	25,000	0
EIN	03-8940021		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	MINNESOTA DEPARTMENT OF NATURAL RESOURCES BOX 10 500 LAFAYETTE ROAD SAINT PAUL, MN 55155	25,000	0
EIN	02-3321766		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	NYE COUNTY WATER DISTRICT	25,000	0

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NATURE CONSERVANCY

	2101 EAST CALVADA BLVD SUITE 100 PAHRUMP, NV 89048		
EIN	40-3234955		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	OYSTER RECOVERY PARTNERSHIP INC 1805 A VIRGINIA STREET ANNAPOLIS, MD 21401	25,000	0
EIN	02-3324956		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SHEEPSCOT RIVER WATERSHED COUNCIL PO BOX 145 BELGRADE LAKES, ME 04918	25,000	0
EIN	22-3304599		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SLEEPING BEAR DUNES NATIONAL LAKESHORE 9922 FRONT STREET EMPIRE, MI 49630	25,000	0
EIN	27-3944833		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	UNIVERSITY OF RHODE ISLAND FOUNDATION 79 UPPER COLLEGE ROAD KINGSTON, RI 02881	24,600	0
EIN	21-3433955		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SOUTHERN ILLINOIS UNIVERSITY MAILCODE 6812 RESEARCH AND PROJECTS FISCAL MGMT CARBONDALE, IL 62901	24,519	0
EIN	53-0242652		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SOUTH CAROLINA DEPARTMENT NATURAL RESOURCES PO BOX 167	23,703	0

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NATURE CONSERVANCY

COLUMBIA, SC 29202

EIN 04-0394855

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	UNIVERSITY OF SOUTH CAROLINA	23,367	0
	ACCOUNTS RECEIVABLE		
	COLUMBIA, SC 29208		

EIN 32-3940043

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	HOOD CANAL COORDINATING COUNCIL	23,000	0
	17791 FJORD DR NE SUITE130		
	POULSBO, WA 98370		

EIN 32-9495881

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	UNIVERSITY OF ARIZONA	22,350	0
	PO BOX 3520		
	TUCSON, AZ 85722		

EIN 22-3345988

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	UNIVERSITY OF CENTRAL FLORIDA	21,982	0
	12201 RESEARCH PKWY STE 501		
	ORLANDO, FL 32826		

EIN 27-2929334

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	NATIONAL PARK SERVICE	21,710	0
	691 SCENIC VIEW DRIVE PO BOX 1507		
	PAGE, AZ 86040		

EIN 40-1134399

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	NORTHERN ARIZONA UNIVERSITY	20,204	0
	PO BOX 4070		
	FLAGSTAFF, AZ 86011		

EIN 39-0934858

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	MONTANA ASSOCIATION OF LAND TRUSTS P O BOX 675 WHITEHALL, MT 59759	20,000	0
EIN	02-3039444		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	RIO GRANDE HEADWATERS LAND TRUST PO BOX 444 DEL NORTE, CO 81132	20,000	0
EIN	21-9393955		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	SOUTHWESTERN ILLINOIS RESOURCE CONSERVATION & DEVELOPMENT 406 EAST MAIN MASCOUTAH, IL 62258	20,000	0
EIN	53-1343288		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	WASHAKIE COUNTY CONSERVATION DISTRICT 208 SHILOH ROAD WORLAND, WY 82401	20,000	0
EIN	22-7586933		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	FOSTER CREEK CONSERVATION DISTRICT PO BOX 428 WATERVILLE, WA 98858	20,000	0
EIN	32-3943994		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	OHIO STATE UNIVERSITY RESEARCH FOUNDATION 1960 KENNY ROAD 4TH FL COLUMBUS, OH 43210	20,000	0
EIN	22-1343995		
IRC code section	501(c)(3)		
Method of valuation			

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	THE OPEN SPACE COUNCIL	20,000	0
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PO BOX 1468

BALLWIN, MO 63022

EIN 32-0034995

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	LAKE GEORGE LAND CONSERVANCY	19,923	0
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PO BOX 1250 LAKE SHORE DRIVE

BOLTON LANDING, NY 12814

EIN 03-1343022

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	BRIGHAM YOUNG UNIVERSITY	19,844	0
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A285 ASB

PROVO, UT 84602

EIN 02-3939532

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	ANDROSCOGGIN LAND TRUST	19,600	0
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PO BOX 3145

AUBURN, ME 04212

EIN 40-9878566

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	UNIVERSITY OF COLORADO SPONSORED	19,552	0
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PROGRAMS

ACCTG DEPT 220

DENVER, CO 80291

EIN 02-9876822

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	SKAGIT RIVER SYSTEM COOPERATIVE	18,500	0
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P O BOX 368

LA CONNER, WA 98257

EIN 22-7867784

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant	Federal Award		
Name and address	VERMONT CENTER FOR ECOSTUDIES P O BOX 420 NORWICH, VT 05055	18,068	0
EIN	27-4939432		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	CASCADE PACIFIC RC&D 33630 MCFARLAND ROAD TANGENT, OR 97389	17,647	0
EIN	21-1134053		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	KENNEBEC ESTUARY LAND TRUST 92 FRONT STREET PO BOX 1128 BATH, ME 04530	17,500	0
EIN	53-5768699		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	POLLUTION CONTROL INDUSTRIES- ENVIRONMENTAL PROTECTION AGENCY 4343 KENNEDY AVENUE EAST CHICAGO, IN 46312	17,500	0
EIN	51-2038477		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	CITY OF MORRO BAY - HARBOR 595 HARBOR STREET MORRO BAY, CA 93442	17,500	0
EIN	04-1039583		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	PENOBSCOT INDIAN NATION 12 WABANAKI WAY ATTN DANIEL KUSNIERZ INDIAN ISLAND, ME 04468	17,500	0
EIN	32-9204993		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		

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NATURE CONSERVANCY

Name and address	PAUL SMITH'S COLLEGE PO BOX 265 PAUL SMITH, NY 12970	16,500	0
EIN	32-3758394		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	MARINE DISCOVERY CENTER 162 NORTH CAUSEWAY NEW SMYRNA BEACH, FL 32169	16,246	0
EIN	22-8977866		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	RAQUETTE LAKE PROPERTY OWNERS ASSOCIATION PO BOX 210 RAQUETTE LAKE, NY 13436	15,950	0
EIN	40-3930456		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SACO RIVER CORRIDOR COMMISSION P O BOX 283 TRAFTON STREET CORNISH ME, ME 04020	15,700	0
EIN	39-4939322		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	ILLINOIS VALLEY SOIL & WATER CONSERVATION-WATERSHED COUNCIL P O BOX 352 CAVE JUNCTION, OR 97523	15,516	0
EIN	02-9897332		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	MEDOMAK VALLEY LAND TRUST PO BOX 180 25 FRIENDSHIP ST SUITE 2 WALDOBORO, ME 04572	15,000	0
EIN	21-5699323		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	CALIFORNIA STATE PROTOCOL FOUNDATION	15,000	0

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

1215 K STREET 14TH FLOOR
SACRAMENTO, CA 95814

EIN 53-9302944

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	COLORADO CONSERVATION TRUST	15,000	0
	ATTN LAUREN SWAN CARPENTER		
	1551 OGDEN STREET		
	DENVER, CO 80218		

EIN 56-2323944

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	FRIENDS OF GREAT SALT LAKE	15,000	0
	P O BOX 2655		
	SALT LAKE CITY, UT 84110		

EIN 18-4393055

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	HIGH DESERT PARTNERSHIP	15,000	0
	113 WEST WASHINGTON		
	BURNS, OR 97720		

EIN 23-3039555

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	IDAHO CONSERVATION LEAGUE	15,000	0
	P O BOX 844		
	BOISE, ID 83701		

EIN 32-3839222

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	SOUTHWEST BADGER RESOURCE CONSERVATION & DEVELOPMENT	15,000	0
	150 WEST ALONA LANE		
	LANCASTER, WI 53813		

EIN 03-2259398

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	ST MARYS COLLEGE OF MARYLAND	15,000	0
	18952 E FISHER ROAD		

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

ST MARYS CITY, MD 20686

EIN 02-8977564

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	TEXAS TECH UNIVERSITY DEPT OF RANGE & WILDLIFE MANAGEMENT BOX 40011 LUBBOCK, TX 79409	15,000	0
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EIN 40-3930222

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	WASHINGTON ASSOCIATION OF LAND TRUSTS PO BOX 218 GREENBANK, WA 98253	15,000	0
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EIN 02-3039499

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	MURRAY COUNTY BOARD ASSESSORS 121 NORTH 4TH AVENUE CHATSWORTH, GA 30705	14,936	0
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EIN 22-3939044

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	SAN FRANCISCO STATE UNIVERSITY BURSARS OFFICES FSU 1600 HOLLOWAY AVE SAN FRANCISCO, CA 94132	14,797	0
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EIN 27-3956033

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	DEPARTMENT OF NATURAL RESOURCES 3911 FISH HATCHERY MADISON, WI 53598	14,500	0
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EIN 21-5694421

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Charitable Contribution

Name and address	MCKENZIE RIVER TRUST 1245 PEARL STREET EUGENE, OR 97401	14,132	0
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NATURE CONSERVANCY

EIN 53-3922459

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	JOHNSON CREEK WATERSHED COUNCIL 1900 SE MILPORT RD SUITE B MILWAUKIE, OR 97222	13,424	0
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EIN 51-3049533

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	US FISH AND WILDLIFE SERVICE PO BOX 48 MADISON, SD 57042	12,965	0
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EIN 04-3929433

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	FRIENDS OF BUFORD PARK AND MOUNT PISGAH PO BOX 5266 EUGENE, OR 97405	12,853	0
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EIN 32-5939053

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	WESTERN WASHINGTON UNIVERSITY VU PLAZA BELLINGHAM, WA 98225	12,567	0
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EIN 22-2049567

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	BRANSON-TRINCHERA CONSERVATION DISTRICT 3590 EAST MAIN STREET TRINIDAD, CO 81082	12,500	0
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EIN 27-3039458

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	WELLS ESTUARINE RESEARCH RESERVE 100 LAUDHOLM FARM ROAD WELLS ME, ME 04090	12,500	0
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EIN 27-3324956

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NATURE CONSERVANCY

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	MIDDLE ROGUE WATERSHED COUNCIL 576 NE E STREET GRANTS PASS, OR 97526	12,000	0
EIN	40-3092432		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		

Name and address	AUSBON SARGENT LAND PRESERVATION TRUST P O BOX 2040 NEW LONDON, NH 03257	11,900	0
EIN	29-3950644		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		

Name and address	STATE OF MAINE INLAND FISHERIES & WILDLIFE 284 STATE STREET 41 STATE HOUSE STREET AUGUSTA, ME 04333	11,580	0
EIN	02-3324359		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		

Name and address	UNIVERSITY OF WYOMING FOUNDATION 1200 EAST IVINSON STREET LARAMIE, WY 82070	11,500	0
EIN	21-2039452		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		

Name and address	SOUTH COAST WATERSHEDS PO BOX 1614 GOLD BEACH, OR 97444	11,370	0
EIN	53-0034219		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		

Name and address	PENOBSCOT EAST RESCOURCE CENTER 43 SCHOOL STREET ROOM 1E STONINGTON, ME 04681	11,281	0
EIN	52-3945055		
IRC code section	501(c)(3)		

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	SOUTHWEST MICHIGAN LAND CONSERVANCY	11,150	0
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6851 SPRINKLE ROAD

PORTAGE, MI 49002

EIN 18-4933402

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	ROOT RIVER SOIL & WATER CONSERVATION	11,040	0
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DISTRICT

304 S MARSHALL STREET

805 STATE HWY 44/76

CALEDONIA, MN 55921

EIN 23-3039461

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	LAND TRUST ALLIANCE	11,000	0
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1660 L STREET NW SUITE 1100

WASHINGTON, DC 20036

EIN 32-1039432

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	MAINE DEPARTMENT OF MARINE RESOURCES	10,800	0
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BUREAU OF SEA RUN FISHERIES & HABITAT

21 STATE HOUSE STATION

AUGUSTA, ME 04333

EIN 03-9684578

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address	ACCESS FUND	10,500	0
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207 CANYON BLVD SUITE 201S

BOULDER, CO 80302

EIN 02-1343022

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant DAF Distribution

Name and address	COLUMBIA LAND TRUST	10,384	0
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1351 OFFICERS ROW

VANCOUVER, WA 98661

EIN 40-3920456

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	BOWLING GREEN STATE UNIVERSITY	10,250	0
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312 ADMINISTRATION BUILDING

BOWLING, OH 43403

EIN 02-5738492

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	LOWRY PARK ZOOLOGICAL SOCIETY	10,000	0
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1101 WEST SLIGH AVE

TAMPA, FL 33604

EIN 22-3945829

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant DAF Distribution

Name and address	SOUTHERN UTAH WILDERNESS ALLIANCE	10,000	0
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425 EAST 100 SOUTH

SALT LAKE, UT 84111

EIN 27-3403942

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant DAF Distribution

Name and address	THE COMMUNITY SCHOOL	10,000	0
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PO BOX 555

CAMDEN, ME 04843

EIN 21-8944329

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant DAF Distribution

Name and address	CALIFORNIA LEAGUE OF CONSERVATION	10,000	0
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VOTERS

1212 BROADWAY SUITE 630

OAKLAND, CA 94612

EIN 53-2934056

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Charitable Contribution

Name and address	CALIFORNIA NATIVE PLANT SOCIETY	10,000	0
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2707 K STREET SUITE 1

SACRAMENTO, CA 95816

EIN 51-8945377

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant Charitable Contribution

Name and address TEXAS AGRILIFE RESEARCH 10,000 0
113 ADMINISTRATION BUILDING

2142 TAMU
COLLEGE STATION, TX 77843

EIN 04-2044932

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Charitable Contribution

Name and address UTAH MUSEUM OF NATURAL HISTORY 10,000 0
UNIVERSITY OF UTAH

SALT LAKE CITY, UT 84112

EIN 32-5968922

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Charitable Contribution

Name and address WISCONSIN DEPARTMENT OF NATURAL 10,000 0
RESOURCES

101 SOUTH WEBSTER STREET

PO BOX 7921

MADISON WI, WI 53705

EIN 22-3039425

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Charitable Contribution

Name and address TOWN OF INLET 10,000 0
160 STATE RT 28

PO BOX 179

INLET, NY 13360

EIN 27-5968293

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address CAPITOL LAND TRUST 10,000 0
209 4TH AVE E SUITE 205

OLYMPIA, WA 98501

EIN 45-3304055

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address CITIZENS FOR THE WATER DISTRICT 10,000 0
PO BOX 244

HEREFORD, AZ 85615

EIN 40-3959677

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	CLEVELAND MUSEUM OF NATURAL HISTORY	10,000	0
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1 WADE OVAL DRIVE UNIV CIRCLE
CLEVELAND, OH 44106

EIN 29-3934955

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	COCONINO COUNTY COMMUNITY DEVELOPMENT	10,000	0
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2500 N FORT VALLEY ROAD BLDG 1
FLAGSTAFF, AZ 86001

EIN 02-8693944

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	LITTLE BUTTE CREEK WATERSHED COUNCIL	10,000	0
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PO BOX 89
EAGLE POINT, OR 97524

EIN 53-2348299

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	MONTANA NATURAL HERITAGE PROGRAM	10,000	0
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PO BOX 201800 ATTN BRYCE MAXELL
HELENA, MT 59620

EIN 52-7765673

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	NORTHWEST CONNECTIONS	10,000	0
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PO BOX 1309
CONDON, MT 59826

EIN 18-4939223

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	OKANOGAN VALLEY LAND COUNCIL	10,000	0
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PO BOX 293 416 SOUTH WHITCOMB AVE
SUITE 3
TONASKET, WA 98855

EIN 23-7865764

IRC code section 501(c)(3)

Method of valuation

Description of non-

cash assistance

Purpose of grant Conservation Activity

Name and address	PECONIC BAYKEEPER 10 OLD COUNTRY ROAD P O BOX 893 QUOGUE, NY 11949	10,000	0
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EIN 32-3849577

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	RENSSELAER POLYTECHNIC INSTITUTE 110 EIGHTH STREET TROY, NY 12180	10,000	0
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EIN 03-2323496

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	SHASTA VALLEY RESOURCE CONSERVATION DISTRICT 215 EXECUTIVE COURT SUITE A YREKA, CA 96097	10,000	0
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EIN 02-3959326

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	SOLV 5193 NE ELAM YOUNG PKWY STE B HILLSBORO, OR 97124	10,000	0
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EIN 40-9849351

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	THE PRAIRIE ENTHUSIASTS PO BOX 1148 MADISON, WI 53701	10,000	0
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EIN 02-3424096

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	GULF OF MAINE RESEARCH INSTITUTE 350 COMMERCIAL STREET PORTLAND, ME 04101	9,985	0
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EIN 53-0253788

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

Name and address	MICHIGAN STATE UNIVERSITY INSTITUTE OF WATER RESEARCH 1405 S HARRISON ROAD SUITE 115 EAST LANSING, MI 48823	9,976	0
EIN	24-2393883		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SAGINAW CONSERVATION DISTRICT 178 N GRAHAM RD SAGINAW, MI 48609	9,814	0
EIN	21-8954231		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	MISSOULA COUNTY WEED DISTRICT 2825 SANTA FE COURT MISSOULA, MT 59808	9,400	0
EIN	32-9875922		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	VERMONT LAND TRUST 8 BAILEY AVENUE MONTPELIER, VT 05602	9,128	0
EIN	11-4432967		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	MICHIGAN DEPARTMENT OF NATURAL RESOURCES AND ENVIRONMENT 503 NORTH EUCLID AVE SUITE 1 BAY CITY, MI 48706	9,013	0
EIN	42-8811904		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Land Acquisition		
Name and address	ALBANY PINE BUSH PRESERVE COMMISSION 195 NEW KARNER ROAD ALBANY, NY 12205	9,006	0
EIN	32-8954788		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	THE UNIVERSITY OF MIAMI SPONSORED	8,908	0

	PROGRAMS P O BOX 025405 MIAMI, FL 33102		
EIN	12-1239543		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	ALABAMA COASTAL FOUNDATION INC PO BOX 1073 MOBILE, AL 36633	8,750	0
EIN	51-8955781		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	SEBASTICOOK REGIONAL LAND TRUST PO BOX 184 UNITY, ME 04988	8,750	0
EIN	27-4569832		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Conservation Activity		
Name and address	THE LAND CONSERVANCY OF WEST MICHIGAN 1345 MONROE AVENUE NW STE 324 GRAND RAPIDS, MI 49505	8,742	0
EIN	22-4599671		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	THE PENNSYLVANIA STATE UNIVERSITY 227 W BEAVER AVENUE STE 401 STATE COLLEGE, PA 16801	8,015	0
EIN	10-8456091		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	Federal Award		
Name and address	FREEDOM SERVICE DOGS P O BOX 150217 LAKEWOOD, CO 80215	8,000	0
EIN	53-4566901		
IRC code section	501(c)(3)		
Method of valuation			
Description of non-cash assistance			
Purpose of grant	DAF Distribution		
Name and address	COCHISE COUNTY 1415 MELODY LANE BUILDING G FINANCE DEPARTMENT	7,900	0

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

BISBEE, AZ 85603

EIN 37-4489562

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	WINOUS POINT MARSH CONSERVANCY	7,647	0
	3500 SOUTH LATTIMORE ROAD		
	PORT CLINTON, OH 43452		

EIN 21-8845932

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	UNIVERSITY OF SOUTHERN MAINE	7,516	0
	350 COMMERCIAL STREET		
	PORTLAND, ME 04101		

EIN 22-9087432

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	UNIVERSITY OF UTAH JOHN A MORAN EYE	7,500	0
	CENTER DIVISION OF OPHTHALMOLOGY		
	65 MARIO CAPECCHI DRIVE		
	SALT LAKE CITY, UT 84132		

EIN 32-8945932

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant DAF Distribution

Name and address	NY LEAGUE OF CONSERVATION VOTERS	7,500	0
	EDUCATION FUND		
	30 BROAD STREET 30TH FLOOR		
	NEW YORK, NY 10004		

EIN 21-9845881

IRC code section 501(c)(4)

Method of valuation

Description of non-cash assistance

Purpose of grant Charitable Contribution

Name and address	KITTITAS CONSERVATION TRUST	7,500	0
	PO BOX 428		
	ROSLYN, WA 98941		

EIN 22-5689354

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	COLBY COLLEGE	7,500	0
	4140 MAYFLOWER HILL		
	WATERVILLE, ME 04901		

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

EIN 11-8945921

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	DOLORIS WATER CONSERVANCY DISTRICT	7,500	0
	PO BOX 1150		
	CORTEZ, CO 81321		

EIN 50-8945223

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	STREAMWATCH INC	7,500	0
	PO BOX 681		
	CHARLOTTESVILLE, VA 22902		

EIN 53-4598213

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	TRUST FOR PUBLIC LAND NORTHWEST	7,443	0
	REGIONAL OFFICE		
	WATERFRONT PLACE BLDG STE 605		
	1011 WESTERN AVENUE		
	SEATTLE, WA 98104		

EIN 11-0935884

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	SHAWNEE RESOURCE CONSERVATION	7,432	0
	&DEVELOPMENT AREA		
	502 COMFORT DRIVE SUITE E		
	MARION, IL 62959		

EIN 10-9087321

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	YORK PARKS & RECREATION DEPARTMENT	7,250	0
	186 YORK STREET		
	YORK, ME 03909		

EIN 03-4591288

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	THE UNIVERSITY OF MAINE	7,000	0
	5710 NORMAN SMITH HALL		
	ORONO, ME 04469		

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

EIN 45-8934761

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	UNIVERSITY OF HAWAII OFFICE OF RESEARCH	6,548	0
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SERVICES
2530 DOLE STREET
HONOLULU, HI 96822

EIN 44-2389675

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	CONNECTICUT FOREST AND PARK	6,500	0
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ASSOCIATION
16 MERIDEN ROAD
ROCKFALL, CT 06481

EIN 52-9809789

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	NORTH COAST LAND CONSERVANCY	6,374	0
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P O BOX 67
SEASIDE, OR 97138

EIN 22-4539881

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	SALISBURY STATE UNIVERSITY	6,250	0
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OFFICE OF GRANTS AND SPONRESEARCH
RICHARD A HENSON SCHOOL
SALISBURY, MD 21801

EIN 21-4563778

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

Name and address	SUPERIOR WATERSHED PARTNERSHIP	6,096	0
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2 PETER WHITE DRIVE
MARQUETTE, MI 49855

EIN 51-0043899

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address	ARKANSAS NATURAL HERITAGE COMMISSION	6,017	0
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1500 TOWER BUILDING
323 CENTER STREET

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

LITTLE ROCK, AR 72201

EIN 32-4567332

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address RESOURCE CONSERVATION DISTRICT 2140 6,000 0

PO BOX 9759

CHICO, CA 95927

EIN 02-4563991

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address HEART OF THE LAKES CENTER FOR LAND 6,000 0

CONSERVATION POLICY

300 NORTH BRIDGE STREET

GRAND LEDGE, MI 48837

EIN 43-8845991

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Land Acquisition

Name and address US FISH & WILDLIFE SERVICE 6,000 0

2524 SOUTH FRONTAGE ROAD

VICKSBURG, MS 39180

EIN 42-8955332

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Federal Award

Name and address UNIVERSITY OF NEW HAMPSHIRE OFFICE OF 5,500 0

SPONSORED RESEARCH

SERVICE BLDG ROOM 109

DURHAM, NH 03824

EIN 03-8878312

IRC code section 501(c)(3)

Method of valuation

Description of non-cash assistance

Purpose of grant Conservation Activity

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Compensation Information
For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990,
Part IV, line 23.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No. 1545-0047

2010

**Open to Public
Inspection**

Name of the organization

Employer identification number

NATURE CONSERVANCY

53-0242652

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|--|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?

3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.

- | | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input checked="" type="checkbox"/> Written employment contract |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input checked="" type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment from the organization or a related organization? **4a**
- b** Participate in, or receive payment from, a supplemental nonqualified retirement plan? **4b**
- c** Participate in, or receive payment from, an equity-based compensation arrangement? **4c**
- If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.

5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization? **5a**
- b** Any related organization? **5b**
- If "Yes" to line 5a or 5b, describe in Part III.

6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization? **6a**
- b** Any related organization? **6b**
- If "Yes" to line 6a or 6b, describe in Part III.

7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
1b		
2		
4a		<input checked="" type="checkbox"/>
4b	<input checked="" type="checkbox"/>	
4c		<input checked="" type="checkbox"/>
5a		<input checked="" type="checkbox"/>
5b		<input checked="" type="checkbox"/>
6a		<input checked="" type="checkbox"/>
6b		<input checked="" type="checkbox"/>
7		<input checked="" type="checkbox"/>
8		<input checked="" type="checkbox"/>
9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)–(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)–(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1	(i)	423,562	25,000	44,770	18,000	38,003	549,335	0
	(ii)	0	0	0	0	0	0	0
2	(i)	207,884	4,893	170,001	10,793	20,840	414,411	0
	(ii)	0	0	0	0	0	0	0
3	(i)	151,634	30,000	228,898	11,151	11,902	433,585	0
	(ii)	0	0	0	0	0	0	0
4	(i)	289,216	15,000	42,070	19,649	12,030	377,965	0
	(ii)	0	0	0	0	0	0	0
5	(i)	267,556	15,000	42,790	19,600	7,394	352,340	0
	(ii)	0	0	0	0	0	0	0
6	(i)	277,036	15,000	20,343	0	10,486	322,865	0
	(ii)	0	0	0	0	0	0	0
7	(i)	242,857	0	34,316	16,500	8,833	302,506	0
	(ii)	0	0	0	0	0	0	0
8	(i)	215,469	15,000	36,242	16,500	12,011	295,222	0
	(ii)	0	0	0	0	0	0	0
9	(i)	233,866	15,000	27,704	14,870	4,475	295,915	0
	(ii)	0	0	0	0	0	0	0
10	(i)	155,024	4,588	93,381	9,901	17,720	280,614	0
	(ii)	0	0	0	0	0	0	0
11	(i)	197,052	0	35,704	16,500	12,005	261,261	0
	(ii)	0	0	0	0	0	0	0
12	(i)	255,134	34,272	0	0	983	290,389	0
	(ii)	0	0	0	0	0	0	0
13	(i)	198,672	3,942	24,321	17,734	11,334	256,003	0
	(ii)	0	0	0	0	0	0	0
14	(i)	147,504	0	34,630	14,558	7,849	204,541	0
	(ii)	0	0	0	0	0	0	0
15	(i)	181,800	0	22,194	16,701	11,997	232,692	0
	(ii)	0	0	0	0	0	0	0
16	(i)	185,896	0	23,155	16,772	7,361	233,184	0
	(ii)	0	0	0	0	0	0	0

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Schedule J, Part I, Line 3 - The President and Chief Executive Officer's compensation is reviewed annually by the Board of Directors. In order to establish the reasonableness of his overall compensation, the Nature Conservancy engages an independent compensation consultant who utilizes Forms 990 from other organizations, as well as, compensation surveys and studies.

Schedule J, Part I, Line 4 - Pursuant to IRC Sec. 457(b), the Nature Conservancy maintains a supplemental deferred compensation plan in which certain officers and key employees are eligible to participate.

**SCHEDULE J-1
(Form 990)**

Continuation Sheet for Schedule J (Form 990)

OMB No. 1545-0047

2010

**Open to Public
Inspection**

Department of the Treasury
Internal Revenue Service

▶ Attach to Form 990 to list additional information for Schedule J (Form 990), Part II.

Name of the organization

NATURE CONSERVANCY

Employer identification number

53 0242652

Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (Schedule J, Part II)

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
Michael Sweeney	(i)	186,439	0	19,813	13,281	10,217	229,750	0
	(ii)	0	0	0	0	0	0	0
Peter Kareiva	(i)	199,469	15,000	3,770	0	11,327	229,566	0
	(ii)	0	0	0	0	0	0	0
Bruce Runnels	(i)	174,284	0	25,704	13,614	4,453	218,055	0
	(ii)	0	0	0	0	0	0	0
Rebecca Girvin-Argon	(i)	155,118	0	30,080	14,362	9,151	208,711	0
	(ii)	0	0	0	0	0	0	0
Karen Berky	(i)	173,631	0	24,310	14,754	641	213,336	0
	(ii)	0	0	0	0	0	0	0
Robert Bendick	(i)	167,554	0	16,193	11,004	7,352	202,103	0
	(ii)	0	0	0	0	0	0	0
Elizabeth D Ward	(i)	141,400	11,539	17,773	13,225	11,312	195,249	0
	(ii)	0	0	0	0	0	0	0
Katherine Skinner	(i)	118,844	0	16,202	10,880	4,431	150,357	0
	(ii)	0	0	0	0	0	0	0
Katherine Imhoff	(i)	98,968	0	21,522	9,436	11,032	140,958	0
	(ii)	0	0	0	0	0	0	0
R Geoffrey Rochester	(i)	102,011	4,200	34,168	0	1,554	141,933	0
	(ii)	0	0	0	0	0	0	0
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

**SCHEDULE K
(Form 990)**

Department of the Treasury
Internal Revenue Service

Supplemental Information on Tax-Exempt Bonds

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part V.

▶ Attach to Form 990.

▶ See separate instructions.

OMB No. 1545-0047

2010

Open to Public Inspection

Name of the organization

NATURE CONSERVANCY

Employer identification number

53-0242652

Part I Bond Issues

	(a) Issuer name	(b) Issuer EIN	(c) CUSIP #	(d) Date issued	(e) Issue price	(f) Description of purpose	(g) Defeased		(h) On behalf of issuer		(i) Pooled financing	
							Yes	No	Yes	No	Yes	No
A	Colorado Educational and Cultural Facilities Authority	84-0896726	19645RFLC	05/05/2008	102,400,000	Confert Series 2003A-1TE and A-2TE		✓		✓		✓
B												
C												
D												

Part II Proceeds

	A	B	C	D
1 Amount of bonds retired	6,000,000			
2 Amount of bonds legally defeased	0			
3 Total proceeds of issue	102,400,000			
4 Gross proceeds in reserve funds	0			
5 Capitalized interest from proceeds	0			
6 Proceeds in refunding escrows	0			
7 Issuance costs from proceeds	473,753			
8 Credit enhancement from proceeds	0			
9 Working capital expenditures from proceeds	0			
10 Capital expenditures from proceeds	101,926,247			
11 Other spent proceeds	0			
12 Other unspent proceeds	0			
13 Year of substantial completion	2008			
	Yes	No	Yes	No
14 Were the bonds issued as part of a current refunding issue?	✓			
15 Were the bonds issued as part of an advance refunding issue?		✓		
16 Has the final allocation of proceeds been made?	✓			
17 Does the organization maintain adequate books and records to support the final allocation of proceeds?	✓			

Part III Private Business Use

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
1 Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?		✓						
2 Are there any lease arrangements that may result in private business use of bond-financed property?		✓						

Part III Private Business Use (Continued)

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
3a Are there any management or service contracts that may result in private business use of bond-financed property?		✓						
b Are there any research agreements that may result in private business use of bond-financed property?		✓						
c Does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts or research agreements relating to the financed property?	✓							
4 Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government ▶		0 %		%		%		%
5 Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government . . . ▶		0 %		%		%		%
6 Total of lines 4 and 5		0 %		%		%		%
7 Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?	✓							

Part IV Arbitrage

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
1 Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?		✓						
2 Is the bond issue a variable rate issue?	✓							
3a Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue?	✓							
b Name of provider	Morgan Stanley							
c Term of hedge	2033							
d Was the hedge superintegrated?		✓						
e Was the hedge terminated?		✓						
4a Were gross proceeds invested in a GIC?		✓						
b Name of provider								
c Term of GIC								
d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
5 Were any gross proceeds invested beyond an available temporary period?		✓						
6 Did the bond issue qualify for an exception to rebate?		✓						

Part V Supplemental Information. Complete this part to provide additional information for responses to questions on Schedule K (see instructions).

SCHEDULE L
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions With Interested Persons

▶ Complete if the organization answered
"Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c,
or Form 990-EZ, Part V, line 38a or 40b.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

2010

Open To Public Inspection

Name of the organization

Employer identification number

NATURE CONSERVANCY

53-0242652

Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only).
Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

1	(a) Name of disqualified person	(b) Description of transaction	(c) Corrected?	
			Yes	No
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958. ▶ \$ _____

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$ _____

Part II Loans to and/or From Interested Persons.
Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a.

(a) Name of interested person and purpose	(b) Loan to or from the organization?		(c) Original principal amount	(d) Balance due	(e) In default?		(f) Approved by board or committee?		(g) Written agreement?	
	To	From			Yes	No	Yes	No	Yes	No
(1)										
(2)										
(3)										
(4)										
(5)										
(6)										
(7)										
(8)										
(9)										
(10)										
Total ▶				\$						

Part III Grants or Assistance Benefiting Interested Persons.
Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount and type of assistance
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		

Description of Business Transactions Involving Interested Persons

		Amount of transaction
Name	Helen Hooper	67,678
Relationship with organization	Spouse of Philip Tabas	
Description of transaction	Ms. Hooper is an employee whose employment with the Nature Conservancy predates Mr. Tabas' appointment as a Key Employee.	
Sharing Of Revenues	No	
Name	Katherine Runnels	111,822
Relationship with organization	Spouse of Bruce Runnels	
Description of transaction	Ms. Runnels is an employee whose employment with the Nature Conservancy predates Mr. Runnels' appointment as a Key employee.	
Sharing Of Revenues	No	

**SCHEDULE M
(Form 990)**

Noncash Contributions

OMB No. 1545-0047

2010

**Open To Public
Inspection**

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
▶ Attach to Form 990.

Department of the Treasury
Internal Revenue Service

Name of the organization

Employer identification number

NATURE CONSERVANCY

53-0242652

Part I Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods	✓		3,435,797	Comp. Sales
6 Cars and other vehicles	✓	8	28,250	Comp. Sales
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded	✓	1165	33,368,976	Avg. Sales Price
10 Securities—Closely held stock	✓	6	2,427,685	Appraised Value
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other	✓	73	69,467,066	Appraised Value
15 Real estate—Residential	✓	24	4,431,456	Appraised Value
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ▶ (Computer Software a)	✓	13	3,363,139	Comparable Sales
26 Other ▶ ()				
27 Other ▶ ()				
28 Other ▶ ()				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement 29 137

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1–28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?		✓
b If "Yes," describe the arrangement in Part II.		
31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?	✓	
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?		✓
b If "Yes," describe in Part II.		
33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.		

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

OMB No. 1545-0047

2010

Open to Public
Inspection

Name of the organization

NATURE CONSERVANCY

Employer identification number

53-0242652

Form 990, Part III, Line 4a - Background information on The Nature Conservancy: Our Mission: The mission of The Nature Conservancy is to conserve the lands and waters on which all life depends. Why We're Successful: we work to conserve the Earth's ecologically important lands and waters in local places in more than 30 other countries around the world and across all 50 U.S. states; we develop, analyze and use the best available science to prioritize our global conservation work and to ensure we implement the right strategies in the right places; we achieve tangible, lasting and measurable conservation results at scales that matter and in ways that will endure; we create innovative conservation solutions that benefit nature and enhance the well-being of people who depend on vital natural resources for their lives and livelihoods; we use our creativity, diplomacy, global reach and proven experience to tackle some of the world's most complex conservation challenges; we work respectfully and collaboratively with all sectors of society to achieve meaningful conservation results; and by showing that tangible, large-scale conservation results can be delivered, we provide hope that the Earth's special places can be restored and preserved for future generations. Accountability The Nature Conservancy is highly rated by charity watchdog organizations: the Nature Conservancy meets all of the Better Business Bureau (BBB) Wise Giving Alliance Standards for Charity Accountability; The American Institute of Philanthropy has awarded The Nature Conservancy a "Top-rated Charity" rating and the Nature Conservancy holds high charity ratings with Charity Navigator. Values: Integrity Beyond Repeach: We will meet the highest ethical and professional standards in all of our organizational endeavors and, in doing so, we hold ourselves accountable to our mission and to the public; Respect for People, Communities, and Cultures: Enduring conservation success depends on the active involvement of people and partners whose lives and livelihoods are linked to the natural systems we seek to conserve. We respect the needs, values and traditions of local communities and cultures, and we forge relationships based on mutual benefit and trust; Commitment to Diversity: We recognize that biological diversity conservation is best advanced by the leadership and contributions of men and women of diverse backgrounds, beliefs and cultures. We will recruit and mentor staff to create an inclusive organization that reflects our global character; One Conservancy: Our strength and vitality lie in being one organization working together in local places and across borders to achieve our global mission. We value the collective and collaborative efforts that are so essential to our success; and Tangible, Lasting Results: Our mission of preserving biological diversity guides everything we do. We use the best available science, a creative spirit, and a non-confrontational approach to craft innovative solutions to complex conservation problems at scales that matter and in ways that will endure

Form 990, Part VI, Section B, Line 11a - Review Process for Form 990: The Form 990 is prepared, based on financial statements audited by PricewaterhouseCoopers, and other internally generated information by the Nature Conservancy's Director of Tax services. The Form is further reviewed by the Conservancy's Internal Audit Department (which provides independent verification of certain information), and members of Senior Management. As outlined in its charter, the Audit Committee then reviews any issues or judgments relating to disclosures in the Conservancy's Forms 990. Finally, copies are provided to the full Board of Directors for their comment prior to filing with the IRS.

Form 990, Part VI, Section B, Line 12c - The Nature Conservancy's monitoring and enforcement of its compliance policy is governed by its Conflict of Interest Standard Operating Procedure ("SOP") which is excerpted as follows: a conflict of interest exists when an individual who is responsible for acting in the best interests of The Nature Conservancy has another interest or loyalty that could influence or impair, or may appear to influence or impair, the individual's ability to act in the best interests of The Nature Conservancy. The term "conflict of interest" includes actual conflicts of interest potential conflicts of interest (situations that could become an actual conflict in the future based upon foreseeable events or the passage of time); and perceived conflicts of interest (situations that others could reasonably perceive to be, or have the appearance of a conflict of interest) Guiding principles: All Conservancy staff, Board Members and Trustees are responsible for identifying conflicts of interest, and disclosing them to the appropriate Conservancy manager or attorney. Conservancy employees must determine whether the conflict can or should be avoided to protect the best interests of the Conservancy. If it is not reasonably possible to avoid a particular conflict of interest or it is not in the Conservancy's best interest to avoid it, all staff, Board members and Trustees are responsible for fashioning appropriate strategies to mitigate and manage the potential adverse consequences of the conflict of interest, and obtaining approval as described in this Standard Operating Procedure before proceeding with the affected activity. Identifying Conflicts of Interest Before engaging in any activity on behalf of the Conservancy, Conservancy staff, Board Members and Trustees must identify and disclose any situations that could give rise to a conflict of interest or the appearance of a conflict. The Disclosure Form should be completed as early as possible by parties with whom the Conservancy plans to enter into a transaction. The Disclosure Form is not the only way that the Conservancy may become aware of a conflict. Thus, even if the Disclosure Form does not reveal a conflict, but you are aware of one, you must proceed in accordance with this SOP. Conflicts of interest are not always clear-cut and easy to define. They require case by case analysis. The Conservancy is concerned with the disclosure and management of conflicts of interests involving "covered persons."

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Cat. No. 51056K

Schedule O (Form 990 or 990-EZ) (2010)

Supplemental Information (Continued)

However, not all activities or transactions with a covered person generate conflicts of interest. Conversely, a particular factual situation may generate a conflict of interest even when no covered person is involved. Early consultation with a senior manager or Conservancy attorney can assist in analyzing the conflict of interest and strategies for avoidance or mitigation. This SOP sets forth specific guidance for some areas of potential conflicts (see Types of Conflicts below). These are only examples, and it is the responsibility of each individual to be sensitive to any situation that creates or appears to create a conflict of interest. Reporting, Review and Approval Process: If a conflict is identified, the Conservancy staff member who is responsible for initiating and/or overseeing the proposed activity must report the conflict to his or her supervisor and the appropriate Conservancy attorney. Before proceeding with the proposed activity, review and approval to proceed must be obtained as described in this section. While a request for approval of a proposed course of action is pending or being considered, the individual involved in the conflict must refrain from participating in the activity and/or withdraw from any discussion of or decision on the matter. 1. Conflicts Committee Review: The Conflicts Committee reviews and makes determinations about all conflicts of interest involving the Conservancy. All conflicts of interests reviewed by the Conflicts Committee involving a Substantial Contributor shall be reported by the General Counsel or the Chief Compliance Officer to the Audit Committee of the Board of Directors, disclosing the nature of the conflict, parties involved, and the disposition of the conflict by the Conflicts Committee. 2. Review by Audit Committee: All conflicts of interest involving a member of the Board of Directors, a Director's family members, and a Director's Controlled Entities shall be submitted to the Audit Committee of the Board of Directors for review and disposition. Referral to the Audit Committee is made by the General Counsel on behalf of the Conflicts Committee along with the recommendation for disposition made by the Conflicts Committee. 3. Guiding Principles: In evaluating conflict situations in order to determine an appropriate course of action, the Conservancy will be guided by the following criteria and considerations: Availability of other alternatives that would avoid the conflict of interest; Compliance with the letter and the spirit of all applicable laws relevant to all parties to the transaction; Compliance with Conservancy Policies and Standard Operating Procedures; Adherence to the Conservancy's values, such as "Integrity Beyond Reproach;" Avoidance of private benefit and inurement; Transparency; Conservation benefits likely to be achieved; Consequences to the Conservancy from declining to participate; Financial or other benefits to the Conservancy; Financial or other benefits to the other party; Nature and extent of risk to the Conservancy's reputation; and Ability to mitigate reputational risks. 4. Forms: Responsibility for Recommended Action. Employees are required to complete and submit the Request for Conflicts Committee Approval form when seeking review and approval of a course of action involving an actual, potential, or perceived conflict of interest. The completed form should recommend a course of action that is designed to minimize the conflict's potential adverse consequences. The appropriate Conservancy attorney will review this form to ensure a thorough disclosure of the relevant information and analysis of the conflict. Other staff who approve the content of these forms and submission for approval are, by approving the forms, indicating that they support and are responsible for the recommended course of action.

Form 990, Part VI, Section B, Line 15 - Review Process for Officer and Key Employee Compensation: The President and Chief Executive Officer's, as well as, members of the Executive Team's performances and compensation are reviewed annually by the Board of Directors. The performance and compensation of all other Key Employees is reviewed annually by their direct supervisor. All compensation amounts are based on information provided by an independent compensation consultant who utilizes comparable data from Form 990's from other organizations and compensation survey's and studies to ensure reasonableness.

Form 990, Part VI, Section C, Line 19 - The Nature Conservancy's governing documents, conflict of interest policy, and financial statements available to the public via our website: nature.org.

Form 990, Part XI, Line 5 - Unrealized Gain on Investments and Tradelands, Net Assets of Consolidated Subsidiaries

First Program Service Accomplishments Description

Description

increasingly urban populace often far removed from the nature that sustains them. We must build productive partnerships with the range of private and public institutions that have the greatest potential to affect change on a global scale with us. And we must cultivate and inspire the next generation of conservationists around the world to carry the torch forward. 2011 was a successful year for the Conservancy, but each achievement grew from the innovations that preceded it over our 60-year past. Our greatest hope is that these achievements help leave a more sustainable world for future generations. More information on our conservation successes can be found on our Web site at www.nature.org. Volunteers Help Restore the Gulf - In January 2011, more than 500 volunteers descended upon Helen Wood Park in Mobile Bay, Ala., to kick off the ambitious 100-1000: Restore Coastal Alabama effort by restoring an oyster reef. By July, Conservancy staff was already seeing sediment accumulation, coastal marsh and seagrass recovery and an increase in birds and fish using the area. These early signs indicate that the living shoreline has already started fulfilling its ecological purpose, reinforcing the validity of pursuing future projects in the Gulf region. Groundbreaking Partnership in Australia - TNC Australia forged a groundbreaking new partnership to protect 450,000 ecologically crucial acres of northern Australia. The deal brought together the Conservancy, NGO partners, the Australian government and the Indigenous Land Corporation-an entity that helps Indigenous Australians acquire and manage land for cultural and economic benefits. This is the first time in Australia that land has been acquired to hand back to Traditional Owners for conservation management, and the partnership will both provide sustainable livelihoods and protect Fish River's unique and threatened wildlife. Santa Fe Launches Water Fund - One of the biggest threats to drinking water supplies in the western United States is the critical condition of the region's forests. When these areas are affected by catastrophic fires, ash and sediment can clog reservoirs-costing millions to clean up. The city of Santa Fe, N.M., is not waiting for this grim scenario to become a reality. With the Conservancy's help, it has created a "water fund" that applies fees from water users to protect the forest that surrounds their water supplies. Projects in Brazil Win Environmental Prizes - Last November, Brazil's Ministry of the Environment awarded its prestigious Chico Mendes Environmental Prize to two of our flagship conservation initiatives in the Amazon-the Amazon Indigenous Training Center (CAFI) and the municipality of Paragominas, for the Green Paragominas initiative. The prize, founded in 2002 to honor the renowned Brazilian environmentalist and rubber tapper Chico Mendes, is awarded yearly by a panel of experts for outstanding environmental initiatives in the Amazon. New Coastal Resilience Tool for Long Island Sound - The Conservancy's new, free Web-based tool lets coastal towns in Connecticut and New York explore the possible effects of sea level rise and stronger storms. Coastalresilience.org shows different flooding scenarios and the potential effects on communities, natural resources and infrastructure. Using this tool, the Conservancy is now working with decision-makers to plan ways to protect communities and the natural features that safeguard them. Costa Rica's Largest Marine Protected Area - In March, Costa Rica protected more than 2 million acres as an addition to the Cocos Island National Park. The area is used by huge populations of hammerhead sharks, silky sharks, loggerhead turtles, dolphins and other migratory pelagics. It took six years for the Costa Rican government, NGOs, universities and other sectors to create the country's largest marine protected area. The Conservancy's technical studies on Cocos' biological wealth proved crucial to the protection effort. Our Scientists Discover and Rediscover Species - On a summer 2010 expedition in the Peruvian Amazon, Conservancy scientist Paulo Petry netted three specimens of an armored, wood-eating catfish that is new to science (but not to the indigenous people on the Purus River). An August 2010 search for rare tree snails in Hawaii by Conservancy staff turned up instead *Clermontia peleana singuliflora*, a flower last seen on the island in 1909 and long presumed extinct. New Elephant Corridor in Kenya - The Nature Conservancy joined with the Lewa Wildlife Conservancy, the Mount Kenya Trust and Save the Elephants to restore a traditional elephant migration route that had been obstructed by agricultural fences and roads. The Mount Kenya Elephant Corridor, which includes a highway underpass, will bring two elephant populations back together and help relieve mounting human-wildlife conflicts in Kenya. China Establishes Conservation Plan - The Conservancy's China Blueprint-a massive survey of conservation priorities released in late 2010-played a big role in forming China's national conservation plan. The plan will guide conservation in China for years to come, and calls for a halt to the loss of all biodiversity in that country by 2020 in addition to setting a number of priority conservation areas. Minnesota Protects Drinking Water - The Conservancy worked with a strong coalition of hunters, anglers, business leaders and conservationists to conserve more than 189,000 acres of Minnesota's northern forests largely located in the watershed of the Upper Mississippi River, which provides drinking water to millions of people. It is the largest conservation effort ever undertaken by the state of Minnesota, and was made possible by the Clean Water, Land and Legacy Amendment, which the Conservancy helped pass in 2008.

Name Of Foreign Country

Name

Argentina
Australia
Bahamas
Belize
Bolivia
Solomon Islands
Brazil
Canada
China
Chile
Colombia
Costa Rica
Dominican Republic
Ecuador
Federated States of Micronesia
Germany
Guam
Guatemala
Hong Kong
Honduras
Indonesia
Jamaica
Kenya
Mongolia
Mexico
Netherlands
Nicaragua
New Zealand
Peru
Panama
Papua-New Guinea
Palau
Puerto Rico
Tanzania
United Kingdom (England, Northern Ireland, Scotland, and Wales)
Venezuela
Virgin Islands
Zambia

States Where Copy Of Return Is Filed

States

AK

AL

AR

AZ

CA

CO

CT

DC

DE

FL

GA

HI

IA

ID

IL

IN

KS

KY

LA

MA

MD

ME

MI

MN

MO

MS

MT

NC

ND

NE

NH

NJ

NM

NV

NY

OH

OK

OR

PA

RI

SC

SD

TN

TX

UT

VA

VT

WA

WI

WV

WY

**SCHEDULE R
(Form 990)**

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No. 1545-0047

2010

**Open to Public
Inspection**

Name of the organization

NATURE CONSERVANCY

Employer identification number

53-0242652

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.)

(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) Woodland Development Company LLC (55-0807256) c/o The Nature Conservancy 100 Federal Street, Boston, MA 02110	Holds Title to Conse	Chile	0	1,763,773	N/A
(2) TNC China LLC (26-4484383) 4245 N Fairfax Drive, Arlington, VA 22203	Environmental Serv	DE	3,966	31,946	N/A
(3) The Nature Conservancy in Europe (53-0242652) Charitestr 3 D10117, Berlin, , Germany	Conservation Activit	Germany	9,173	12,361	N/A
(4) TNC Boreas LLC (53-0242652) 195 New Karner Road, Albany, NY 12205	Conservation activit	NY	0	0	N/A
(5)					
(6)					

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
(1) The Nature Conservancy do Brasil SRTVS QD 701 Conjunto D Bloco A Loka 246 Asa Sul, Brasila, Brazil	Conservation activit	Brazil	501(c)(3)		N/A		
(2) The Nature Conservancy of California (20-5797732) 201 Mission Street 4th Floor, San Francisco, CA 94105	Applicant for public	CA	501(c)(3)	509(a)(1)	N/A		
(3) Adirondack Land Trust (22-2559576) PO Box 65, Keene Valley, NY 12943	Conservation of the	NY	501(c)(3)	509(a)(1)	N/A		
(4) The Nature Conservancy Limited (Australia) 51 Edmonstone Street, South Brisbane, Queensland 4101, Australia	Conservation Activit	Australia	501(c)(3)		N/A		
(5) The Nature Conservancy of Venezuela Ave Francisco de Miranda C/Calle Arturo Ulsar Pietro, Caracas, Chaca	Conservation activit	Venezuela	501(c)(3)		N/A		
(6) Conservation Farms & Ranches (27-0038237) 201 Mission Street 4th Floor, San Francisco, CA 94105	Manages agricultural	CA	501(c)(3)	509(a)(1) Type I	N/A		
(7) (Continued on Schedule R, Part VII, Statement 1)							

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	
(1) PT Putri Naga Kon J1 Pengembak No 2, E	Collaborative Management of	Indonesia	N/A	Related	637,702	1,285,033		✓		✓		60%
(2)												
(3)												
(4)												
(5)												
(6)												
(7)												

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership
(1) Montark Inc (13-3386301) c/o RSM McGladrey Inc 1185 Avenue of the Americas, New Yo	Holds title to conservation	NY	N/A	C	0	0	100%
(2) The Nature Conservancy of Montana (51-0228311) 4245 North Fairfax Drive, Arlington, VA 22203	Conservation activities in Montana	MT	N/A	C	0	0	100%
(3) The Nature Conservancy of New Mexico (91-1841899) 4245 North Fairfax Drive, Arlington, VA 22203	Conservation activities in New Mexico	NM	N/A	C	0	0	100%
(4) The Nature Conservancy of Connecticut (06-6070036) 4245 North Fairfax Drive, Arlington, VA 22203	Conservation activities in Connecticut	CT	N/A	C	0	0	100%
(5) Charitable Remainder Trusts (388) c/o The Nature Conserv 4245 North Fairfax Drive, Arlington, VA 22203	Charitable Trust	VA	N/A	T			
(6)							
(7)							

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

	Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?		
a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity	✓	
b Gift, grant, or capital contribution to other organization(s)	✓	
c Gift, grant, or capital contribution from other organization(s)		✓
d Loans or loan guarantees to or for other organization(s)	✓	
e Loans or loan guarantees by other organization(s)	✓	
f Sale of assets to other organization(s)		✓
g Purchase of assets from other organization(s)		✓
h Exchange of assets		✓
i Lease of facilities, equipment, or other assets to other organization(s)		✓
j Lease of facilities, equipment, or other assets from other organization(s)		✓
k Performance of services or membership or fundraising solicitations for other organization(s)		✓
l Performance of services or membership or fundraising solicitations by other organization(s)		✓
m Sharing of facilities, equipment, mailing lists, or other assets	✓	
n Sharing of paid employees	✓	
o Reimbursement paid to other organization for expenses		✓
p Reimbursement paid by other organization for expenses	✓	
q Other transfer of cash or property to other organization(s)		✓
r Other transfer of cash or property from other organization(s)		✓

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

(a) Name of other organization	(b) Transaction type (a-r)	(c) Amount involved	(d) Method of determining amount involved
(1) The Nature Conservancy Action Fund	b	3,325	
(2) The Nature Conservancy Action Fund	m	3,325	Fair Market Value
(3) The Nature Conservancy Action Fund	n	3,325	Fair Market Value
(4) Adirondack Land Trust	a-i	1,411	Fair Market Value
(5) Adirondack Land Trust	d	1,095,571	Fair Market Value
(6) (Continued on Schedule R, Part VII, Statement 2)			

Part VI **Unrelated Organizations Taxable as a Partnership** (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Are all partners section 501(c)(3) organizations?		(e) Share of end-of-year assets	(f) Disproportionate allocations?		(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(h) General or managing partner?	
			Yes	No		Yes	No		Yes	No
(1)										
(2)										
(3)										
(4)										
(5)										
(6)										
(7)										
(8)										
(9)										
(10)										
(11)										
(12)										
(13)										
(14)										
(15)										
(16)										

Description of Identification of Related Tax-Exempt Organizations

Name and EIN	Ecological Trust Fund of Panama (31-1656561)
Address	4245 N Fairfax Drive Arlington, VA 22203
Primary activities	Financing conservation of natural resources and environmental protection in Panama
State or foreign country	VA
Exempt code section	501(c)(4)
Public charity status	
Direct controlling entity	N/A
512(b)(13) controlled organization?	
Name and EIN	Fundacion The Nature Conservancy of Panama
Address	Clayton Ciudad del Saber Calle Principal Casa 352 A/B Panama City, Republic of Panama , Panama
Primary activities	Conservation activities in Panama
State or foreign country	Panama
Exempt code section	501(c)(3)
Public charity status	
Direct controlling entity	N/A
512(b)(13) controlled organization?	
Name and EIN	The Nature Conservancy of Japan
Address	2-5-1 Kita-Aoyama Minato-Ku Tokyo, 107-8077, Japan
Primary activities	Conservation activities in Japan
State or foreign country	Japan
Exempt code section	501(c)(3)
Public charity status	
Direct controlling entity	N/A
512(b)(13) controlled organization?	
Name and EIN	The Nature Conservancy Action Fund (54-1549668)
Address	4201 Wilson Boulevard Suite 110624 Arlington, VA 22203
Primary activities	Advocating for public policies which guarantee the protection of the earth's environment
State or foreign country	VA
Exempt code section	501(c)(4)
Public charity status	
Direct controlling entity	N/A
512(b)(13) controlled organization?	
Name and EIN	TNC Conservacion de la Naturaleza
Address	Rio San Angel 9 Colonia Guadalupe Inn Mexico City, Distrito Federal 01020, Mexico
Primary activities	Conservation activities in Mexico
State or foreign country	Mexico
Exempt code section	501(c)(3)
Public charity status	
Direct controlling entity	N/A
512(b)(13) controlled organization?	

Description of Covered Relationships and Transaction Thresholds

		Amount involved
Name	Adirondack Land Trust	1,215,423
Transaction type	e	
Method of determining amount involved	Fair Market Value	
Name	Adirondack Land Trust	0
Transaction type	m	
Method of determining amount involved	Fair Market Value	
Name	Adirondack Land Trust	112,907
Transaction type	n	
Method of determining amount involved	Fair Market Value	
Name	Adirondack Land Trust	112,907
Transaction type	p	
Method of determining amount involved	Fair Market Value	